

G-Cloud 15 Service Description

Business Analysis and Requirements Specification

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Methods deliver a comprehensive portfolio of Analysis services. Working in partnership with clients to undertake business analysis. Delivering business requirements, user stories and business justification for change. We use best practice methodologies. We have proven success delivering organisational change and business change within SIAM, multi-sourcing, disaggregated and transformation environments.

What is the Service

Methods will provide you with a well-defined understanding of the organisational, business and technology requirements that reflects your needs and forms the basis of your business change initiative.

We've worked in partnership with a range of public sector clients to undertake business analysis, adopting a comprehensive approach to establishing organisational maturity to accept and manage change prior to engagement. We have proven success in delivering organisational change and business change within SIAM, multi-sourcing, disaggregated and transformation environments. We're firmly committed to delivering positive, meaningful change within public services and pursue our clients' true needs by comprehensively assessing and delivering their business requirements, creating user stories and articulating business justifications for change, as well as by utilising best practice methodologies.

What can it do for you

Business analysis will provide you with the assurance that work systems are investigated, requirements are clarified, and proposed business and IT changes are evaluated. You'll be able to spend investment funds with focus and insight into problematic or opportunity-offering business situations and the root causes of problems. You'll understand where action is needed to improve problem situations and grasp opportunities. Business Analysis can support your business staff to ensure that their requirements are fulfilled, challenge assumptions and received wisdom, and clarify business rules.

Service Features

1. Independent evaluation of business requirements including Wardley Mapping
2. Optional managed service with onsite/offsite account team and governance
3. User research and development of user stories
4. Developing the business case for Cloud projects, programmes and change
5. Stakeholder identification, engagement and mapping ensuring a range of perspectives
6. Commercial models such as value stream mapping, Business Model Canvas
7. Industry leading data analytics using quantitative methods
8. Appraisals and reviews for cost, market, risk and strategic analysis
9. Process modelling based on BPMN or other best-practice notations
10. Access to software tools and models to facilitate analysis

Service Benefits

1. Common message transition, reduces confusion and improves consistency of communications
2. Organises and manages business requirements and streamlines project workflow
3. Improves compliance, contributes to business case realisation, reduces risk
4. Contributes to professional development and project performance; continuous process improvement
5. Provides independent assessment of requirements, risks, issues; improves consistent analysis
6. Facilitates project support/execution and ensures proper processes are followed
7. Alignment to Enterprise Architecture for organisational level insights
8. Access to SMEs for peer reviews and requirements translation
9. Experience defining constraints to provide practical analysis and proactive resolution
10. Focus on triangulation of insights between data, information and people

