

DARKTRACE

Last Update:
Jan 24th 2024

[illegible]

Please treat this information as private and confidential

[illegible]

[illegible]

Please treat this information as private and confidential

[illegible]

[illegible]

Please treat this information as private and confidential

Please treat this information as private and confidential

Please treat this information as private and confidential

[illegible]

[illegible]

[illegible]

Please treat this information as private and confidential

Please treat this information as private and confidential

Please treat this information as private and confidential

[illegible]

Please treat this information as private and confidential

Please treat this information as private and confidential

Please treat this information as private and confidential.

[illegible]

Please treat this information as private and confidential

[illegible]

[illegible]

Please treat this information as private and confidential

Please treat this information as private and confidential

Please treat this information as private and confidential

Please treat this information as private and confidential

Please treat this information as private and confidential.

Please treat this information as private and confidential

Please treat this information as private and confidential

[illegible]

Please treat this information as private and confidential

Please treat this information as private and confidential.

Please treat this information as private and confidential

Please treat this information as private and confidential

Please treat this information as private and confidential

[illegible]

Please treat this information as private and confidential

[illegible]

Please treat this information as private and confidential

Please treat this information as private and confidential

Please treat this information as private and confidential

Please treat this information as private and confidential

[illegible]

[illegible]

2146	DT-PLAT-PROD-EMAIL-TEAMS-2600000	DT-PL-PD-EM-TE-2600000	Darktrace / EMAIL-Teams	Bespoke list price - requires DT Deal Desk. Deployment costs not included.	2500001-2600000 Active Users (Email). By integrating Email and Teams security, this module identifies coordinated attack vectors and lateral movements, ensuring swift detection and response to threats that exploit both platforms, beyond simple payload analysis. This product requires customers to buy the Darktrace / EMAIL Platform Product.	Platform Module	Active Users (Email)	Teams Messages	TBA	\$	11,286,613.18
2147	DT-PLAT-PROD-EMAIL-TEAMS-2700000	DT-PL-PD-EM-TE-2700000	Darktrace / EMAIL-Teams	Bespoke list price - requires DT Deal Desk. Deployment costs not included.	2600001-2700000 Active Users (Email). By integrating Email and Teams security, this module identifies coordinated attack vectors and lateral movements, ensuring swift detection and response to threats that exploit both platforms, beyond simple payload analysis. This product requires customers to buy the Darktrace / EMAIL Platform Product.	Platform Module	Active Users (Email)	Teams Messages	TBA	\$	11,704,770.79
2148	DT-PLAT-PROD-EMAIL-TEAMS-2800000	DT-PL-PD-EM-TE-2800000	Darktrace / EMAIL-Teams	Bespoke list price - requires DT Deal Desk. Deployment costs not included.	2700001-2800000 Active Users (Email). By integrating Email and Teams security, this module identifies coordinated attack vectors and lateral movements, ensuring swift detection and response to threats that exploit both platforms, beyond simple payload analysis. This product requires customers to buy the Darktrace / EMAIL Platform Product.	Platform Module	Active Users (Email)	Teams Messages	TBA	\$	12,122,928.39
2149	DT-PLAT-PROD-EMAIL-TEAMS-2900000	DT-PL-PD-EM-TE-2900000	Darktrace / EMAIL-Teams	Bespoke list price - requires DT Deal Desk. Deployment costs not included.	2800001-2900000 Active Users (Email). By integrating Email and Teams security, this module identifies coordinated attack vectors and lateral movements, ensuring swift detection and response to threats that exploit both platforms, beyond simple payload analysis. This product requires customers to buy the Darktrace / EMAIL Platform Product.	Platform Module	Active Users (Email)	Teams Messages	TBA	\$	12,541,086.00
2150	DT-PLAT-PROD-EMAIL-TEAMS-3000000	DT-PL-PD-EM-TE-3000000	Darktrace / EMAIL-Teams	Bespoke list price - requires DT Deal Desk. Deployment costs not included.	2900001-3000000 Active Users (Email). By integrating Email and Teams security, this module identifies coordinated attack vectors and lateral movements, ensuring swift detection and response to threats that exploit both platforms, beyond simple payload analysis. This product requires customers to buy the Darktrace / EMAIL Platform Product.	Platform Module	Active Users (Email)	Teams Messages	TBA	\$	12,959,243.60

