

G-Cloud 15 Pricing



Licence-based pricing

Pricing information

General Pricing Information

No sector-specific pricing applies. The quoted pricing information for this service applies equally across all client sectors. All pricing information is quoted in pounds sterling (GBP) and prices are exclusive of VAT at the applicable rate (unless otherwise stated).

Licence-Based Pricing

Final price for each service line will be calculated based on individual customer requirements and the number of licences required to deliver the service based on those requirements. This would be captured in the Statement of Work.

The day rates applicable to this service are listed within this document and the minimum discount percentage by annual call-off contract value is detailed in the Lot 2a/2b Pricing section on the portal.

Any discounts will relate to the people services associated with this service (implementation, training, support etc.) and not the licences as typically the vendors provide competitively discounted pricing for the public sector.

The day rates quoted on the following pages represent the maximum onshore and offshore rate charged for each skill / responsibility level.

Pricing for Combined Services

If a client wishes to purchase several discrete G-Cloud services as a single package, the total price will be the combination of the individual service line prices.

Volume / Combination Discounts

All prices are quoted without volume or combination discounts. Discounts may apply where the volume or work combination is appropriate but will be subject to negotiation and agreement during the purchasing stage.



Contact details

Government Digital and Data Roles

Area	Role	Maximum day rate for a role in the UK (£)	Maximum day rate for a role offshore (£)
Architecture Roles			
Business Architect	Trainee BA	£650	£377
Business Architect	Associate BA	£770	£472
Business Architect	Business Architect	£1,150	£578
Business Architect	Lead Business Architect	£1,350	£630
Data Architect	Data Architect	£1,100	£472
Data Architect	Senior Data Architect	£1,150	£578
Data Architect	Chief Data Architect	£1,350	£630
Enterprise Architect	Enterprise Architect	£1,150	£578
Enterprise Architect	Senior Enterprise Architect	£1,150	£578
Enterprise Architect	Lead Enterprise Architect	£1,350	£630
Enterprise Architect	Principal Enterprise Architect	£1,775	£819
Network Architect	Associate Network Architect	£850	£377
Network Architect	Network Architect	£950	£472
Network Architect	Lead Network Architect	£1,150	£578
Security Architect	Security Architect	£1,100	£472
Security Architect	Lead Security Architect	£1,150	£578
Security Architect	Principal Security Architect	£1,350	£630
Solution Architect	Associate Solution Architect	£700	£325
Solution Architect	Solution Architect	£950	£472
Solution Architect	Senior Solution Architect	£1,100	£472
Solution Architect	Lead Solution Architect	£1,350	£630
Solution Architect	Principal Solution Architect	£1,775	£819
Technical Architect	Associate Technical Architect	£700	£325
Technical Architect	Technical Architect	£850	£377
Technical Architect	Senior Technical Architect	£1,100	£472
Technical Architect	Lead Technical Architect	£1,150	£578
Technical Architect	Principal Technical Architect	£1,350	£630
Chief Digital and Data Roles			
Chief Data Officer	Chief Data Officer	£1,775	£745
Chief Information Security Officer	Chief Information Security Officer	£1,775	£745
Chief Technology Officer	Chief Technology Officer	£1,775	£745
Cyber Security Roles			
Cyber Security Audit and Assurance	Cyber Security Audit and Assurance	£1,080	£526
Cyber Security Audit and Assurance	Lead Cyber Security Audit and Assurance	£1,240	£526
Cyber Security Audit and Assurance	Principal Cyber Security Audit and Assurance	£1,480	£573
Cyber Security Governance and Risk Management	Associate Cyber Security Governance and Risk Manager	£790	£296
Cyber Security Governance and Risk Management	Cyber Security Governance and Risk Manager	£1,080	£296
Cyber Security Governance and Risk Management	Lead Cyber Security Governance and Risk Manager	£1,240	£526
Cyber Security Governance and Risk Management	Principal Cyber Security Governance and Risk Manager	£1,480	£573
Cyber Security Monitoring	Associate Cyber Security Monitoring	£790	£296

