

G-Cloud 15 Service Description



Commercial and Procurement Support

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Methods service reviews existing contracts and planned service deployment, creating a coherent commercial approach and strong foundations for implementing new models of service delivery. Our specialist procurement support reviews your requirements, planned solutions and the economic, governance and business change implications to ensure best value for your organisation.

What is the Service

Methods offers a detailed and effective approach to Commercial and Procurement support as part of our disaggregation and contract exit and transition approach. We provide support across all stages of procurement and contract management, including reviewing existing contracts and subcontracts and mapping to services, identifying routes to novate, negotiate, and end contracts, and developing a clear commercial strategy.

Our Procurement support service ensures that potential supplier(s) have clarity about the solution objectives, establishes a transparent competition process and develops effective contracts in which services, pricing and dependencies are clear, and where the supplier's implementation plan is ultimately achievable.

Moving towards the service implementation phase, we will help you to manage incoming supplier obligations, manage customer resources and incumbent supplier obligations, and put in place the business change required to support a seamless transition and sustainable change.

What can it do for you

Our commercial and procurement offering will help you to identify what contracts already exist and their terms, structuring what needs to be done to facilitate the new service model, be that single or multi-vendor sourced or a transition to in house delivery.

Our services cover the full scope of requirements, from the strategic background and business case, through procurement, to hands on implementation support.

Service Features

1. Procurement strategy, design including model options, process structure and plan
2. Design of contract features for practical operational delivery
3. Market engagement to understand market strength and encourage supplier participation
4. Design of evaluation models and processes to determine optimal value
5. Support of financial approach for procurement and live service modelling
6. Simplification of complex requirements and service offers
7. Analysis and support for make or buy decisions
8. Experience of PSN, OJEU, and other procurement models, competitive dialogue
9. Support for resolution of commercial issues
10. Understanding market commercials for IT and integrated connectivity

Service Benefits

1. Wider competition with procurements made attractive for suppliers to engage
2. Services that are demonstrably value for money over time
3. Structured, transparent, and clear procurement processes with low challenge risk
4. Lower costs from simple and practical client-side operating models
5. Better supplier relationships from fair, open, and straightforward engagement
6. Positive outcomes from clearly presented supplier services aligned to requirements
7. Lower-risk from robust contract mechanisms to deal with delivery issues

