



Source-to-Pay

Service pricing document

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G-Cloud 15, the Digital Marketplace (RM1557.15)



Proactis Source-to-Pay solutions

Solution: licensing and services costs

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Contents

General	3
Overview of Source-to-Pay modules	3
Continuous improvement	5
Licence pricing	6
Sourcing	6
SRM	7
Contract Management	8
Marketplace	9
P2P	10
Invoice capture	12
Professional services	13
Value added services	14
Training Academy	14
Integrations	14
Application Managed Service	15

General

Proactis Source-to-Pay is a modular solution. Each module is individually priced. Buyers can select one or more modules in any combination.

There are various optional components which can be added to the modules selected.

All prices contained here are exclusive of Value Added Tax which will be added at the prevailing rate. Also, they are based on an initial contract term of a minimum 36-months.

Overview of Source-to-Pay modules

Proactis Source-to-Pay (S2P) is a cloud-based solution and has been designed from the ground up to be a commercial off-the-shelf software (COTS) system. S2P is a modular, highly configurable platform and the underlying applications require minimal customisation.



Supplier Relationship Management (SRM)

Makes it easy to create and maintain a structured, centralised supplier directory that facilitates the management of the supplier lifecycle.

The whole process, from supplier identification, selection, qualification and approval, through to onboarding and ongoing performance management, all controlled in collaboration with the Supplier.



Sourcing

Provides a workflow driven, agile and simple to use collaborative platform from which to conduct all electronic tendering and procurement activity including single stage, multi-stage, framework and Dynamic Market projects, as well as eAuctions.

Fully compliant with PA2023 & PCR2024.



Supplier Network and Management

A collaborative portal that is free for suppliers to register on and use.

Supplier Network allows suppliers to manage their relationships with their customers and any other Proactis customer on the platform. Features for suppliers include:

- document upload facility, to share documents with their customers
- ability to complete supplier qualification questionnaires, RFx and approvals
- electronic trading and transactions
- online two-way instant messaging between suppliers and their customers

Provides streamlined, standardised but engaging processes for on-boarding suppliers, provision for communicating updates and maintaining compliant up-to-date information, and ongoing performance and relationship management to reduce risk.



Contract Management

Provides a central repository for all contract related information and documentation, making the information easily searchable, accessible and reportable.

Management of contracts can also be monitored via scheduled tasks/reminders and internal notes.



Marketplace

A catalogue management system that enables organisations to publish controlled electronic catalogue content to end users to ensure they are buying from the correct suppliers and at the agreed prices.

Provides users with single entry point access to authorised supplier and in-house catalogues, supplier websites (punchouts) and external marketplaces.

The supplier catalogues are integrated seamlessly into the P2P requisitioning process, ensuring proper approvals and picking up the financial coding required for account posting and spend analysis.



Purchase-to-Pay (P2P)

Provides organisations with the ability to control and simplify the entire buying process, from initial requisitions and raising of purchase orders, through to payment for good/services received; all whilst ensuring complete compliance with procurement policies, authorisation hierarchies and appropriate financial controls.

It provides managers with immediate visibility of request details along with related financial information to support daily buying decisions and budget control and provides purchasing history for procurement process improvement.



Invoice Capture

Enables 100% of invoices to be transformed into ready-to-process electronic transactions, providing everything an organisation needs to efficiently transform documents into electronic invoices with associated images available at a click of a button.

Along with electronic invoices received directly from suppliers, the invoices are made ready for further downstream processing such as invoice matching or approval.

AP Automation can be managed either as a SaaS solution implemented directly within an organisation's Accounts Payable

team, or adopted as a 'Managed Service', whereby Proactis manages the initial data capture and first pass at invoice validation.

Continuous improvement

Proactis is investing substantially in the continued development and improvement of each module. This investment delivers regular product updates; and all customers receive these updates.

Updates may change the user interface and experience, often referred to as UI/UX. They will certainly change various features and functions and add new capabilities.

We will provide buyers, on request, with a history of the functional enhancements that have been implemented since this document was last amended.

Licence pricing

Anybody accessing the system is a named User. No other User types exist.