Area	Role	Maximum day rate for a role in the UK (£)	Maximum day rate for a role offshore (£)
Cyber Security Monitoring	Cyber Security Monitoring	£1,080	£526
Cyber Security Monitoring	Lead Cyber Security Monitoring	£1,240	£526
Cyber Security Monitoring	Principal Cyber Security Monitoring	£1,480	£573
Cyber Security Incident Response	Associate Cyber Incident Response	£790	£296
Cyber Security Incident Response	Cyber Incident Response	£1,080	£526
Cyber Security Incident Response	Lead Cyber Incident Response	£1,240	£526
Cyber Security Incident Response	Principal Cyber Incident Response	£1,480	£573
Cyber Security Vulnerability Management	Associate Cyber Security Vulnerability Management	£790	£296
Cyber Security Vulnerability Management	Cyber Security Vulnerability Management	£1,080	£526
Cyber Security Vulnerability Management	Lead Cyber Security Vulnerability Management	£1,240	£526
Cyber Security Vulnerability Management	Principal Cyber Security Vulnerability Management	£1,480	£573
Cyber Security Digital Forensics	Associate cyber security digital forensics	£790	£296
Cyber Security Digital Forensics	Cyber security digital forensics	£1,080	£526
Cyber Security Digital Forensics	Lead cyber security digital forensics	£1,240	£526
Cyber Security Digital Forensics	Principal cyber security digital forensics	£1,480	£573
Cyber Security Testing	Associate cyber security testing	£790	£296
Cyber Security Testing	Cyber security testing	£1,080	£526
Cyber Security Testing	Lead cyber security penetration testing	£1,240	£526
Cyber Security Testing	Principal cyber security testing	£1,480	£573
Cyber Security Secure Design	Associate cyber security secure systems architecture and design	£790	£296
Cyber Security Secure Design	Cyber security secure systems architecture and design	£1,080	£526
Cyber Security Secure Design	Lead cyber security secure systems architecture and design	£1,240	£526
Cyber Security Secure Design	Principal cyber security secure systems architecture and design	£1,480	£573
Data Roles			
Analytics engineer	Trainee analytics engineer	£380	£266
Analytics engineer	Analytics engineer	£695	£343
Analytics engineer	Senior analytics engineer	£1,020	£526
Analytics engineer	Lead analytics engineer	£1,335	£573
Analytics engineer	Head of analytics engineering	£1,775	£745
Data analyst	Associate analyst	£610	£296
Data analyst	Data analyst	£695	£343
Data analyst	Senior data analyst	£790	£429
Data analyst	Principal data analyst	£1,020	£526
Data engineer	Data engineer	£695	£343
Data engineer	Senior data engineer	£790	£429
Data engineer	Lead data engineer	£1,020	£526
Data engineer	Head of data engineering	£1,335	£573
Data ethicist	Data ethics lead	£900	£429
Data ethicist	Head of data ethics	£1,775	£745
Data governance manager	Data governance manager	£850	£429
Data governance manager	Lead data governance manager	£1,020	£526

