



G-Cloud 15 Pricing

Connected Workspace Services

Secure, Integrated Cloud Services



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1. Introduction

Six Degrees' Connected Workspace portfolio goes alongside our Hybrid Cloud and Cyber Security portfolios to help clients achieve their organisational goals. Our Connected Workspace portfolio aims to:

- Empower businesses with a connected and secure workspace for all employees, in any location, and on any device.
- Drive productivity, innovation, and operational excellence in a rapidly evolving digital landscape.
- Transform the way businesses operate by delivering tailored solutions that enhance efficiency, security, and innovation.

Connected Workspace provides access to reliable foundational services that are critical for clients, including: Mobile, Connectivity, Office 365, and Unified Communication solutions. The portfolio:

- Provides clients with the ability to execute their day-to-day business with ease - while achieving their business goals.
- Ensures client work environments are up-to-date benefit from the latest technologies and following security best practices.
- Provides dedicated support, streamlined connections, and ultimately, simplified digital journeys.

This document provides the pricing for the Connected Workspace services we have published on G-Cloud. We welcome all enquiries about anything in this document or our wider portfolio of services.



2. Connectivity Pricing

2.1. Managed WAN

Item	Description	Install One-off	Monthly Charge
SOGEA Connection	Single FTTC Line no CPE	£128	£36
Gigabit Fibre port in Six Degrees POP or Six Degrees' owned Data Centre	Single Mode or Multimode port – can be purchased in pairs for reliance and used for Managed WAN or Dedicated Internet access	£249	-
CPE Router throughput 500Mbps	Includes Setup and Install on premise + 3 years support and management	£751	£42.50
CPE Router throughput 500Mbps to 1 Gbps	Includes Setup and Install on premise + 3 years support and management	£903	£45.10
Cross-Connect within Six Degrees' Owned Data Centre	SM/MM - Fibre Cross-connect within Six Degrees owned Data Centre	-	£35
Managed WAN Gateway Price per Mbps	Cost per Mbps per location for using Managed WAN. (Excludes Lease line)	-	£0.50p
Managed Dedicated Internet Gateway 100 Mbps	Cost per Mbps for Dedicated Internet access via Lease line service to an organisation outside of a Data Centre (Excludes Lease line)	-	£20
Managed Dedicated Internet Gateway 200 Mbps	Cost per Mbps for Dedicated Internet access via Lease line service to an organisation outside of a Data Centre (Excludes Lease line)	-	£20
Managed Dedicated Internet Gateway 500 Mbps	Cost per Mbps for Dedicated Internet access via Lease line service to an organisation outside of a Data Centre (Excludes Lease line)	-	£50
Managed Dedicated Internet Gateway 1Gbps	Cost per Mbps for Dedicated Internet access via Lease line service to an organisation outside of a Data Centre (Excludes Lease line)	-	£50
Managed Dedicated Internet Gateway 2Gbps	Cost per Mbps for Dedicated Internet access via Lease line service to an organisation outside of a Data Centre (Excludes Lease line)	-	£100



Item	Description	Install One-off	Monthly Charge
Managed Dedicated Internet Gateway 10Gbps	Cost per Mbps for Dedicated Internet access via Lease line service to an organisation outside of a Data Centre (Excludes Lease line)	-	£100

Note: All of the prices above exclude third party Lease line rental, Excess Construction Charges (ECC), or Third Party data centre cross connect costs.

2.2. Direct Internet Access

Dedicated Internet Access Data Centre	Unit Price per Mbps	Description
100-199Mbps CDR	£0.25	Committed Data Rate
200-299Mbps CDR	£0.22	Committed Data Rate
300-599Mbps CDR	£0.20	Committed Data Rate
600-999Mbps CDR	£0.14	Committed Data Rate
1000-9999Mbps CDR	£0.10	Committed Data Rate
10,000Mbps CDR	£0.06	Committed Data Rate

Note: The table above is price per Mbps if Internet Access is purchased directly within a Six Degrees Point of Presence (POP). Pricing varies depending on the Committed Data Rate chosen. If throughput exceeds the CDR, a burst charge of 10% applies.