Contact details

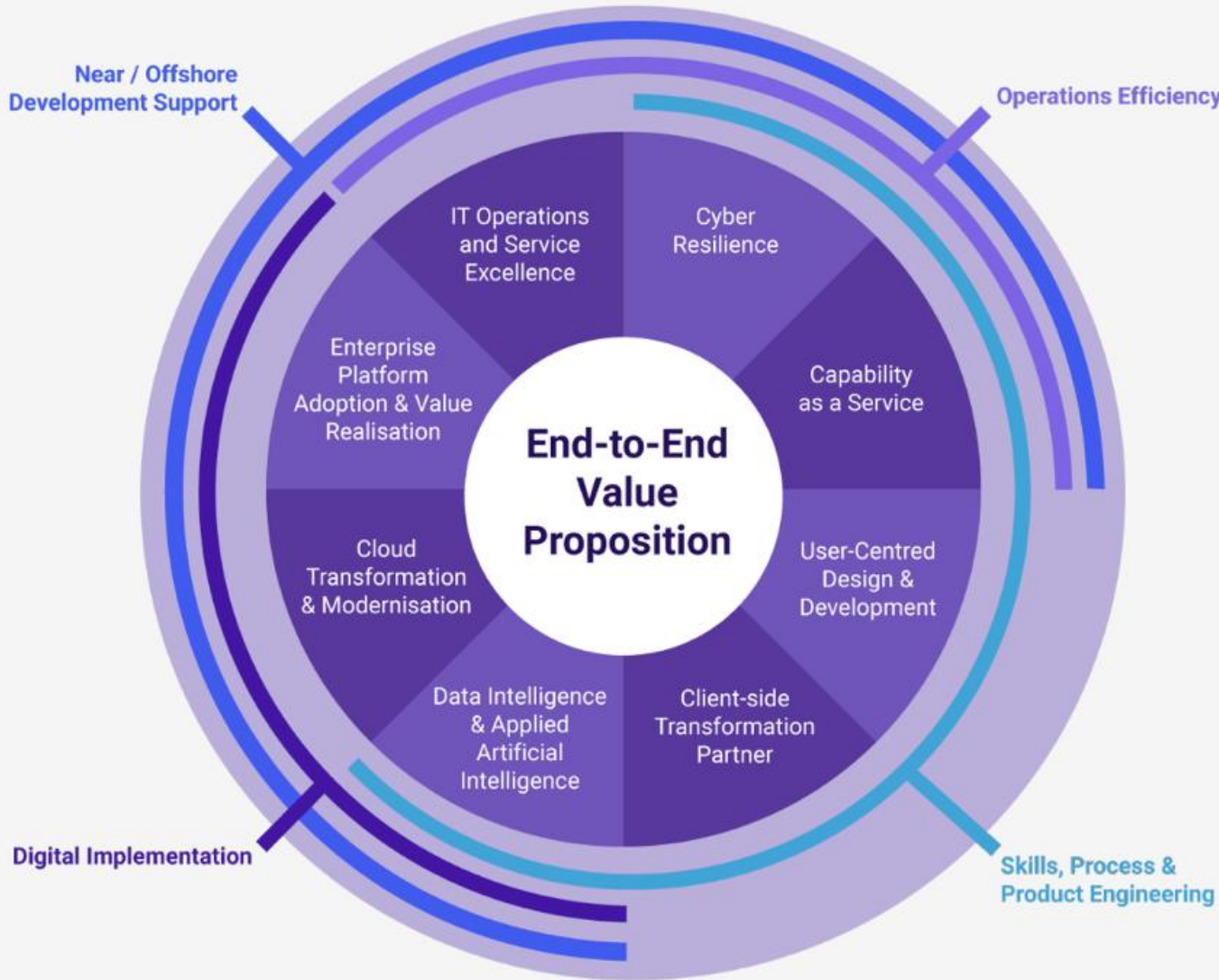
End-to-end transformation and innovation experts

Applying our skills in innovation and collaboration from across the Methods Group, to deliver end-to-end business and technical solutions that are people-centred, safe, and designed for the future.