Licence prices include all:

- Hosting
- Support
- Releases
- Free-to-access User webinars

Sourcing

The following storage limits apply:

15GB

Additional Storage charged at £50 per GB

Sourcing core			
Code	Description	Notes	Cost pa
GCP1S-25/GCPROS-25	Base Solution with Core engine	25 named users, up to 500 sourcing events pa	£13,750
GCP1S-100/GCPROS-100	Base Solution with Core engine	100 named users, up to 500 sourcing events pa	£15,945
GCP1S-200/GCPROS-200	Base Solution with Core engine	200 named users, up to 500 sourcing events pa	£17,995
GCP1S-300/GCPROS-300	Base Solution with Core engine	300 named users, up to 500 sourcing events pa	£19,995

Sourcing options			
Code	Description	Notes	Cost pa
GCP1S-A	Online Auctions	Modular capability	£5,050
GCP1S-EV200	Additional Sourcing events	Additional 200 Sourcing events, multiples of 200	£5,050
GCP1S-LWE (eg Welsh)	Additional Languages - one local/default language included	Price per additional, supported language	£5,940
GCP1S-QQ	Quick Quotes		£5,940

Where multiple core modules are purchased, these can be reflected as a special, bundle price, dependent upon modules adopted

SRM

The following storage limits apply:

15GB

Additional Storage charged at £50 per GB

SRM core			
Code	Description	Notes	Cost pa
GCP1SRM-25	Base Solution with Core engine	25 named users	£14,495
GCP1SRM-100	Base Solution with Core engine	100 named users	£16,495
GCP1SRM-200	Base Solution with Core engine	200 named users	£18,450
GCP1SRM-300	Base Solution with Core engine	300 named users	£19,995

SRM options			
Code	Description	Notes	Cost pa
GCP1SRM-POFLP	Supplier PO flip	Enables suppliers to flip orders into invoices	£7,450
GCP1SRM-INVST	Supplier Invoice Status	Enables suppliers to view the status of an invoice via the portal	£7,450
GCP1SRM-INVPR	Supplier Proposal*	Enables named users to propose suppliers for approval	£7,450
GCP1SRM-LWE (e.g. Welsh)	Additional Languages - one local/default language included	Price per additional, supported language	£5,940
GCP1SRM-QQ	Quick Quotes		£5,940

Where multiple core modules are purchased, these can be reflected as a special, bundle price, dependent upon modules adopted

Contract Management

The following storage limits apply:

15GB

Additional Storage charged at £50 per GB

Contract Management core			
Code	Description	Notes	Cost pa
GCP1CM-25	Base Solution with Core engine	25 named users	£14,995
GCP1CM-100	Base Solution with Core engine	100 named users	£18,995
GCP1CM-200	Base Solution with Core engine	200 named users	£22,950
GCP1CM-300	Base Solution with Core engine	300 named users	£26,995

Contract Management options			
Code	Description	Notes	Cost pa
GCP1CM-DSIG	Electronic document signature	Enables electronic document signature - Docusign & Adobe, licence required separately by the buyer	£7,450
GCP1CM-LNL e.g. dutch)	Additional Languages* - one default language included	Price per additional, supported language	£5,940

Where multiple core modules are purchased, these can be reflected as a special, bundle price, dependent upon modules adopted

Marketplace

Supplier setup is paid for by the supplier, or the buyer as agreed with Proactis.

No Supplier setup is included as part of the licence pricing, this is purely for the SaaS subscription

Marketplace core			
Code	Description	Notes	Cost pa
GCMP-ECAT-20	Core module	Up to 20 Supplier Catalogues, setup time additionally required	£27,750

Marketplace options			
Code	Description	Notes	Cost pa
GCMP-ECAT-10	Additional Supplier Catalogues	Package of 10 additional catalogues	£6,890
GCMP-ECAT-25	Additional Supplier Catalogues	Package of 25 additional catalogues	£13,900
GCMP-ECAT-QQ	Quick Quote		£5,940
GCMP-LENG (e.g. English)	Additional Languages - one default language included		£5,940

Where multiple core modules are purchased, these can be reflected as a special, bundle price, dependent upon modules adopted

P2P

The following storage limits apply:

25GB

Additional Storage charged at £50 per GB

P2P core			
Code	Description	Notes	Cost pa
GCP1P2P-25	Base Solution with Core engine	25 named users	£47,950
GCP1P2P-100	Base Solution with Core engine	100 named users	£52,495
GCP1P2P-300	Base Solution with Core engine	300 named users	£59,495
GCP1P2P-500	Base Solution with Core engine	500 named users	£67,950

P2P options			
Code	Description	Notes	Cost pa
GCP1P2P-MC	Multi Company	Required for multiple company entities	£5,050
GCP1P2P-SI	Sales Invoicing	Allows ad-hoc sales invoices to be generated	£5,310
GCP1P2P-DS	Document Scanning Gateway	Capabilities to link with scanning and document management systems	£5,050
GCP1P2P-PCAR	P Cards	Functionality to import and process Pcard statements	£5,050
GCP1P2P-INV GAT	Email Invoice Gateway	Monitor specific email inboxes for CSV and XML invoice content	£8,470
GCP1P2P-IMP MAS	Import Gateway for Master Data (PIG)	Allows users to import master data	£5,050
GCP1P2P-IMP TRAN	Import Gateway for Transactional Data (Leopard)	Allows users to import Reqs, Orders, Receipts and Invoices	£5,050
GCP1P2P-PUN	Punch-out channels	Number of connections to supplier websites for punchout and basket retrieval	£2,910
GCP1P2P-EINV	eInvoicing Channels	Number of connections to supplier systems for eInvoice imports via XML.	£2,910
GCV1P2P-LWE (e.g. Welsh)	Additional Languages	One language added by default	£5,940