Government Digital and Data Roles

Area	Role	Maximum day rate for a role in the UK (£)	Maximum day rate for a role offshore (£)
Data governance manager	Head of data governance	£1,775	£745
Data scientist	Trainee data scientist	£380	£266
Data scientist	Associate data scientist	£610	£296
Data scientist	Data scientist	£695	£343
Data scientist	Principal data scientist	£1,020	£526
Data scientist	Lead data scientist	£1,335	£573
Data scientist	Head of data science	£1,775	£745
Machine learning engineer	Senior machine learning engineer	£1,020	£526
Machine learning engineer	Lead machine learning engineer	£1,335	£573
Performance analyst	Associate performance analyst	£610	£296
Performance analyst	Performance analyst	£695	£343
Performance analyst	Senior performance analyst	£850	£429
Performance analyst	Lead performance analyst	£1,020	£526
Performance analyst	Head of performance analysis	£1,335	£573
IT Operations Roles			
Application operations engineer	Associate application operations engineer	£600	£296
Application operations engineer	Application operations engineer	£650	£343
Application operations engineer	Senior application operations engineer	£770	£429
Application operations engineer	Lead application operations engineer	£1,020	£526
Application operations engineer	Principal application operations engineer	£1,335	£573
Business relationship manager	Business relationship manager	£770	£429
Business relationship manager	Senior business relationship manager	£1,020	£526
Business relationship manager	Lead business relationship manager	£1,335	£573
Change and release manager	Configuration analyst	£585	£343
Change and release manager	Change and release analyst	£770	£429
Change and release manager	Change and release manager	£1,020	£526
Command and control centre manager	Operations analyst	£585	£343
Command and control centre manager	Senior operations analyst	£770	£429
Command and control centre manager	Operational control manager	£1,020	£526
Command and control centre manager	Head of command and control	£1,335	£573
End user computing engineer	Associate end user computing engineer	£600	£296
End user computing engineer	End user computing engineer	£585	£343
End user computing engineer	Senior end user computing engineer	£770	£429
End user computing engineer	Lead end user computing engineer	£1,020	£526
End user computing engineer	Principal end user computing engineer	£1,335	£573
IT service manager	IT service analyst	£585	£343
IT service manager	IT service manager	£770	£429
IT service manager	Senior IT service manager	£1,020	£526
IT service manager	Head of IT service management	£1,335	£573
Incident manager	Incident manager	£770	£429
Incident manager	Major incident manager	£1,020	£526
Infrastructure engineer	Associate infrastructure engineer	£600	£296
Infrastructure engineer	Infrastructure engineer	£650	£343
Infrastructure engineer	Senior infrastructure engineer	£770	£429
Infrastructure engineer	Lead infrastructure engineer	£1,020	£526

Area	Role	Maximum day rate for a role in the UK (£)	Maximum day rate for a role offshore (£)
Infrastructure engineer	Principal infrastructure engineer	£1,335	£573
Infrastructure operations engineer	Associate infrastructure operations engineer	£600	£296
Infrastructure operations engineer	Infrastructure operations engineer	£650	£343
Infrastructure operations engineer	Senior infrastructure operations engineer	£770	£429
Infrastructure operations engineer	Lead infrastructure operations engineer	£1,020	£526
Infrastructure operations engineer	Principal infrastructure operations engineer	£1,335	£573
Problem manager	Problem analyst	£585	£343
Problem manager	Problem manager	£1,020	£526
Service desk manager	Service desk analyst	£600	£296
Service desk manager	Senior service desk analyst	£770	£429
Service desk manager	Service desk manager	£585	£343
Service desk manager	Head of service desk	£1,020	£526
Service transition manager	Service acceptance analyst	£585	£343
Service transition manager	Service readiness analyst	£585	£343
Service transition manager	Service transition manager	£770	£429
Service transition manager	Lead service transition manager	£1,020	£526
Product and delivery roles			
Business analyst	Trainee business analyst	£380	£266
Business analyst	Junior business analyst	£500	£296
Business analyst	Business analyst	£660	£343
Business analyst	Senior business analyst	£895	£429
Business analyst	Lead business analyst	£1,335	£573
Business analyst	Head of business analysis	£1,775	£745
Delivery manager	Associate delivery manager	£660	£343
Delivery manager	Delivery manager	£850	£429
Delivery manager	Senior delivery manager	£1,020	£526
Delivery manager	Head of (Agile) delivery management	£1,775	£745
Digital portfolio manager	Digital portfolio analyst	£660	£343
Digital portfolio manager	Digital portfolio manager	£850	£429
Digital portfolio manager	Senior digital portfolio manager	£1,020	£526
Digital portfolio manager	Head of portfolio	£1,775	£745
Product manager	Associate product manager	£660	£343
Product manager	Product manager	£895	£429
Product manager	Senior product manager	£1,020	£526
Product manager	Lead product manager	£1,335	£573
Product manager	Head of product	£1,775	£745
Programme delivery manager	Programme delivery manager	£1,335	£573
Service owner	Service owner	£1,335	£573
Quality assurance testing (QAT) roles			
Quality assurance testing (QAT) analyst	Tester (QAT)	£380	£266
Quality assurance testing (QAT) analyst	QAT analyst	£750	£343
Quality assurance testing (QAT) analyst	Senior QAT analyst	£950	£429
Quality assurance testing (QAT) analyst	Lead QAT analyst	£1,150	£526
Test engineer	Tester (test engineer)	£380	£266

