



NetApp: Design and Implementation

Contracting body

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CGI

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Service Definition overview

A NetApp global alliance partner. During the Design and Implementation phase we help clients achieve their business goals by future-proofing their technology and cloud strategy. We then leverage our expert professional services as you migrate your technology and also offer managed services to maintain your estate.

Why CGI?

CGI and NetApp have joined forces to offer a comprehensive suite of solutions designed to address the evolving needs of businesses in today's digital landscape. Bringing together industry-leading solutions and services, decades of experience, broad industry expertise and a deeply shared commitment to your success, CGI and NetApp empower you to unlock the full potential of cloud faster. From generating ideas and building strategies to managing agile at scale, CGI and NetApp collaborate closely with you at every step of your cloud journey.

NetApp: Advisory, is a NetApp centre of excellence practice comprising of a team of senior consultants all well versed and accredited in NetApp technology. We work across multiple sectors delivering complex projects focussed on helping our clients leverage NetApp technology on their journey to the cloud.

Our Team of UK senior consultants are at the centre of large-scale outsource projects delivering the benefits of NetApp technology across the EMEA region.

CGI's NetApp: Advisory will support the full life cycle from discovery through to managed service.

This service covers a full spectrum of consultancy in relation to your Business and IT strategy including:

- Business Case analysis and recommendations.
- Health Check including infrastructure assessment, security audit and compliance review.
- Training Workshops.

Together, we help our clients establish the right hybrid multi-cloud model by identifying which cloud delivery platforms best address their business needs. We enable business units to achieve goals by designing architecture and service levels to match unique business requirements. For clients looking to meet cloud data protection requirements, we determine data recovery, availability, and data protection policies for the cloud. We help our clients move to an as-a-service model by formulating strategies to accelerate new technology adoption and deliver IT services faster. Our approach provides clients with predictable performance and outcomes, reducing the complexity of their IT operations.

For clients who seek speed, stability, security, scalability, savings and effective change, CGI and NetApp deliver the following value:

- **Strategy and Planning** - we partner with you to determine a modernisation and cloud transformation strategy, and plan for the enterprise landscape.
- **Transformation** - we work to transform your volume of applications to an IT landscape characterised by reduced cost, increased agility, improved business alignment, and reduced risk.
- **Speed** - solutions enable continuous improvement in your digital IT landscape with maximum flexibility and speed.
- **Strategic advisory services** – business strategy and impact analysis, transformation roadmap, application portfolio analysis, platform-readiness analysis, mission-focused execution, operational assessments and IT strategy adjustment and portfolio management.
- **Cloud-native development services** – Greenfield, refactor, and/or rebuild.
- **Modernisation factory** – implement an application rationalisation factory to modernise your application landscape by retaining, retiring, replacing, replatforming, rehosting and/or rescaling. Plan for continuous improvement and modernisation.
- **Run and improve services** – Includes platform setup, application operations (DevSecOps), platform operations, and platform maintenance.

1. Service Description

CGI and NetApp have joined forces to offer a comprehensive suite of solutions designed to address the evolving needs of businesses in today's digital landscape. Bringing together industry-leading solutions and services, decades of experience, broad industry expertise and a deeply shared commitment to your success, CGI and NetApp empower you to unlock the full potential of cloud faster. From generating ideas and building strategies to managing agile at scale, CGI and NetApp collaborate closely with you at every step of your cloud journey.

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This service focusses on CGI's comprehensive design and implementation services tailored to meet the unique needs of our client's businesses. Our team of highly skilled NetApp accredited professionals specialise in translating client needs and goals into and migrating from 'as-is' to 'future-state'.

At CGI we have decades of experience in outsourcing small, medium, and large-scale professional services business. Our alliance partnership with NetApp involves numerous professional services outsource contracts where we deliver expert consultancy, migration, and managed services to a range of clients across the globe.

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For clients who seek speed, stability, security, scalability, savings and effective change, CGI and NetApp deliver the following value:

- **Expertise** - CGI is a global organisation of nearly 100,000 people. Our Global Alliance partnership with NetApp means we have members dotted across the globe who are NetApp accredited experts, bringing with them knowledge and experience to ensure a successful implementation and managed service.
- **Customisation** - we can tailor our Professional Services to meet our clients' unique requirements and have a proven track record to ensure our client's confidence.
- **Efficiency** - we have numerous examples of where we have deployed our expert Professional Services across the globe. We therefore have access to the right resources and best practices to ensure we streamline processes for our clients.
- **Scalability** - working with CGI means you are working with close to 100,000 members. We have vast experience in managing design, implementation, and managed services across small to large and complex deliveries.
- **Access to latest technology** - due to our partnership with NetApp, we're able to ensure our members are accredited to the highest standards and experienced in deployment NetApp's latest technology. Client's therefore benefit from our combined cutting-edge solutions.
- **Risk Management** - by trusting CGI with design and implementation processes, our clients can mitigate risk. Given our experience we deploy an environment of reassurance to our clients.
- **Collaboration** - we work closely with our clients ensuring a trusted partner relationship is upheld throughout the relationship. By working closely, we can ensure that our client's feedback and preferences are incorporated throughout the process.

The CGI SEEDS Programme (Sustainable Environmental Exploration Data Science) supports CGI's drive to Net Zero and also positions CGI to lead in supporting the wider UK community, as part of our national social outreach agenda.

As a result, CGI invested in growing its extensive ESG Consulting expertise, fostering partnerships with the UN and various universities to fund innovative solutions to tackle climate change.

The growing carbon footprint of digitisation means that in the future, IT Spend will be a significant proportion of an organisations total Carbon footprint. The shocking forecast that IT infrastructure is trending towards 3% of total human carbon emissions globally, means that any organisation serious about climate change should be focussing on optimising its IT estate.

Driving a Net Zero strategy for your organisation is a complex data information challenge. Multiple stakeholders with their own data requirements and differing day to day priorities will need to work in concert towards this common goal.

2. Service Pricing and Terms and Conditions

2.1. Pricing

Please refer to the G-Cloud 15 portal for the rates available.

2.2. Terms and Conditions

Please refer to the associated Terms and Conditions Document relevant for this Service including termination by the Buyer or Supplier.

3. Further information

For more information about this or any of our G-Cloud services, please contact us:

Phone: +44 0845 070 7765. Ask to speak to the G-Cloud team.

Email: uk.gen.ccsframeworks@cgi.com, including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

We will prepare a quotation for you. Once the quotation is agreed upon, we will issue you the necessary documentation (as required by the G-Cloud Framework) and ask you to provide us with a purchase order.

Once we have received your purchase order, the services will be configured to the requirements agreed with invoices issued to you for the services procured.

On a monthly basis, we will also complete the mandated management information reports to Government Procurement.

PROPRIETARY AND CONFIDENTIAL

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The information in this proposal is submitted on 30 Jan 2026 - Issue 1.0 on behalf of CGI by the following authorised representative:

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