2.3. ExpressRoute

Six Degrees Cloudhop Pricing for ExpressRoute	Set-up	Price per month
100 Mbps	£750	£375
200 Mbps	£750	£375
1,000 Mbps	£750	£375
2,000 Mbps	£750	£750
7,500 Mbps	£750	£750
10,000 Mbps	£750	£750

Note: Cloudhop would be used in conjunction with Managed WAN to make public cloud part of an MPLS network.



2.4. AWS

Cloudhop AWS Single Leg	Setup	Price per month
100 Mbps	£750	£189
200 Mbps	£750	£190
500 Mbps	£750	£195
1,000 Mbps	£750	£203
2,000 Mbps	£750	£405
10,000 Mbps	£750	£524

Cloudhop AWS Dual Leg	Setup	Price per month
100 Mbps	£750	£378
200 Mbps	£750	£380
500 Mbps	£750	£390
1,000 Mbps	£750	£405
2,000 Mbps	£750	£810
10,000 Mbps	£750	£1,048

2.5. SD-WAN Tiered Service Metric Pricing – 36 Months

Our SD-WAN pricing is based on a standard monthly service charge per the Edge device and service metric wrap. Charges include all service management based on Mon to Fri 8:30 to 17:00. Pricing can be revised based on volume and contract extension.

2.5.1. Recurring Charges

Essentials Tier

Product Description	Quantity	Monthly Charge
Essentials SD-WAN Service	1	£78.67
FG40 SD WAN Edge Device – Up to 800Mbps Throughput	1	Included
• Fully Managed Service.		Included
• Orchestrator Client Access - Read Only View of Estate		Included
• Encryption – SD-WAN Overlay		Included
• Real Time Monitoring - Status, Tunnel & Link SLA, Network & Link Performance & Utilisation Monitoring.		Included
• Application Based Routing		Included
• Smart Secure SaaS Local Breakout		Included
• Weekly Automated Summary Report via Email		Included



Product Description	Quantity	Monthly Charge
• Real time & Historical Reporting - Usage, SLA performance, Top Talker & Top Traffic Critical Alerts		Included
• Sys log data Storage logging retention: 3 Weeks		Included
• Changes – 5 per month		Included
• Hardware Replacement - UK Next Business Day		Included

Product Description	Quantity	Monthly Charge
Essentials SD-WAN Service	1	£81.22
FG60 SD WAN Edge Device – Up to 2Gbps Throughput	1	Included
• Fully Managed Service.		Included
• Orchestrator Client Access - Read Only View of Estate		Included
• Encryption – SD-WAN Overlay		Included
• Real Time Monitoring - Status, Tunnel & Link SLA, Network & Link Performance & Utilisation Monitoring.		Included
• Application Based Routing		Included
• Smart Secure SaaS Local Breakout		Included
• Weekly Automated Summary Report via Email		Included
• Real time & Historical Reporting - Usage, SLA performance, Top Talker & Top Traffic Critical Alerts		Included
• Sys log data Storage logging retention: 3 Weeks		Included
• Changes - 5 per month		Included
• Hardware Replacement - UK Next Business Day		Included

Advanced Tier

Product Description	Quantity	Monthly Charge
Advanced SD-WAN Service	1	£136.50
FG40 SD WAN Edge Device – Up to 800bps Throughput	1	Included
• Fully Managed Service		Included
• Orchestrator Client Access - Read Only View of Estate		Included
• Encryption – SD-WAN Overlay		Included
• Automated Reports generated Daily/Weekly/Monthly		Included
• Application Based Routing		Included
• Smart Secure SaaS Local Breakout		Included
• Inbound / Outbound Internet Breakout		Included
• IPS & URL Filtering		Included



Product Description	Quantity	Monthly Charge
• Remote User VPN		Included
• IPS & URL Filtering.		Included
• Sys Log Data Storage Logging Retention: 6 Weeks		Included
• Secondary Syslog Storage Output		Included
• Changes – 10 per month		Included
• Hardware Replacement		Included
• UK: 4Hr Onsite Support		Included

