



NetApp: Data Discovery and Cloud Readiness

Contracting body

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CGI

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Service Definition overview

A NetApp global alliance partner, offering a full spectrum of services supporting the whole lifecycle of NetApp ownership. Data Discovery and Cloud Readiness deploys NetApp's IP to map and classify client data, helping clients on their cloud journey whilst reducing security and compliance risk and decreasing their storage costs.

Why CGI?

CGI and NetApp have joined forces to offer a comprehensive suite of solutions designed to address the evolving needs of businesses in today's digital landscape. Bringing together industry-leading solutions and services, decades of experience, broad industry expertise and a deeply shared commitment to your success, CGI and NetApp empower you to unlock the full potential of cloud faster. From generating ideas and building strategies to managing agile at scale, CGI and NetApp collaborate closely with you at every step of your cloud journey.

NetApp: Advisory, is a NetApp centre of excellence practice comprising of a team of senior consultants all well versed and accredited in NetApp technology. We work across multiple sectors delivering complex projects focussed on helping our clients leverage NetApp technology on their journey to the cloud.

Our Team of UK senior consultants are at the centre of large-scale outsource projects delivering the benefits of NetApp technology across the EMEA region.

CGI's NetApp: Advisory will support the full life cycle from discovery through to managed service.

This service covers a full spectrum of consultancy in relation to your Business and IT strategy including:

- Business Case analysis and recommendations.
- Health Check including infrastructure assessment, security audit and compliance review.
- Training Workshops.

Together, we help our clients establish the right hybrid multi-cloud model by identifying which cloud delivery platforms best address their business needs. We enable business units to achieve goals by designing architecture and service levels to match unique business requirements. For clients looking to meet cloud data protection requirements, we determine data recovery, availability, and data protection policies for the cloud. We help our clients move to an as-a-service model by formulating strategies to accelerate new technology adoption and deliver IT services faster. Our approach provides clients with predictable performance and outcomes, reducing the complexity of their IT operations.

For clients who seek speed, stability, security, scalability, savings and effective change, CGI and NetApp deliver the following value:

- **Strategy and Planning** - we partner with you to determine a modernisation and cloud transformation strategy, and plan for the enterprise landscape.
- **Transformation** - we work to transform your volume of applications to an IT landscape characterised by reduced cost, increased agility, improved business alignment, and reduced risk.
- **Speed** - solutions enable continuous improvement in your digital IT landscape with maximum flexibility and speed.
- **Strategic advisory services** – business strategy and impact analysis, transformation roadmap, application portfolio analysis, platform-readiness analysis, mission-focused execution, operational assessments and IT strategy adjustment and portfolio management.
- **Cloud-native development services** – Greenfield, refactor, and/or rebuild.
- **Modernisation factory** – implement an application rationalisation factory to modernise your application landscape by retaining, retiring, replacing, replatforming, rehosting and/or rescaling. Plan for continuous improvement and modernisation.
- **Run and improve services** – Includes platform setup, application operations (DevSecOps), platform operations, and platform maintenance.

1. Service Description

Enterprise data estates are growing exponentially, making it harder than ever for IT and compliance teams to gain insight into the data they collect and protect it. CGI's Data Discovery and Cloud Readiness service, provided in partnership with our Strategic Alliance Partner, NetApp, solves all that in one service. We map, identify **and report on structured and unstructured data in the cloud or on premises**.

CGI utilises NetApp's purpose built, intelligence-driven technology, in conjunction with our highly skilled and experienced consultants, to provide data governance and data insight across your entire hybrid infrastructure and data estate. This data insight pinpoints cost-savings, identifies compliance and privacy concerns as well as opportunities for optimisation and monitoring, troubleshooting, and optimising all your resources.

Following the data discovery phase, CGI will work with you, using its own smart, agile, and scalable methodology, to take you through the remaining critical stages in the process – this includes design, planning, transformation and management.

Combining class leading, proprietary technology from NetApp with CGI's proven and globally established integration and consulting methods, we help you to identify and define the potential benefits and ultimately execute against your data transformation strategy.

Compatibility: Our Data Discovery tools work with all the major hyperscalers, as follows:

- On-premises storage appliances
- Cloud Volumes ONTAP for AWS
- Azure, and Google Cloud
- Azure NetApp Files
- Amazon S3 buckets
- Supported Data Sources: MongoDB, PostgreSQL, MySQL, Oracle, SAP HANA, & MSSQL databases
- SnapMirror® data protection volumes.