Contact details

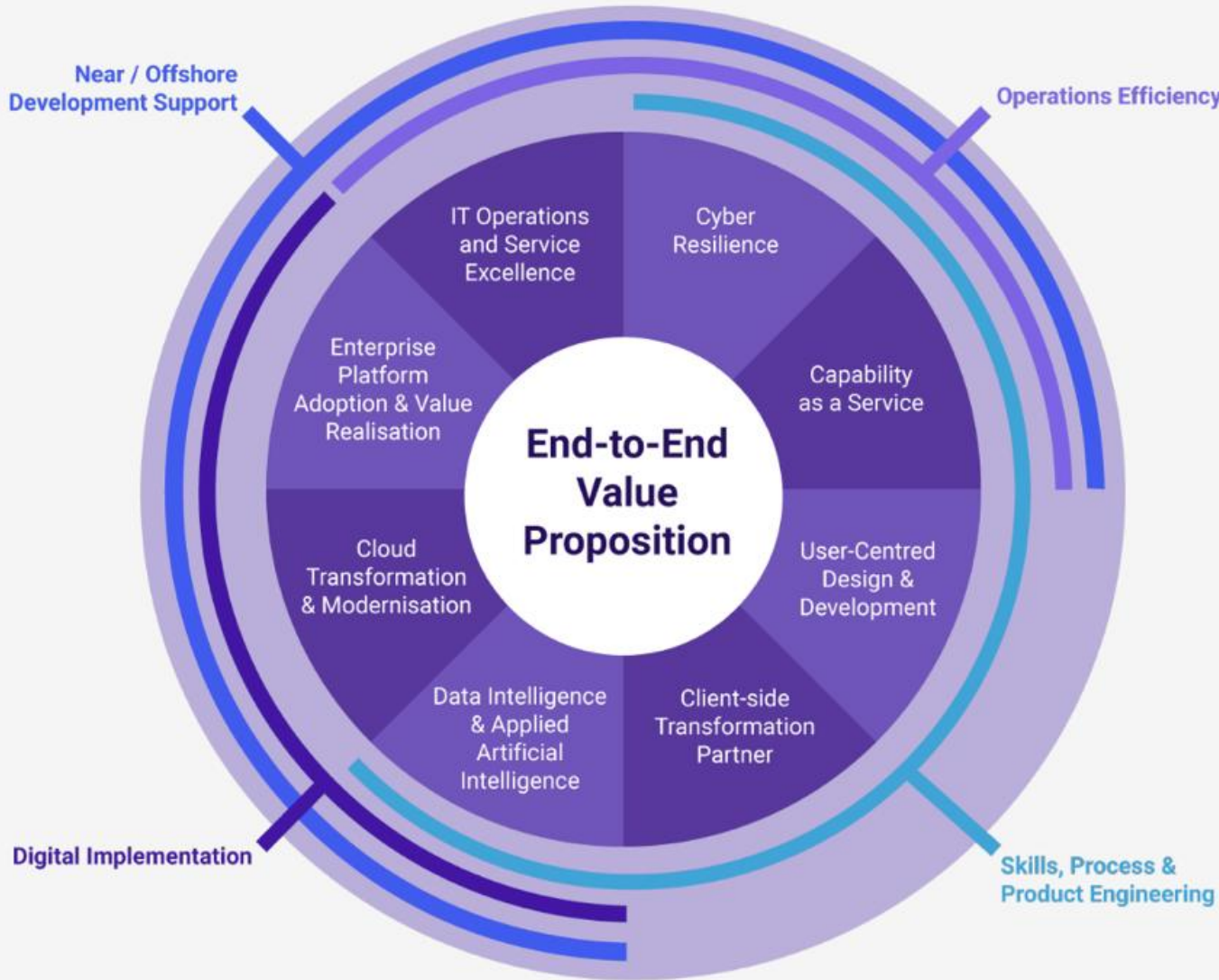
End-to-end transformation and innovation experts

Applying our skills in innovation and collaboration from across the Methods Group, to deliver end-to-end business and technical solutions that are people-centred, safe, and designed for the future.

