



G-Cloud 15 Pricing

Cyber Security Services

Secure, Integrated Cloud Services



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1. Cyber Security Maturity Assessment

Service	One-off Charge
Cyber Security Maturity (CSM) Assessment	£18,000.00

Pricing notes:

- Prices are for a standalone service.
- In all cases, the client is responsible for being ready and able to take part in the assessment workshops on the agreed dates. If the client is not ready, they may still be charged and not receive a complete assessment unless additional fees are paid.
- Service can be provided for supply chain assessment and costs are applicable per individual supplier.

2. Managed Detection and Response (MDR)

The following charges apply for this service:

MDR Service	
Minimum Client License Requirement	Defender for Endpoint Plan 2 SKU Entra ID Plan 2
Minimum Monthly Service Fee (Includes up to 100 Users)	£1,600
Monthly Cost per Additional Unit (Endpoint and or Server)	From £4.00
Onboarding	£1,300

Note: does not include Defender for Endpoint onboard or licensing (can be scoped separately).

3. Managed Extended Detection and Response (MXDR)

The following charges apply for this service:

MXDR Service	
Minimum Client License Requirement	Defender for Endpoint Plan 2 SKU Defender for Office365 Defender for Identity / Entra ID Protection Defender for Cloud Defender for Server Entra ID Plan 2



MXDR Service	
Minimum Monthly Service Fee (Includes up to 100 Users)	£2,000
Monthly Cost per Additional Unit (Endpoint and or Server)	From £5.00
Onboarding	£1,300

Note: does not include Defender onboards or licensing (can be scoped separately).

4. NCSC IT Health CHECK

IT Health Check (ITHC) services are charged at SFIA level 3 and SFIA level 4 from our Penetration Testing Consultancy Rate Card (section 11.2.1), which is £1,000-£1,100 per day.

ITHCs typically consist of various tests; we have outlined tests available below, along with associated days required. Buyers can define what tests they want, and how many, using these line items and the corresponding day rate.

Service	Days required	SFIA Level
Build Reviews	0.5 days per system	4
Internal Penetration Testing	1 day per 150 IP addresses	4
External Penetration Testing	1 day per 20 IP addresses	3
Configuration Review	0.5 days per device reviewed	4
Web Application Testing	1 day per 15 interactive pages	3
Wireless	1 day per SSID	3
Mobile Application Testing	1 day per 20 interactive screens	4
Cloud Config Review – AWS / Google Cloud / Azure / O365	1 day per environment.	4
Authenticated Vulnerability Scanning	1 day per 300 IP addresses	3
Reporting	Greater between • 1 day, and • 1 day every 3 days of testing (per assessment)	3



5. Penetration Testing

Penetration Testing services are charged at SFIA level 4 and SFIA level 5 from our Penetration Testing Consultancy Rate Card (section 11.2.1), which is £1,100-£1,200 per day.

Penetration Testing might be performed on various systems; we have outlined tests available below, along with associated days required. Buyers can define what tests they want, and how many, using these line items and the corresponding day rate.

Service	Days required	SFIA Level
Build Reviews	0.5 days per system	5
Internal Penetration Testing	1 day per 150 IP addresses	5
External Penetration Testing	1 day per 20 IP addresses	4
Configuration Review	0.5 days per device reviewed	5
Web Application Testing	1 day per 15 interactive pages	4
Wireless	1 day per SSID	4
Mobile Application Testing	1 day per 20 interactive screens	5
Cloud Config Review – AWS / Google Cloud / Azure / O365	1 day per environment.	5
Authenticated Vulnerability Scanning	1 day per 300 IP addresses	4
Reporting	Greater between • 1 day, and • 1 day every 3 days of testing (per assessment)	4

6. Red Teaming

Red Teaming services are charged at SFIA level 5 and SFIA level 6 from our Penetration Testing Consultancy Rate Card (section 11.2.1), which is £1,200-£1,300 per day.

Service	Days required	SFIA Level
Externally available services exploit	5	5
Phishing Attack (2 campaigns)	4	5
Physical Security & Social Engineering	4	5
Internal Test	5	6
Assumed Compromised Internal test	5	6
Reporting	Included	N/A



7. Threat Intelligence Service

	Small Business up to 500 users	Medium Business 500 – 2,999 users	Large 3K+ users
Service Onboarding (One-off charge)	£0	£0	£0
External Threat Intelligence Service (Monthly Charge)	£2,600.00	£3,600	£4,500

Pricing notes:

- Prices are for a standalone service.
- In all cases, the client is responsible for being ready and able for the onboard and service to take place on the agreed dates. If the client is not ready, they may still be charged and not receive a complete test unless additional fees are paid.