Product Description	Quantity	Monthly Charge
Advanced SD-WAN Service	1	£150.81
FG60 SD WAN Edge Device – Up to 2Gbps Throughput	1	Included
• Fully Managed Service		Included
• Orchestrator Client Access - Read Only View of Estate		Included
• Encryption – SD-WAN Overlay		Included
• Automated Reports generated Daily/Weekly/Monthly		Included
• Application Based Routing		Included
• Smart Secure SaaS Local Breakout		Included
• Inbound / Outbound Internet Breakout		Included
• IPS & URL Filtering		Included
• Remote User VPN		Included
• Antivirus, IPS & URL Filtering.		Included
• Sys Log Data Storage Logging Retention: 6 Weeks		Included
• Secondary Syslog Storage Output		Included
• Changes – 10 per month		Included
• Hardware Replacement		Included
• UK: 4Hr Onsite Support		Included

2.5.2. Deployment Charges

SD-WAN solutions can vary significantly in their deployment cost due to the many variables in play, such as number of sites, solution complexity, features required, etc. The pricing below is provided as a guide, to enable Buyers to get a good idea of cost and budget for any order. However, as with most services, this will always be subject to confirming final designs, roll-out schedules, etc. with the Buyer,

The below also assumes all sites are 'branch' sites, with a single router + 1 Hub site with the two devices.



Design Scope

- Scope and Discovery
- Hub config and Branch Gold image
- LLD –
- Hub deployment and Install
- Branch site configuration and activation

Full deployment charges, including Hub and Branch **per project** (to include project governance, low-level design activity, and transition into BAU):

Site size	Charge
Small (50 sites 6DG Multi-tenanted Hub and 49 Branches)	£20,000.00
Medium (100 sites 1 Dedicated Hub and 99) Branches	£29,800.00
Large (200 sites 1 Dedicated Hub and 199 sites)	£47,750.00
Managed Site Install – If required	£250 per site

3. End User Compute

3.1. Microsoft 365 Platform Pricing

All Microsoft 365 pricing is based on Microsoft list prices. Any Microsoft 365 changes during the lifetime of the applicable G-Cloud framework will be passed on to the Customer. Customers should always check the Microsoft website for up-to-date pricing.

3.1.1. Microsoft 365 Licence Pricing

Please see a list of available licences in Appendix 1 of this document.

General Notes

- Customers must purchase Licences via Six Degrees.
- Prices reflect a monthly fee, payable in advance and are for a one (1) year contract.
- Customers must sign Microsoft's standard terms and conditions.

3.1.2. Microsoft 365 IT-IT Management Service

Six Degrees also provides Microsoft 365 Management Services as follows:

Item	Unit Price	Description
Essential	£5 per user	Service Health Monitoring, M365 Backup

Note: Prices reflect a monthly fee, payable in advance and are for a one (1) year contract.



3.2. Modern Device Management

Our Modern Device Management service offers centralised control of your modern end-user devices throughout their lifecycle. For Windows 10 and 11 devices we include device provisioning, application and user management, operating system patching, security policies, and secure remote wipe at the end of its life.

Item	Unit Price	Description
Setup Charge	£3,000	Relates to our Intune Quick Start service (described in Service Description) – this is a fixed price for a fixed outcome.
Essential	£15 per user	Windows device management and mobile device management.

Note: Prices reflect a one-time setup and recurring monthly fees, payable in advance for a one (1) year contract.

Customers must purchase an Intune and a Defender for Endpoint P2 Licences per user via Six Degrees as a prerequisite of this service.

3.3. Windows 365

Our Windows 365 Cloud PC's can be purchased as a one-time setup with recurring licence fees only or with our Modern Device Management service as detailed above.

Item	Unit Price	Description
Setup Charge	£3,000	Relates to our Intune Quick Start service (described in Service Description) – this is a fixed price for a fixed outcome.

Note: Prices reflect a one-time setup and recurring monthly fees, payable in advance for a one (1) year contract.