Non-Block Priced Products

1	DT-PLAT-PROX-PROEXPOSURE	DT-PL-PX-PE	Darktrace / Proactive Exposure Management	% of Platform LIST Price.* Can be discounted.	Cross-Platform Product proactively revealing and prioritizing gaps in security policy, open attack paths, and other threats to a resilient business. This product requires customers to purchase at least the real time detection capability for one of / NETWORK, / CLOUD, / ENDPOINT or / OT and adds value across all coverage areas, including / IDENTITY and / EMAIL.	Cross-Platform Product	n/a	n/a	n/a	
2	DT-PLAT-PROX-INCIDENTRR	DT-PL-PX-IR	Darktrace / Incident Readiness & Recovery	% of Platform LIST Price.* Can be discounted.	Cross-Platform Product delivering AI-powered preparation for incident management, response, and recovery. This product requires customers to purchase at least the real time Detection capability for one of / NETWORK or / OT and adds value across a range of coverage areas and capabilities.	Cross-Platform Product	n/a	n/a	n/a	
4	DT-PLAT-PROD-NETWORK-FLEXI	DT-PL-PD-NE-FX	Darktrace / NETWORK-Flexi	% of Network NET Price. CANNOT be discounted.	Cloud Flexi upsell option. Flexible licensing solution for / NETWORK customers who are in the process of migrating to the cloud. This offering allows customers to benefit from Darktrace Real-Time Detection, Autonomous Response and Cyber AI Analyst for both / NETWORK and / CLOUD products by allocating a portion of their IP entitlement, licensed under / NETWORK, towards Cloud Identity Workloads monitored by / CLOUD.	Platform Module	Workloads & IP Addresses	Events per Minute(?)	TBC	
5	DT-SERV-MNGD-MTD	DT-SE-MN-MT	Darktrace Managed Threat Detection	% of Platform LIST Price.* Can be discounted.	Darktrace Service. A 24/7 threat notification service delivered by Darktrace's global SOC using a follow-the-sun pattern; it supports triage and investigation of critical alerts and augments security teams.	Services	n/a	n/a	n/a	
6	DT-SERV-MNGD-SOS	DT-SE-MN-SO	Darktrace Security Operations Support	% of Platform LIST Price.* Can be discounted.	Darktrace Service. 24/7 access to Darktrace Analysts for queries and support during threat investigations or day-to-day; augmenting security teams with SOC expertise.	Services	n/a	n/a	n/a	
7	DT-SERV-MNGD-MDR	DT-SE-MN-MD	Darktrace Managed Detection and Response	% of Platform LIST Price.* Can be discounted.	Darktrace Service. Darktrace 24/7 SOC monitors your Darktrace environment across network, cloud, OT, endpoints and SaaS applications for significant anomalies; then triages, investigates and escalates response actions on potentially severe incidents.	Services	n/a	n/a	n/a	
10	DT-TRNG-FREE-eLEARNING	DT-TR-FR-EL	Darktrace Training (eLearning)	Free - included with all Contracts.	Available to all customers. On-demand online learning via a library of instructional videos by experienced Darktrace Instructors and Analysts. Accessible via Customer Portal	Training	n/a	n/a	n/a	
11	DT-TRNG-FREE-PUBLIC	DT-TR-FR-PB	Darktrace Training (Public)	Free - included with all Contracts.	Available to all customers. Complementary public training sessions scheduled, with interactive Q&A. Accessible via Customer Portal	Training	n/a	n/a	n/a	
12	DT-TRNG-CLAS-ONSITE	DT-TR-CS-OS	Darktrace Training (On-site)	Unit Price per Session. CANNOT be discounted.	Training is made available for Customers to purchase, exclusively in multiples of two. A training session delivered by a Darktrace instructor on a customer's premises.	Training	Session	n/a	n/a	USD \$4,400
