



G-Cloud 15 - Objective Connect

G-Cloud 15 Price Book



Document ID: A2387668

Version: 2.2

Date: 29 January 2026

Table of Contents

1. Objective Connect Price Book.....3

1.1 Objective Connect - Integration3

1.2 Connections Model3

1.3 Objective Connect - Annual Subscription4

1. Objective Connect Price Book

Designed specifically for government and regulated industries, Objective Connect is a secure external file sharing and document collaboration application that gives complete control over the information shared outside an organisation.

1.1 Objective Connect - Integration

Objective Connect offers integration via the Connect Public API, or via Connect Link, and the pricing details the costs around this:

- **Connect Link:** provides the deep integration between a document management system and Objective Connect, enabling both systems to synchronise files in real-time and ensure information governance at all times. There is a one-off installation charge for Connect Link (if required) to cover service costs.
- **Objective Connect Public API:** This powerful API allows customers to enhance process flows via dedicated workflow engines, feed metrics into data visualisation tools, or developing bespoke integrations with existing systems.

1.2 Connections Model

Unlike other collaboration platforms, Objective Connect is not priced based on storage limits or on a per-user basis. The unit of currency within Objective Connect is called Connections. Connections are calculated according to the number of documents uploaded to each secure workspace and the number of parties who can see them.

- Documents x Parties = Connections

When an organisation subscribes to Objective Connect, the subscribe to defined number of Connections.

- 1 Document x 2 Parties = 2 Connections
- 10 Document x 2 Parties = 20 Connections
- 1 Document x 20 Parties = 20 Connections

Connections can be recycled by either removing participants from a workspace, deleting documents or closing the workspace.

1.3 Objective Connect - Annual Subscription

Objective Connect G-Cloud15	Annual Subscription - GBP Ex-VAT	
Volume of Connections - Subscription Level	Enterprise Edition	Enterprise Edition + Connect Link/API
10,000	£14,999	£26,985.11
20,000	£21,261	£34,761.70
35,000	£30,361	£45,946.06
50,000	£38,924	£56,362.12
75,000	£52,884	£72,628.39
100,000	£66,792	£88,633.83
150,000	£93,832	£118,783.66
200,000	£120,559	£147,607.48
350,000	£187,041	£216,674.77
500,000	£249,318	£281,539.08
750,000	£311,701	£348,113.77
1,000,000	£373,979	£415,563.46
Above 1,000,000+	Objective Connect scales, so please contact Objective for pricing	

The above pricing includes 'Standard' Service Level technical support, as defined in the Objective Customer Support Plan. 'Premium' technical support is available for Objective Connect, the fees for the 'Premium' Service Level are 15% in addition to the annual subscription fees above.