Government Digital and Data Roles

Area	Role	Maximum day rate for a role in the UK (£)	Maximum day rate for a role offshore (£)
Test engineer	Test engineer	£750	£343
Test engineer	Senior test engineer	£950	£429
Test engineer	Lead test engineer	£1,150	£526
Test manager	Test manager	£1,150	£526
Test manager	Head of test	£1,350	£573
Software development roles			
Development operations (DevOps) engineer	Apprentice DevOps engineer	£380	£266
Development operations (DevOps) engineer	Junior DevOps engineer	£650	£296
Development operations (DevOps) engineer	DevOps engineer	£750	£343
Development operations (DevOps) engineer	Senior DevOps engineer	£950	£429
Development operations (DevOps) engineer	Senior DevOps engineer - management	£950	£429
Development operations (DevOps) engineer	Lead DevOps engineer	£1,150	£526
Development operations (DevOps) engineer	Lead DevOps engineer - management	£1,150	£526
Development operations (DevOps) engineer	Principal DevOps engineer	£1,350	£573
Development operations (DevOps) engineer	Principal DevOps engineer - management	£1,350	£573
Frontend developer	Apprentice frontend developer	£380	£266
Frontend developer	Junior frontend developer	£650	£343
Frontend developer	Frontend developer	£950	£429
Frontend developer	Senior frontend developer	£1,150	£526
Frontend developer	Lead frontend developer	£1,350	£573
Software developer	Head of frontend development	£1,525	£745
Software developer	Apprentice developer	£380	£266
Software developer	Junior developer	£650	£296
Software developer	Developer	£750	£343
Software developer	Senior developer	£950	£429
Software developer	Senior developer - management	£950	£429
Software developer	Lead developer	£1,150	£526
Software developer	Lead developer - management	£1,150	£526
Software developer	Principal developer	£1,350	£573
Software developer	Principal developer - management	£1,350	£573

Area	Role	Maximum day rate for a role in the UK (£)	Maximum day rate for a role offshore (£)
User-centred design roles			
Accessibility specialist	Junior accessibility specialist	£545	£343
Accessibility specialist	Accessibility specialist	£770	£429
Accessibility specialist	Senior accessibility specialist	£1,020	£526
Accessibility specialist	Head of accessibility	£1,525	£745
Content designer	Associate content designer	£415	£296
Content designer	Junior content designer	£545	£343
Content designer	Content designer	£770	£429
Content designer	Senior content designer	£1,020	£526
Content designer	Lead content designer	£1,335	£573
Content designer	Head of content design	£1,525	£745
Content strategist	Content strategist	£1,335	£573
Graphic designer	Associate graphic designer	£415	£296
Graphic designer	Junior graphic designer	£545	£343
Graphic designer	Graphic designer	£770	£429
Graphic designer	Senior graphic designer	£1,020	£526
Graphic designer	Lead graphic designer	£1,335	£573
Graphic designer	Head of graphic design	£1,525	£745
Interaction designer	Associate interaction designer	£415	£296
Interaction designer	Junior interaction designer	£545	£343
Interaction designer	Interaction designer	£770	£429
Interaction designer	Senior interaction designer	£1,020	£526
Interaction designer	Lead interaction designer	£1,150	£573
Service designer	Head of interaction design	£1,525	£745
Service designer	Associate service designer	£415	£296
Service designer	Junior service designer	£545	£343
Service designer	Service designer	£770	£429
Service designer	Senior service designer	£1,020	£526
Service designer	Lead service designer	£1,150	£573
Service designer	Head of service design	£1,525	£745
Technical writer	Technical writer	£770	£429
Technical writer	Lead technical writer	£1,020	£526
User researcher	Associate user researcher	£415	£296
User researcher	Junior user researcher	£540	£343
User researcher	User researcher	£770	£429
User researcher	Senior user researcher	£960	£526
User researcher	Lead user researcher	£1,085	£573
User researcher	Head of user research	£1,525	£745