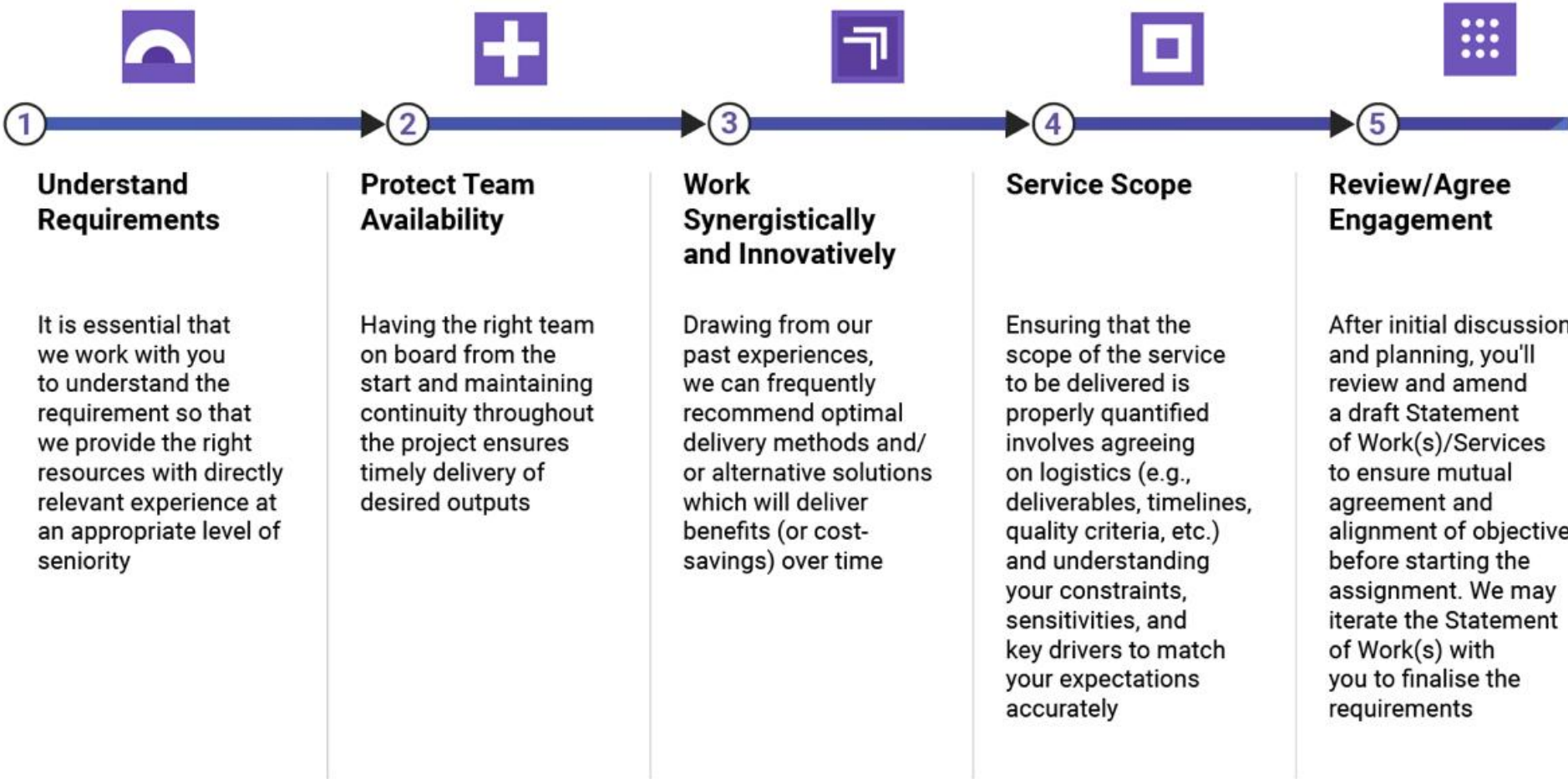
Methods provide collaborative and innovative solutions to help Central Government adapt to the changing landscape and deliver better outcomes for citizens.

With a focus on driving interoperability and innovation in UK Central Government, we have helped multiple organisations in the sector modernise their IT architecture, systems, strategy, and operating models to improve organisational resilience and service delivery.

Methods deliver wide-ranging services and thought leadership to support delivery including:



Onboarding and offboarding process



Ordering and Invoicing

Once we have agreed a Statement of Work(s) we will sign the appropriate agreement and complete a Call Off contract with an attached Statement of Work(s), and submission of a Purchase Order. We will then set up a mutually acceptable start date and commence work.

Payment terms are 30 days or less as may be agreed.

Please note - we are unable to accept Government Procurement Card (GPC) payments.

