



FALCON CLOUD SECURITY

IN RESPONSE TO

G-Cloud 14 Framework (Lots 1-3)

Pricing Description

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[HTTPS://WWW.CROWDSTRIKE.COM/PRODUCTS/OBSERVABILITY/FALCON-LOGSCALE/](https://www.crowdstrike.com/products/observability/falcon-logscale/)

DOCUMENT CONTROL

Date	04.2024
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FALCON CLOUD SECURITY

PRICING

Service Name	Unit	Unit Price Per Annum
Falcon Cloud Security Reserved - Flex	Per Virtual Machine	£159
Falcon Cloud Security with Containers Reserved - Flex	Per Pod / Container	£375
Falcon for Managed Containers Reserved - Flex	Per Pod / Container	£68
Falcon Cloud Security On Demand*	On-Demand (1000 hours)	£24
Falcon Cloud Security with Containers On Demand*	On-Demand (1000 hours)	£57
Falcon for Managed Containers On Demand*	On-Demand (1000 hours)	£13

SUPPORT

Service Name	Comments
Express	12% of the total annual software subscription cost, with maximum annual cost of £12,000 Intended for organisations with less than 2,500 employees
Essential	12% of the total annual software subscription cost, with minimum annual cost of £12,000 Intended for organisations with more than 2,500 employees
Elite	25% of the total annual cost, with a minimum annual cost of £120,000 For organisations requiring a high level of custom support, includes a Technical Account Manager (TAM)

PRICING ASSUMPTIONS

The following assumptions have been made in relation to the above pricing:

- The pricing above is based upon a 2-year term with an order of 50 Pods/Containers/Virtual machines, or 1000 Hours for on-demand.
- *On demand pricing starts at 1,000 hours and are only sold in buckets of 1,000.
- Volume pricing discounts are available depending upon the customer's specific requirements and subject to full scoping. The level of discount available varies according to customer requirements
- The pricing above is based upon a 7-day retention period - customers should contact CrowdStrike if they have an alternative retention requirement
- CrowdStrike will transact in USD \$

PRICING DEFINITIONS

Each unit is measured per Pods/Containers/Virtual machines, or 1000 Hours for on-demand.