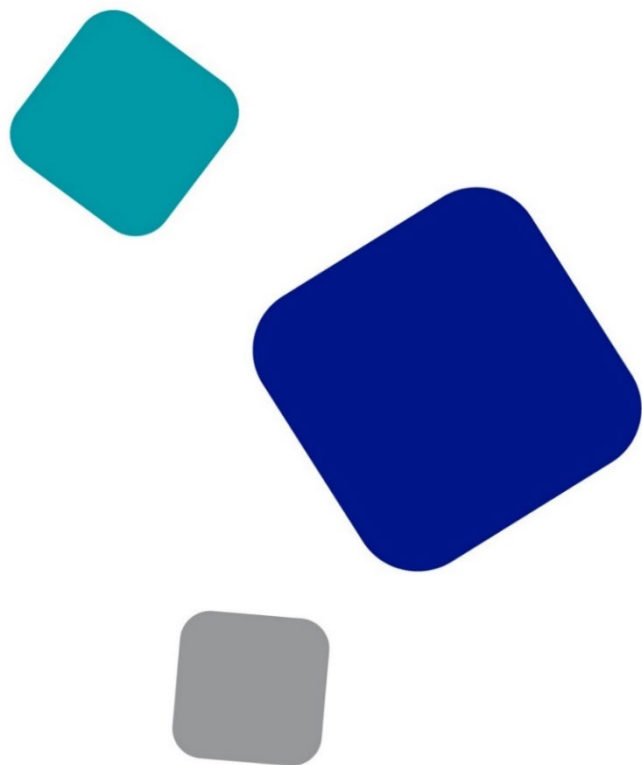




Trust. Value. Velocity

G-Cloud 15

Pricing Document



Contents

1. Pricing approaches3

2. Volume Discount.....3

3. Time and Materials Resource-Based Pricing3

1. Pricing approaches

As part of our ongoing approach to helping clients find the best value for money in the services they procure, we are prepared to develop novel pricing mechanisms and approaches. These include:

- Fixed-priced contracts
- Service fee-based contracts
- Time and materials
- Capped time and materials
- Risk share/gain share.

The pricing approach to be used will be agreed in advance as part of our initial engagement and formalised in the Call-off contract. Where parties agree on time-based charges for a service, it shall be based on the applicable SFIA rate card (available as a separate document within the catalogue).

2. Volume Discount

Mastek is willing to explore volume discounts depending on the contract term of each call-off work order. For specific call-off orders, Mastek is happy to discuss alternative models proposed by G- Cloud clients.

3. Time and Materials Resource-Based Pricing

Please refer to our SFIA rate card for details.

Our SFIA Rate Card assumes that all work undertaken will be on a time-and-materials basis, with monthly billing in arrears. Mastek reserves the right to apply a variation to the on-site rate card where service is being provided through its Shared Service Centres.

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Mastek UK Ltd.
100 Brook Drive, Green Park,
Reading, Berkshire
RG2 6UJ
+44 (0)118 903 5700
Email: g-cloud@mastek.com