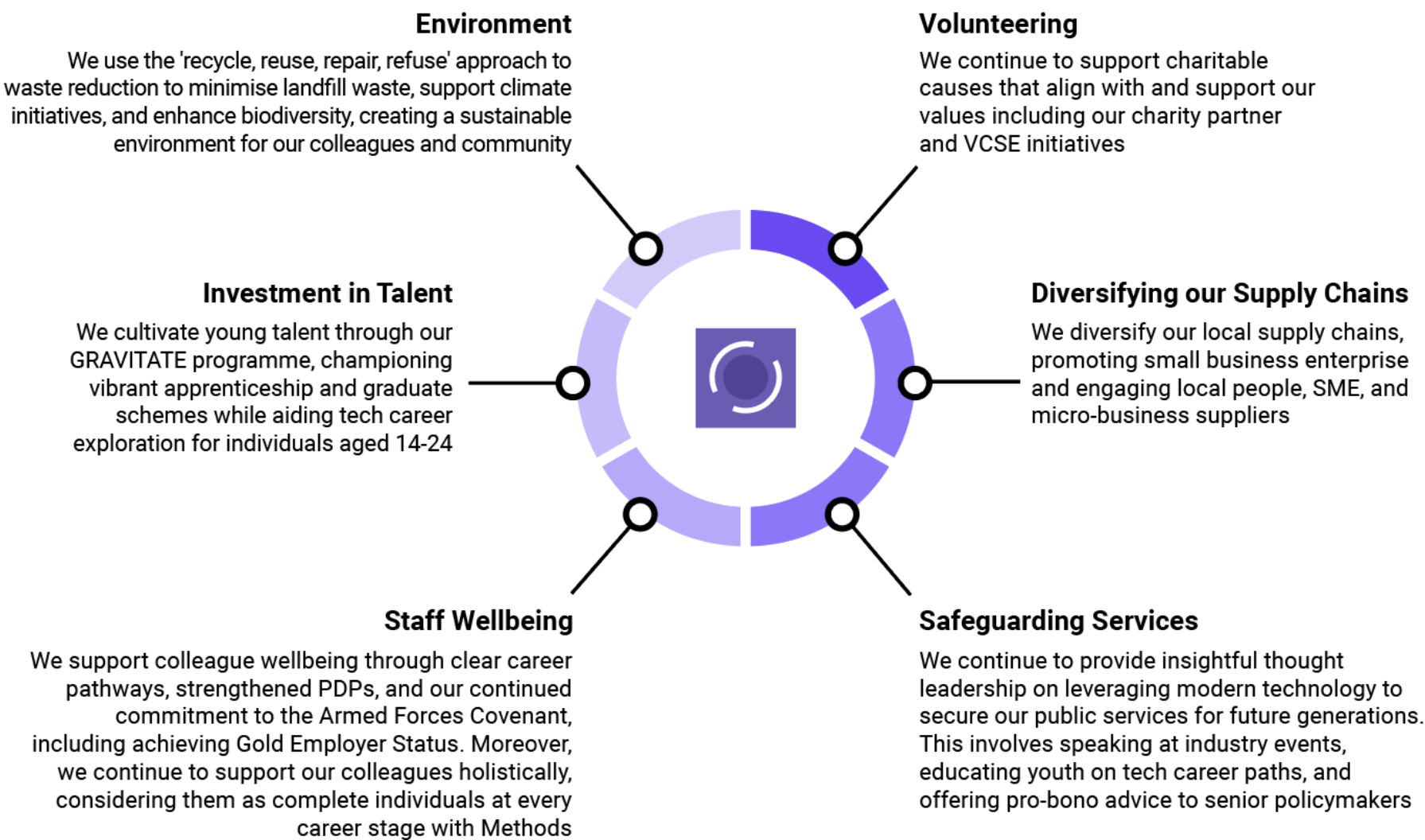


Customer Responsibilities

For any given requirement, we will identify any dependencies on the customer (e.g. access to key stakeholders, facilities, documentation, etc.) and agree these at the start of the work.

Making a difference

The work we do each day is focused on delivering a positive difference for the public sector for the benefit of society as a whole.



Customer stories



Cloud Hosting & Service Modernisation

Modernised digital services using secure cloud hosting, streamlined legacy workflows, and improved data insights. Delivered faster decisions, reduced manual effort, and a more transparent, **user-friendly experience** for internal teams and external users.



Cloud-Based ITSM Consolidation

Unified multiple service desks onto a cloud-based ITSM platform, standardising processes and automating workflows. Improved incident, change, and problem management, **boosting overall service reliability, efficiency, and organisational visibility.**



Large-Scale Cloud Migration (100+ Apps / 120TB)

Delivered cloud migration of **100+ legacy applications** and **120TB of data** with **100% availability.** Strengthened compliance, improved transparency, and significantly enhanced operational resilience across critical digital services.



Azure Migration & Modern Workplace Enablement

Migrated data centres to Azure and deployed modern workplace cloud services, delivering secure, scalable infrastructure. Achieved improved user experience, strengthened security posture, and **£1m savings** - all with zero service disruption.



Cloud ITSM Migration (ServiceNow SaaS)

Successfully migrated from a legacy ITSM tool to a modern, cloud-based ServiceNow platform. Delivered scalable, robust service operations, strengthened governance, and enabled faster, more consistent digital service delivery across the organisation.



Cloud-Native Data Pipelines (Azure Integration)

Built automated Azure Data Factory pipelines into a Lakehouse architecture, using Bronze/Silver/Gold layers and Delta with CI/CD. Delivered secure daily refreshes, improved data quality, lower manual effort, and more efficient reporting.