GCP1P2P-EXP-25	Expenses	Price for 25 named users Discounts offered according to number of bundles	£2,530
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Where multiple core modules are purchased, these can be reflected as a special, bundle price, dependent upon modules adopted

Invoice capture

Invoice capture core			
Code	Description	Notes	Cost pa
GCP5IC-S-15	Header Level Capture - PDF and XML* - up to 15,000 invoices pa	Query Desk Included	£15,895
GCP5IC-S-30	15,001 to 30,000	Query Desk Included	£26,475
GCP5IC-S-60	30,001 to 60,000	Query Desk Included	£34,795
GCP5IC-S-120	60,001 to 120,000	Query Desk Included	£45,750
GCP5IC-S-200	120,001 to 200,000	Query Desk Included	£54,495
GCP5IC-S-300	200,001 to 300,000	Query Desk Included	£83,795

*XML to a pre-defined format only, any mapping of XML would be additional.

Invoice capture Managed Service (ICMS)			
Code	Description	Notes	Cost
GCP5IC-MS	Managed Service - Header Level to agreed minimum volumes per annum, price per unit	Minimum 20,000 invoices per annum. Minimum volumes to be applied per annum, Including Query Desk	£0.83 per unit
GCP5IC-MS-LL	Managed Service - Line Level Capture	Sample invoices to be provided. Pricing based on specific samples provided	POA
GCIC-LWE	Additional Languages - one language included		£5,940

Header Level capture includes: the invoice number, invoice date, Supplier code, purchase order number, net amount, VAT amount, gross amount and Recognised Currencies GBP USD EUR

Where multiple core modules are purchased, these can be reflected as a special, bundle price, dependent upon modules adopted

Professional services

Professional services			
Code	Description	Notes	Cost pa
GCPFS-UK	Consultancy (Including Technical Consultancy)	Consultancy days not including expenses	£1,395
GCPM-UK	Project Management	Project Management days not including expenses	£1,395
GCED-UK	Education	Price is per course, including materials, not including expenses	£1,695
GCOPEN-UK	Open Class Room	Price is per delegate, not including expenses	£595

Value added services

Training Academy

The Training Academy is a comprehensive e-Learning environment. It includes a range of modules covering all Proactis solutions.

The Training Academy is used by customers both during implementation and during the life of the contract.

Training Academy			
Code	Description	Notes	Cost pa
GCTA-1	TA single course single user subscription	1 year	£144
GCTA-2	TA single course single user subscription	2 year	£125
GCTA-3	TA single course single user subscription	3 year	£84

Integrations

Integrations			
Code	Description	Notes	Cost pa
GSCP-INT-A	Rego Integration platform	Price for single Proactis module excluding P2P. Requires Professional Services time for configuration and connection	£3,250
GCSP-INT	Rego Integration Platform	Price for combined Proactis modules or P2P as a single module. Requires Professional Services time for configuration and connection	£5,495

Application Managed Service

The Application Managed Service (AMS) is a Consultancy Support service which you can easily outsource tasks to. It enables you to advance the maturity of your Finance and Procurement functions and improve their performance.

It can do this by:

- Increasing your team's capacity
- Strengthening your team's knowledge and capabilities
- Enabling your team to focus on core finance and procurement activities
- Accelerating User adoption and proving your transformations ROI

These are example use cases

- Setting up new users, permissions and roles
- Process reviews and improvements
- Changes to workflow tasks and reports
- Creating new reports and dashboards, and having changes made to existing ones
- Data cleansing

Application Managed Service (AMS)			
Code	Description	Notes	Cost pa
GCAMST1-7.5-UK	Tier 1	7.5 hours	£11,250
GCAMST1-10-UK	Tier 1	10 hours	£15,000
GCAMST2-10-UK	Tier 2	10 hours	£19,200
GCAMST2-20-UK	Tier 2	20 hours	£38,400
GCAMST3-20-UK	Tier 3	20 hours	£42,000
GCAMST3-40-UK	Tier 3	40 hours	£84,000

Allocated hours are managed over a three months window

All AMS time is subject to agreed definitions