Governance: The governance dashboard inherent within our partner NetApp's Cloud Data Sense toolset, provides the following insight into every level of your enterprise's data estate:

- Gain visibility into all your data through multi-environment data mapping
- Identify duplicate data to eliminate redundancy
- Lower costs by pinpointing non-critical data that can be deleted
- Map personal, non-personal, and sensitive data
- Turn on alerts for instant notification of sensitive data and anomalies.

Automating data reporting: With the automated reports provided, you will get a better understanding of the types of data that your organisation stores, where your data lives, and whether it's at risk:

- Assess your organisation's privacy risk status with privacy risk assessment reports
- Identify where credit card information is distributed
- Identify files that contain health-related information
- Get details on every occurrence of a subject's full name or known identifiers.

Categorise and classify your data: Eliminate huge amounts of manual effort by scanning for personally identifiable information, and automatically classify and categorise your data:

- AI analysis categorizes content and metadata of each file
- Scans résumés, background checks, employee reviews, and more
- Flags results that may need further investigation
- Categories inventory the quantity of each file type, to help you assess and optimise resources.

More capabilities and better governance: Increased capability and better data governance is achieved:

- Map your data across any storage repository
- Continuously monitor for changes
- Identify sensitive personal data
- Find where old, unnecessary data resides

- Classify data based on its content
- See duplicate data that can be deleted
- Label data automatically
- Categorise your business and non-business data
- Define role-based access for different users.

Providing visibility into your complete hybrid cloud infrastructure: By utilising NetApp's Cloud Insights and monitoring tool, we can provide visibility into your complete hybrid cloud infrastructure. This enables you to monitor, troubleshoot and optimise all your resources including your public clouds and private data centres. Additionally, we provide capability to deliver ransomware protection.

We do this by:

- Providing a consolidated picture of your entire hybrid infrastructure in one place.
- Ensuring corporate compliance by auditing user data access.
- Creating conditional and customisable alerts.
- Using machine learning to provide anomaly detection, proactively highlighting issues and security threats.
- Optimising resources and defining opportunities to right-size infrastructure and optimise spend.
- Protecting your data with actionable intelligence on insider threats.
- Integrating Kubernetes monitoring.

Using the above tools combined with CGI's NetApp Advisory services, we will create a sophisticated and accurate picture of your hybrid-cloud infrastructure, allowing you to:

- Monitor your whole infrastructure, on premises and in the cloud.
- Find problems before they affect customer satisfaction.
- Discover unused infrastructure and overprovisioned workloads - optimising cost.
- Detect and protect ransomware before it impacts your business.
- Easily satisfy compliance requirements for data usage audit reporting.
- Plan, Design, Implement and Manage.

Working in partnership with NetApp, CGI will help you accelerate your path to the cloud. Starting with the data captured and made visible via our Data Discovery and Cloud Readiness services, and underpinned by CGI's own smart, agile, and scalable transformation and delivery methodologies, we will take you from the data realisation and insight stage all the way through to design, planning, transformation and manage.

The CGI SEEDS Programme (Sustainable Environmental Exploration Data Science) supports CGI's drive to Net Zero and also positions CGI to lead in supporting the wider UK community, as part of our national social outreach agenda.

As a result, CGI invested in growing its extensive ESG Consulting expertise, fostering partnerships with the UN and various universities to fund innovative solutions to tackle climate change.

The growing carbon footprint of digitisation means that in the future, IT Spend will be a significant proportion of an organisations total Carbon footprint. The shocking forecast that IT infrastructure is trending towards 3% of total human carbon emissions globally, means that any organisation serious about climate change should be focussing on optimising its IT estate.

Driving a Net Zero strategy for your organisation is a complex data information challenge. Multiple stakeholders with their own data requirements and differing day to day priorities will need to work in concert towards this common goal.

2. Service Pricing and Terms and Conditions

2.1. Pricing

Please refer to the G-Cloud 15 portal for the rates available.

2.2. Terms and Conditions

Please refer to the associated Terms and Conditions Document relevant for this Service including termination by the Buyer or Supplier.

3. Further information

For more information about this or any of our G-Cloud services, please contact us:

Phone: +44 0845 070 7765. Ask to speak to the G-Cloud team.

Email: uk.gen.ccsframeworks@cgi.com, including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

We will prepare a quotation for you. Once the quotation is agreed upon, we will issue you the necessary documentation (as required by the G-Cloud Framework) and ask you to provide us with a purchase order.

Once we have received your purchase order, the services will be configured to the requirements agreed with invoices issued to you for the services procured.

On a monthly basis, we will also complete the mandated management information reports to Government Procurement.

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The information in this proposal is submitted on 30 Jan 2026 - Issue 1.0 on behalf of CGI by the following authorised representative:

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