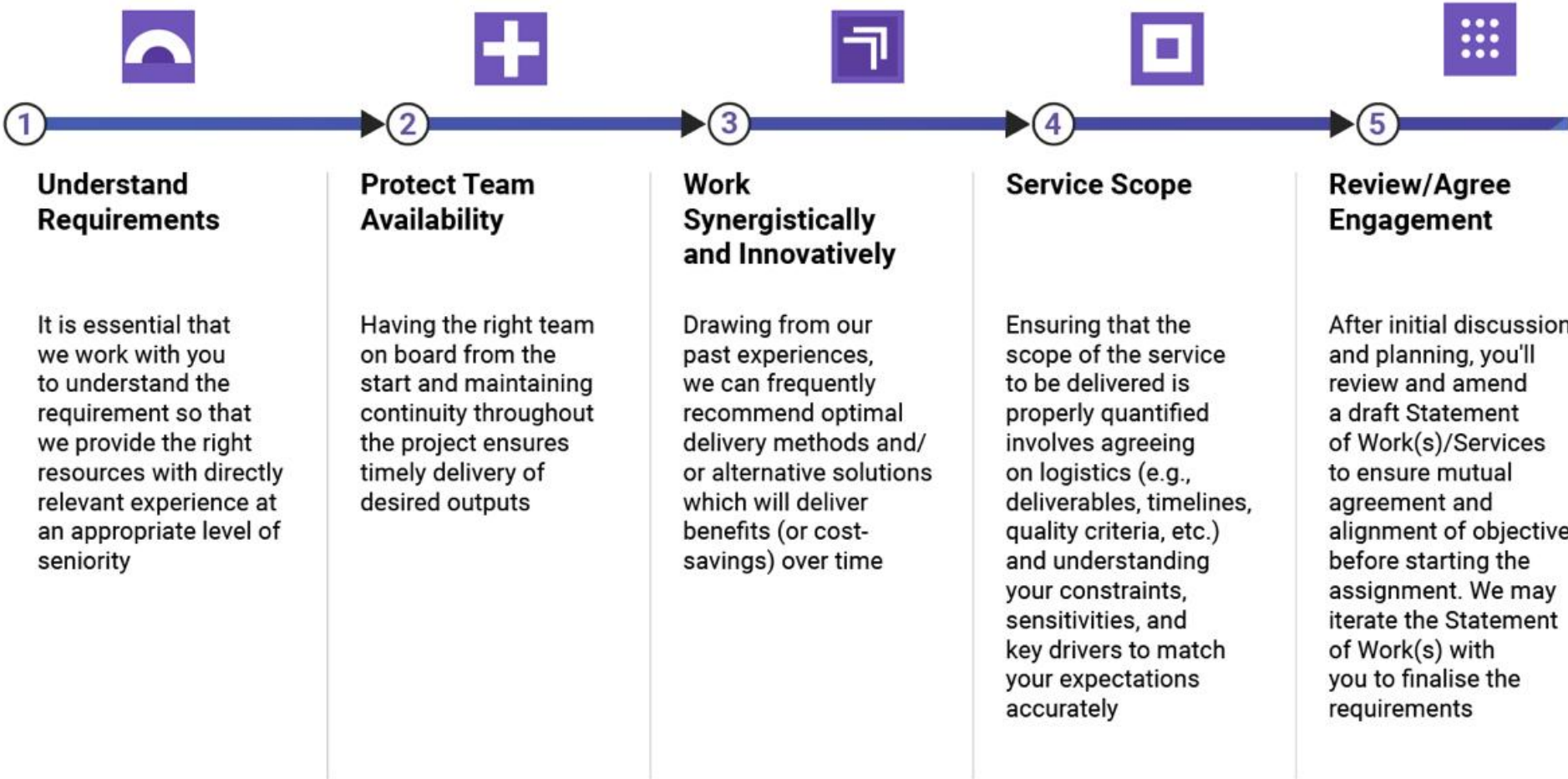
Methods provide collaborative and innovative solutions to help Central Government adapt to the changing landscape and deliver better outcomes for citizens.

With a focus on driving interoperability and innovation in UK Central Government, we have helped multiple organisations in the sector modernise their IT architecture, systems, strategy, and operating models to improve organisational resilience and service delivery.

Methods deliver wide-ranging services and thought leadership to support delivery including:



Onboarding and offboarding process



Ordering and Invoicing

Once we have agreed a Statement of Work(s) we will sign the appropriate agreement and complete a Call Off contract with an attached Statement of Work(s), and submission of a Purchase Order. We will then set up a mutually acceptable start date and commence work.

Payment terms are 30 days or less as may be agreed.

Please note - we are unable to accept Government Procurement Card (GPC) payments.