13	DT-TRNG-CLAS-REMOTE	DT-TR-CS-RE	Darktrace Training (Remote)	Unit Price per Session. CANNOT be discounted.	Training is made available for Customers to purchase, exclusively in multiples of two. This may be delivered by a Darktrace instructor as remote, via video conferencing technology	Training	Session	n/a	n/a	USD \$2,200
14	DT-TRNG-CERT-REMOTE	DT-TR-CE-RE	Darktrace Certification	Unit Price per Enrolment. CANNOT be discounted.	Customer opportunity to participate in a Darktrace exam upon completion of a Darktrace Learning Path. Once passed, the participant becomes Darktrace Certified Engineer or Analyst.	Training	Enrolment	n/a	n/a	USD \$550
15	DT-DPLY-PHYS-SMALL	DT-DP-PH-SM	Darktrace On-Prem Appliance (Small)	Unit Price per Appliance. CANNOT be discounted.	A small Darktrace appliance is a highly tuned, high performance piece of hardware. There are multiple types of Darktrace appliance with different throughput capacities and options for data ingestion. Ideal for small deployments with limited number of devices.	Deployment	Appliance	n/a	n/a	USD \$2,000
16	DT-DPLY-PHYS-MEDIUM	DT-DP-PH-ME	Darktrace On-Prem Appliance (Medium)	Unit Price per Appliance. CANNOT be discounted.	A medium Darktrace appliances is a highly tuned, high performance piece of hardware. There are multiple types of Darktrace appliance with different throughput capacities and options for data ingestion. A medium appliance has 25x more connection count capacity than a Small appliance	Deployment	Appliance	n/a	n/a	USD \$10,000
17	DT-DPLY-PHYS-X2	DT-DP-PH-X2	Darktrace On-Prem Appliance (X2)	Unit Price per Appliance. CANNOT be discounted.	X2 Darktrace appliances are highly tuned, high performance pieces of hardware. There are multiple types of Darktrace appliance with different throughput capacities and options for data ingestion. X2 appliances are suitable for deployment in higher capacity environments and can operate as a master for a distributed Darktrace deployment	Deployment	Appliance	n/a	n/a	USD \$17,500
18	DT-DPLY-PHYS-Z	DT-DP-PH-Z	Darktrace On-Prem Appliance (Z)	Unit Price per Appliance. CANNOT be discounted.	Z Darktrace appliances are highly tuned, high performance piece of hardware. There are multiple types of Darktrace appliance with different throughput capacities and options for data ingestion. Z appliances combine maximum processing power and high speed disk access.	Deployment	Appliance	n/a	n/a	USD \$22,500
19	DT-DPLY-PHYS-XA	DT-DP-PH-XA	Darktrace On-Prem Appliance (XA)	Unit Price per Appliance. CANNOT be discounted.	XA Darktrace appliances are highly tuned, high performance pieces of hardware. There are multiple types of Darktrace appliance with different throughput capacities and options for data ingestion. XA appliances are suitable as probe appliances for high bandwidth environments	Deployment	Appliance	n/a	n/a	USD \$22,500
20	DT-DPLY-PHYS-IMP	DT-DP-PH-IM	Darktrace On-Prem Appliance (Imp)	Unit Price per Appliance. CANNOT be discounted.	The IMP Darktrace appliance is a highly tuned, high performance piece of hardware. There are multiple types of Darktrace appliance with different throughput capacities and options for data ingestion. IMP uses specialized industrial-grade hardware capable, withstanding conditions which would be unsuitable for standard servers.	Deployment	Appliance	n/a	n/a	USD \$2,000
21	DT-TRNG-VIRT-xx	DT-DP-VM-xx	Darktrace Cloud Master	Unit Price per instance size - no change from prior process/pricing. CANNOT be discounted.	Darktrace deploys lightweight software components to host your deployment into virtualized or third party cloud environments	Deployment	CM Size	n/a	n/a	n/a

* PLATFORM = all Detection, Response, and full Platform offerings of Network, Email, Cloud, Endpoint, Identity Cloud (Network) and Cloud (Identities).