

Dell APEX Cloud Services

Dell APEX Cloud Services are services that are billed using a cloud economic consumption model, which brings a wider range of technology to customers, enabling full end-to-end solutions across public and hybrid cloud deployments.

As such, each Cloud Service has separate consumption-model pricing, which is based on the unique metrics that align to the chosen technology platform.

The majority of these technologies have a minimum committed threshold and are then charged, based on the aforementioned metric parameters. The commit threshold starts at \$100,000 or approximately £80,000.

As the Dell APEX Cloud Service is a consumption-based pricing model, customers need to engage with Phoenix, in order to understand the committed and estimated usage costs, for their chosen APEX Cloud solution.

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