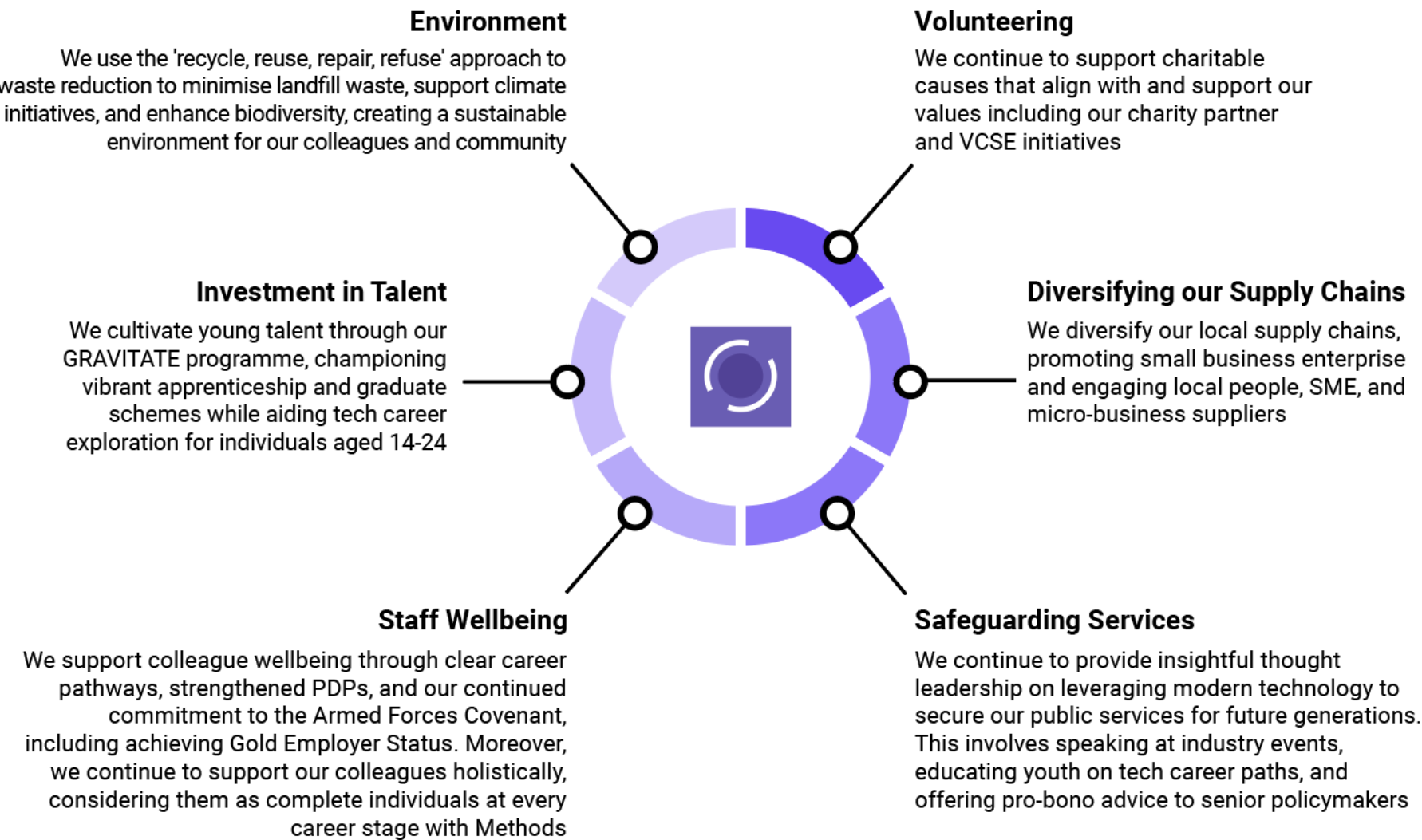


Customer Responsibilities

For any given requirement, we will identify any dependencies on the customer (e.g. access to key stakeholders, facilities, documentation, etc.) and agree these at the start of the work.

Making a difference

The work we do each day is focused on delivering a positive difference for the public sector for the benefit of society as a whole.



Customer stories



Cloud Hosting & Service Modernisation
Modernised digital services using secure cloud hosting, streamlined legacy workflows, and improved data insights. Delivered faster decisions, reduced manual effort, and a more transparent, **user-friendly experience** for internal teams and external users.



Cloud-Based ITSM Consolidation
Unified multiple service desks onto a cloud-based ITSM platform, standardising processes and automating workflows. Improved incident, change, and problem management, **boosting overall service reliability, efficiency, and organisational visibility.**



Large-Scale Cloud Migration (100+ Apps / 120TB)
Delivered cloud migration of **100+ legacy applications** and **120TB of data** with **100% availability.** Strengthened compliance, improved transparency, and significantly enhanced operational resilience across critical digital services.



Azure Migration & Modern Workplace Enablement
Migrated data centres to Azure and deployed modern workplace cloud services, delivering secure, scalable infrastructure. Achieved improved user experience, strengthened security posture, and **£1m savings** - all with zero service disruption.



Cloud ITSM Migration (ServiceNow SaaS)
Successfully migrated from a legacy ITSM tool to a modern, cloud-based ServiceNow platform. Delivered scalable, robust service operations, strengthened governance, and enabled faster, more consistent digital service delivery across the organisation.



Cloud-Native Data Pipelines (Azure Integration)
Built automated Azure Data Factory pipelines into a Lakehouse architecture, using Bronze/Silver/Gold layers and Delta with CI/CD. Delivered secure daily refreshes, improved data quality, lower manual effort, and more efficient reporting.