



FALCON EXPOSURE MANAGEMENT

IN RESPONSE TO

G-Cloud 14 Framework (Lots 1-3)

Pricing Description

150 MATHILDA PL SUITE 300, SUNNYVALE, CALIFORNIA 94086

TEL: (888)512-8906 | FAX:(949) 417-1289

[HTTPS://WWW.CROWDSTRIKE.COM/PRODUCTS/OBSERVABILITY/FALCON-LOGSCALE/](https://www.crowdstrike.com/products/observability/falcon-logscale/)

DOCUMENT CONTROL

Date	04.2024
CROWDSTRIKE CONTACT	
Account Manager	Peter Carthew Regional Sales Director ukpublicsector@crowdstrike.com

LEGAL DISCLAIMER

CrowdStrike's solution, pricing and offer to provide services and products in this response is expressly conditioned on: (i) CrowdStrike's current understanding of the scope of the project based on the information in the RFI, RFP, RFQ, Security Questionnaires and otherwise available and provided to CrowdStrike; and (ii) the parties negotiating mutually agreeable final terms and conditions upon award.

The information contained in this Response marked "confidential" is considered by CrowdStrike to be proprietary and confidential to CrowdStrike. The information contained in this Response may be used solely in connection with the evaluation of the Response. To the extent that a claim is made under applicable law to disclose confidential information contained in this Response, CrowdStrike reserves the right to defend its confidential information against such claim. Subject to applicable law, you agree (a) to keep the information contained in this Response in strict confidence and not to disclose it to any third party without CrowdStrike's prior written consent and (b) your internal disclosure of the information contained in this Response shall be only to those employees, contractors or agents having a need to know such information in connection with the evaluation of the Response and only insofar as such persons are bound by a nondisclosure agreement consistent with the foregoing. You do not acquire any intellectual property rights in CrowdStrike's property under the Response and you agree to comply with all applicable export control laws and regulations to ensure that no confidential information is used or exported in violation of such laws and regulations. You may make a reasonable number of copies of this Response for your internal distribution for use solely in connection with the evaluation of the Response; otherwise, you may not reproduce or transmit any part of this Response in any form or by any means without the express written consent of CrowdStrike. By reading the Response, you have agreed to be bound by the foregoing terms.

TABLE OF CONTENTS

Document Control 2

Table of Contents..... 3

Falcon Exposure Management..... 4

FALCON EXPOSURE MANAGEMENT

PRICING

Service Name	Unit	Unit Price Per Annum
Falcon Exposure Management	Per endpoint	£65

SUPPORT

Service Name	Comments
Express	12% of the total annual software subscription cost, with maximum annual cost of £12,000 Intended for organisations with less than 2,500 employees
Essential	12% of the total annual software subscription cost, with minimum annual cost of £12,000 Intended for organisations with more than 2,500 employees
Elite	25% of the total annual cost, with a minimum annual cost of £120,000 For organisations requiring a high level of custom support, includes a Technical Account Manager (TAM)

PRICING ASSUMPTIONS

The following assumptions have been made in relation to the above pricing:

- The pricing above is based upon a 2-year term with an order of 50 endpoints
- Volume pricing discounts are available depending upon the customer's specific requirements and subject to full scoping. The level of discount available varies according to customer requirements
- The pricing above is based upon a 7-day retention period - customers should contact CrowdStrike if they have an alternative retention requirement
- CrowdStrike will transact in USD \$

PRICING DEFINITIONS

Each unit is measured per endpoint