4. Voice and Collaboration Services

4.1. Voice Enabled Teams

Product Description	Quantity	Monthly Charge	One-Off Charge
MS Teams with Voice Essentials	Per user	£2.95	£150
MS Teams with Voice Advanced	Per user	£6.80	£250
MS Teams PS Managed service deployment (100 users, 10 Queues, 5 IVRs) incl. design, build and go live and support.	1	-	£4,495

4.1.1. Optional additions

Call Recording

Product Description	Quantity	Monthly Charge	One-Off Charge
Call Recording incl. 1TB Storage	Per user	£14.00	-

4.2. UCaaS Connect (Operator Connect)

Endpoint Type	Connection Charge	1-30 Channels	31-100 Channels	101-250 Channels	250+ Channels
		Monthly Charge (Per Channel) (excluding minutes)			
Resilient (Active / Active)	£99.00	£3.50	£3.40	£3.25	£3.00

5. Enterprise Mobile Services

5.1. Mobile Enterprise Management

The below charges apply to the management of mobile estates and airtime plans. Service Level descriptions can be found in the Service Description for Mobile Enterprise Management.

Service Level	Price per User
Essential	£0.50*
Advanced	£1.00*
Premium	£1.50*

*Price reduction available based on chosen airtime vendor.



6. SIP Trunking Pricing

6.1. SIP Channels

Endpoint Type	Connection Charge	1-30 Channels	31-100 Channels	101-250 Channels	250+ Channels
		Monthly Charge (Per Channel)			
Resilient (Active / Standby)	£99.00	£2.50	£2.40	£2.25	£2.00
Resilient (Active / Active)	£99.00	£3.50	£3.40	£3.25	£3.00

6.2. Numbering

	Connection Charge	Monthly Charge (Per DDI)
UK Geographical DDI	£99.00	£0.10
UK Non-Geographical DDI	£99.00	£1.00
UK In Hours Porting	£99.00	-
UK Out of Hours Porting	£250.00	-

6.3. Livenumber

	Connection Charge	Monthly Charge (Per DDI)
Livenumber - Inbound DR Portal	£249.00	£0.25

6.4. Price per Minute Rates

	Price per Minute (GBP)
UK National	£0.0025
UK - National Non-Geographic (03)	£0.0075
UK Mobile - O2	£0.0075
UK Mobile – EE	£0.0075
UK Mobile - Vodafone	£0.0075
UK Mobile – Three	£0.0075



6.5. SIP Rate Card

UK and mobile rate cards have been provided below. Full international rate cards can be provided upon request.

6.5.1. UK

					Standard		Evening		Weekend	
Description	Connection	Minimum	Access Charge	Access Minimum	Pence Per Min	Fixed Charge	Pence Per Min	Fixed Charge	Pence Per Min	Fixed Charge
UK - Local	0	0	0	0	0.25		0.25		0.25	
UK - National	0	0	0	0	0.25		0.25		0.25	

6.5.2. Mobile

					Standard		Evening		Weekend	
Description	Connection	Minimum	Access Charge	Access Minimum	Pence Per Min	Fixed Charge	Pence Per Min	Fixed Charge	Pence Per Min	Fixed Charge
UK - Mobile O2 (fm1)	0	0	0	0	0.95		0.95		0.95	
UK - Mobile (fm10)	0	0	0	0	15.03		10.01		5.01	
UK - Mobile (fm11)	0	0	0	0	12.53		12.51		12.50	
UK - Mobile (fm12)	0	0	0	0	9.09		9.06		9.06	
UK - Mobile (fm13)	0	0	0	0	21.4		18.2		10.17	
UK - Mobile (fm14)	0	0	0	0	17.22		16.99		16.52	
UK - Mobile (fm16)	0	0	0	0	5.71		5.69		5.68	



					Standard		Evening		Weekend	
Description	Connection	Minimum	Access Charge	Access Minimum	Pence Per Min	Fixed Charge	Pence Per Min	Fixed Charge	Pence Per Min	Fixed Charge
UK - Mobile (fm17)	0	0	0	0	26.6		26.6		26.6	
UK - Mobile (fm2)	0	0	0	0	11.38		10.26		3.15	
UK - Mobile T Mobile (fm3)	0	0	0	0	0.95		0.95		0.95	
UK - Mobile Orange (fm4)	0	0	0	0	0.95		0.95		0.95	
UK - Mobile Vodafone (fm5)	0	0	0	0	0.95		0.95		0.95	
UK - Mobile Hutchison (fm6)	0	0	0	0	0.95		0.95		0.95	
UK - Mobile (fm7)	0	0	0	0	11.4		5.02		5.01	
UK - Mobile (fm8)	0	0	0	0	9.54		6.74		5.45	
UK - Mobile (fm15)	0	0	0	0	13.5		13.5		13.5	
UK - Mobile f Jersey	0	0	0	0	32		32		32	
UK - Mobile f Jersey JT	0	0	0	0	32		32		32	
UK - Mobile f Guernsey	0	0	0	0	18.6		18.6		18.6	
UK - Mobile f Guernsey Airtel	0	0	0	0	38		38		38	
UK - Mobile f Isle Of Man	0	0	0	0	40		40		40	
UK - Mobile f Guernsey JT	0	0	0	0	32		32		32	



