

G-Cloud 15 Service Description



Conga Implementation Services

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Methods has partnered with Conga to deliver a set of Salesforce add-ons for fast, flexible and accurate consumption of Salesforce data. The implementation will streamline the creation and distribution of Salesforce reports, customised presentations and documents in multiple file formats for a range of purposes.

What is the Service

Methods partner with Conga to deliver Salesforce add-ons for fast, flexible, accurate integration with/consumption of, Salesforce data. Implementation will streamline the creation/distribution of Salesforce reports, customised presentations and documents in multiple file formats for a range of purposes. Conga’s CLM solutions solve contracting challenges for every part of your business.

What can it do for you

- Rapid deployment and implementation
- Minimise bottlenecks in document generation
- Quickly produce templates for resident outreach, vendor contracts, employee documents
- Speed up application processes, production of invoices and status reports
- Streamline programme performance reporting with consistent and auto-generated reporting
- Customise all forms and outputs easily and quickly

Service Features

1. We ensure business needs, operational and security requirements are met
2. Specialist digital transformation services for government
3. Agile project delivery process to facilitate fast value recognition
4. Build invoices and invoice templates quickly and efficiently
5. Training provided to ensure self-sufficiency post-implementation
6. Optional post-implementation support provision for on-going success
7. Enhanced customisation of Salesforce reporting
8. Auto-create documents using templates and contact data
9. Automate the contract creation process
10. Manage the entire contract creation/lifecycle process with Conga CLM

Service Benefits

1. Access to highly skilled Salesforce team
2. Technical Architects, Salesforce administrators, developers, product managers and BAs
3. Rapid deployment and implementation
4. Minimise bottlenecks in document generation
5. Quickly produce templates for resident outreach, vendor contracts, employee documents
6. Speed up application processes, production of invoices and status reports
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Contact details

End-to-end transformation and innovation experts

Applying our skills in innovation and collaboration from across the Methods Group, to deliver end-to-end business and technical solutions that are people-centred, safe, and designed for the future.

Methods provide collaborative and innovative solutions to help Central Government adapt to the changing landscape and deliver better outcomes for citizens.

With a focus on driving interoperability and innovation in UK Central Government, we have helped multiple organisations in the sector modernise their IT architecture, systems, strategy, and operating models to improve organisational resilience and service delivery.

Methods deliver wide-ranging services and thought leadership to support delivery including:



Onboarding and offboarding process



Ordering and Invoicing

Once we have agreed a Statement of Work(s) we will sign the appropriate agreement and complete a Call Off contract with an attached Statement of Work(s), and submission of a Purchase Order. We will then set up a mutually acceptable start date and commence work.

Payment terms are 30 days or less as may be agreed.

Please note - we are unable to accept Government Procurement Card (GPC) payments.



Customer Responsibilities

For any given requirement, we will identify any dependencies on the customer (e.g. access to key stakeholders, facilities, documentation, etc.) and agree these at the start of the work.

Making a difference

The work we do each day is focused on delivering a positive difference for the public sector for the benefit of society as a whole.



Customer stories

Cloud Hosting & Service Modernisation
Modernised digital services using secure cloud hosting, streamlined legacy workflows, and improved data insights. Delivered faster decisions, reduced manual effort, and a more transparent, **user-friendly experience** for internal teams and external users.

Cloud-Based ITSM Consolidation
Unified multiple service desks onto a cloud-based ITSM platform, standardising processes and automating workflows. Improved incident, change, and problem management, **boosting overall service reliability, efficiency, and organisational visibility.**

Large-Scale Cloud Migration (100+ Apps / 120TB)
Delivered cloud migration of **100+ legacy applications** and **120TB of data** with **100% availability.** Strengthened compliance, improved transparency, and significantly enhanced operational resilience across critical digital services.

Azure Migration & Modern Workplace Enablement
Migrated data centres to Azure and deployed modern workplace cloud services, delivering secure, scalable infrastructure. Achieved improved user experience, strengthened security posture, and **£1m savings** - all with zero service disruption.

Cloud ITSM Migration (ServiceNow SaaS)
Successfully migrated from a legacy ITSM tool to a modern, cloud-based ServiceNow platform. Delivered scalable, robust service operations, strengthened governance, and enabled faster, more consistent digital service delivery across the organisation.

Cloud-Native Data Pipelines (Azure Integration)
Built automated Azure Data Factory pipelines into a Lakehouse architecture, using Bronze/Silver/Gold layers and Delta with CI/CD. Delivered secure daily refreshes, improved data quality, lower manual effort, and more efficient reporting.