8. vCISO

vCISO services are charged per day in accordance with SFIA level 6 of the Information Assurance Advisory rates in section 11.2.2.

9. vISM

vISM services are charged per day in accordance with SFIA level 3 of the Information Assurance Advisory rates in section 11.2.2.

10. CSIR

Cyber Security Incident Response (CSIR)	
Term	1 Year
CSIR Service Charge (per annum)	£4,200.00
CSIR Team Hourly Rate	£400.00
CSIR Team Pre-pay package of 16 hours	£4,000.00

Pricing notes:

- Prices are for a standalone service.
- CSIR Service Charge provides focused onboarding, access to CSOC, access to IMS, Initial incident triage (up to 15 minutes), Threat flash reports and access to Cyber Security Workshop events.



- CSIR Team hourly rates are only applicable if CSIR escalation is required and the client agrees to the escalation. Time used is billed in 15-minute increments, post engagement.
- Pre-pay hours will be drawn down in 15-minute increments, pre-pay hours are charged up front, are non-transferable and time limited to 12 months.
- Unused hours expire 12 months after contract start date.

11. Professional Services Rate Cards

Discounts are available on all Professional Services based on the number of days required per service per client.

11.1. General

Roles	Day Rate
Programme Manager	£1,260.00
Programme Manager (OOH)	£2,520.00
Senior Project Manager	£990.00
Senior Project Manager (OOH)	£1,980.00
Project Manager	£675.00
Project Manager (OOH)	£1,350.00
Project Coordinator	£315.00
Project Coordinator (OOH)	£630.00
Engineer	£675.00
Engineer (OOH)	£1,350.00
Senior Engineer	£855.00
Senior Engineer (OOH)	£1,710.00
Specialist Engineer	£945.00
Specialist Engineer (OOH)	£1,890.00
Architect	£1,125.00
Architect (OOH)	£2,250.00



11.2. Cyber Security

11.2.1. Penetration Testing

Item	SFIA Level	Unit Price	Description
Apprentice Cyber Security Consultant	1 – Follow	£750	Per Day
Associate Cyber Security Consultant	2 – Assist	£900	Per Day
Cyber Security Consultant	3 – Apply	£1,000	Per Day
Cyber Security Consultant	4 – Enable	£1,100	Per Day
Senior Cyber Security Consultant	5 – Ensure or Advise	£1,200	Per Day
Principal Cyber Security Consultant	6 – Initiate or Influence	£1,300	Per Day
Managing Cyber Security Consultant	7 – Set Strategy or Inspire	£2,000	Per Day

11.2.2. Cyber Professional Services

Roles	Discounted Rate
Architecture and Design Consultant SFIA 3	£1,260.00
Architecture and Design Consultant SFIA 4	£1,260.00
Architecture and Design Consultant SFIA 5	£1,575.00
Architecture and Design Consultant SFIA 6	£1,665.00
Architecture and Design Consultant SFIA 7	£2,070.00
Engineering and Implementation Engineer SFIA 1	£900.00
Engineering and Implementation Engineer SFIA 2	£1,035.00
Engineering and Implementation Engineer SFIA 3	£1,080.00
Engineering and Implementation Engineer SFIA 4	£1,125.00
Engineering and Implementation Engineer SFIA 5	£1,260.00
Engineering and Implementation Engineer SFIA 6	£1,350.00
Engineering and Implementation Engineer SFIA 7	£1,440.00
Information Assurance Consultant SFIA 2	£1,080.00
Information Assurance Consultant SFIA 3	£1,260.00
Information Assurance Consultant SFIA 4	£1,350.00
Information Assurance Consultant SFIA 5	£1,575.00
Information Assurance Consultant SFIA 6	£1,665.00
Information Assurance Consultant SFIA 7	£2,070.00
Threat Intelligence Consultant SFIA 2	£1,125.00
Threat Intelligence Consultant SFIA 3	£1,260.00
Threat Intelligence Consultant SFIA 4	£1,350.00
Threat Intelligence Consultant SFIA 5	£1,575.00



Roles	Discounted Rate
Threat Intelligence Consultant SFIA 6	£1,665.00
Threat Intelligence Consultant SFIA 7	£2,070.00
Cyber Security Professional Services SFIA 1	£855.00
Cyber Security Professional Services SFIA 2	£1,035.00
Cyber Security Professional Services SFIA 3	£1,260.00
Cyber Security Professional Services SFIA 4	£1,440.00
Cyber Security Professional Services SFIA 5	£1,575.00
Cyber Security Professional Services SFIA 6	£1,665.00
Cyber Security Professional Services SFIA 7	£2,070.00



For more information

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