7. Professional Services Rate Cards

Discounts are available on all Professional Services based on the number of days required per service per client.

7.1. General

Roles	Day Rate
Programme Manager	£1,260.00
Programme Manager (OOH)	£2,520.00
Senior Project Manager	£990.00
Senior Project Manager (OOH)	£1,980.00
Project Manager	£675.00
Project Manager (OOH)	£1,350.00
Project Coordinator	£315.00
Project Coordinator (OOH)	£630.00
Engineer	£675.00
Engineer (OOH)	£1,350.00
Senior Engineer	£855.00
Senior Engineer (OOH)	£1,710.00
Specialist Engineer	£945.00
Specialist Engineer (OOH)	£1,890.00
Architect	£1,125.00
Architect (OOH)	£2,250.00

7.2. Cyber Security

7.2.1. Penetration Testing

Item	SFIA Level	Unit Price	Description
Apprentice Cyber Security Consultant	1 – Follow	£750	Per Day
Associate Cyber Security Consultant	2 – Assist	£900	Per Day
Cyber Security Consultant	3 – Apply	£1,000	Per Day
Cyber Security Consultant	4 – Enable	£1,100	Per Day
Senior Cyber Security Consultant	5 – Ensure or Advise	£1,200	Per Day
Principal Cyber Security Consultant	6 – Initiate or Influence	£1,300	Per Day
Managing Cyber Security Consultant	7 – Set Strategy or Inspire	£2,000	Per Day



7.2.2. Cyber Professional Services

Roles	Discounted Rate
Architecture and Design Consultant SFIA 3	£1,260.00
Architecture and Design Consultant SFIA 4	£1,260.00
Architecture and Design Consultant SFIA 5	£1,575.00
Architecture and Design Consultant SFIA 6	£1,665.00
Architecture and Design Consultant SFIA 7	£2,070.00
Engineering and Implementation Engineer SFIA 1	£900.00
Engineering and Implementation Engineer SFIA 2	£1,035.00
Engineering and Implementation Engineer SFIA 3	£1,080.00
Engineering and Implementation Engineer SFIA 4	£1,125.00
Engineering and Implementation Engineer SFIA 5	£1,260.00
Engineering and Implementation Engineer SFIA 6	£1,350.00
Engineering and Implementation Engineer SFIA 7	£1,440.00
Information Assurance Consultant SFIA 2	£1,080.00
Information Assurance Consultant SFIA 3	£1,260.00
Information Assurance Consultant SFIA 4	£1,350.00
Information Assurance Consultant SFIA 5	£1,575.00
Information Assurance Consultant SFIA 6	£1,665.00
Information Assurance Consultant SFIA 7	£2,070.00
Threat Intelligence Consultant SFIA 2	£1,125.00
Threat Intelligence Consultant SFIA 3	£1,260.00
Threat Intelligence Consultant SFIA 4	£1,350.00
Threat Intelligence Consultant SFIA 5	£1,575.00
Threat Intelligence Consultant SFIA 6	£1,665.00
Threat Intelligence Consultant SFIA 7	£2,070.00
Cyber Security Professional Services SFIA 1	£855.00
Cyber Security Professional Services SFIA 2	£1,035.00
Cyber Security Professional Services SFIA 3	£1,260.00
Cyber Security Professional Services SFIA 4	£1,440.00
Cyber Security Professional Services SFIA 5	£1,575.00
Cyber Security Professional Services SFIA 6	£1,665.00
Cyber Security Professional Services SFIA 7	£2,070.00



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