



Red Hat VMware Migration Services

Contracting body

30 Jan 2026

Issue 1.0

© 2026 CGI IT UK Ltd

CGI

Table of contents

1.	Service Description	4
1.1.	People	4
1.2.	Process	4
1.3.	Technology	4
1.4.	Deliverables	4
2.	Data backup and restore	5
3.	Service Continuity	5
4.	Onboarding and Offboarding	5
4.1.	Onboarding	5
4.2.	Offboarding	5
5.	Service constraints	5
6.	Service levels	5
7.	After sales support	5
8.	Technical requirements	6
9.	Outage and maintenance management	6
10.	Hosting options and locations	6
11.	Security	6
12.	Service Pricing and Terms and Conditions	6
12.1.	Pricing	6
12.2.	Terms and Conditions	6
13.	Further information	6
	PROPRIETARY AND CONFIDENTIAL	8

Service Definition overview

CGI's VMware Migration Service provides hands-on consultancy support to plan, orchestrate, and guide the transition of virtual machine (VM) workloads from legacy VMware environments to modern virtualisation and container platforms. This includes support for migration to Red Hat OpenShift Virtualization where appropriate. The service focuses on reducing technical risk, accelerating adoption, enabling cloud-native capability uplift, and ensuring a smooth transition using proven migration patterns and automation tools. CGI provides expert-led migration squads, architectural assurance and operational enablement to help buyers retire legacy platforms efficiently and safely.

Why CGI?

CGI draws on decades of experience delivering major transformation and modernisation programmes for UK Government, defence, healthcare, and critical national infrastructure. Through our client-proximity model, UK-based consultants work directly with buyer teams to ensure accountability and secure delivery. CGI brings deep expertise in cloud, automation, platform engineering, application modernisation, and operating model design — strengthened by strategic partnerships with Red Hat and leading cloud providers. Our migration approach uses repeatable accelerators and secure-by-design principles to reduce risk and minimise disruption.

1. Service Description

This consultancy service supports buyers who have completed an initial assessment (such as the CGI x Red Hat VMware Migration Assessment) and are ready to progress into structured migration execution. CGI provides architectural design, migration factory setup, migration wave planning, hands-on support to move workloads, and operational enablement.

The service includes People, Process and Technology components:

1.1. People

- Define and establish buyer-side and CGI-side migration roles aligned to DDaT (e.g., Technical Architect, Infrastructure Engineer, Delivery Manager, Reliability Engineer).
- Provide capability uplift for buyer teams to operate the target environment (e.g., OpenShift Virtualization, GitOps, automation, day-2 operations).
- Provide hands-on coaching during migration waves and hypercare periods.

1.2. Process

- Define end-to-end migration processes, governance, quality gates, and change control.
- Establish migration waves, cutover steps, rollback procedures, testing activities and acceptance criteria.
- Where OpenShift Virtualization is a target platform, align processes with Red Hat's migration patterns and operational practices (without fronting Red Hat services directly).
- Introduce repeatable automation patterns (e.g., via Ansible Automation Platform) where appropriate.

1.3. Technology

CGI provides technical consultancy and hands-on support covering:

- Detailed migration planning per workload or VM group.
- Deployment or refinement of a migration "factory" model, using buyer-approved tooling and automation.
- Readiness validation of target environments (e.g., storage, networking, security controls, performance baselines).
- Support for modernisation options (e.g., lift-and-shift virtualisation migration, partial re-platforming, containerisation uplift where feasible).
- Use of Red Hat migration tooling (e.g., Migration Toolkit for Virtualization) where technically appropriate and approved by buyer.
- Observability, runbook and operational procedure updates.

CGI does **not** host, operate, or manage the buyer's infrastructure - all work occurs within buyer-controlled environments.

1.4. Deliverables

Deliverables vary by scope but may include:

- Migration factory design and build support.
- Workload migration plans and wave schedules.
- Updated architecture documentation.
- Migration runbooks, cutover plans, automation scripts, and test reports.
- Operational playbooks and post-migration optimisation guidance.
- Hypercare support with defect triage and stabilisation recommendations.
- Executive summary and progress reporting.

2. Data backup and restore

Not applicable - consultancy service. We do not host or operate systems. We may assess backup posture and advise on improvements but do not deliver backup services.

3. Service Continuity

Consultancy delivery only. CGI provides resource substitution and flexible scheduling to maintain continuity. Responsibility for platform continuity, DR and resilience remains with the buyer.

4. Onboarding and Offboarding

4.1. Onboarding

- Kick-off, roles and responsibilities.
- Agreement on migration scope and wave structure.
- Access to required documentation, environments, and stakeholders.
- Establish communication and reporting channels.

4.2. Offboarding

- Delivery of all migration artefacts, updated runbooks, and final reports.
- Completion of hypercare and knowledge transfer sessions.
- Revocation of CGI access credentials.

4.2.1. Access to data upon exit

All artefacts, automation scripts, and collected outputs are returned to the buyer. CGI does not retain data.

5. Service constraints

- No hosting or managed service operation.
- Work depends on access provided to target and source environments.
- SME availability from the buyer is required for successful delivery.
- Change control applies for altering migration scope, waves or tooling.
- Buyer must approve all migration windows and change activities.
- Out-of-hours migration activity may require separate agreement.

6. Service levels

- Query responses within two working days.
- Migration documentation and artefacts delivered to agreed schedules.
- Reporting cadence aligned with buyer expectations (typically weekly).
- CGI will not guarantee cutover timings, as they depend on buyer systems and constraints, but will provide indicative timelines and manage dependencies.

7. After sales support

CGI provides up to 30 days of post-migration support (consultancy only) including issue triage, clarifications, and an optimisation review. Ongoing cloud or platform engineering support is available under separate G-Cloud services.

8. Technical requirements

The buyer must provide:

- Approved access to source VMware estate and target virtualisation/container platforms.
- Architectural and operational documentation.
- Network, security and infrastructure SMEs for workshops.
- Compliance requirements and existing governance documentation.
- Any licensing or subscription details relevant to migration tooling.

9. Outage and maintenance management

Not applicable - consultancy service. Migration execution windows are scheduled jointly with the buyer to avoid unintended impact.

10. Hosting options and locations

Not applicable - no hosting is provided. All migration activities occur within buyer-controlled environments. CGI delivery is UK-based by default.

11. Security

CGI follows UK Government information assurance standards. All access is least-privilege and time-bound. Data is stored securely for the engagement duration and deleted at closure. Personnel hold appropriate clearances where required.

12. Service Pricing and Terms and Conditions

12.1. Pricing

Please refer to the G-Cloud 15 portal for the rates available.

12.2. Terms and Conditions

Please refer to the associated Terms and Conditions Document relevant for this Service including termination by the Buyer or Supplier.

13. Further information

For more information about this or any of our G-Cloud services, please contact us:

Phone: +44 0845 070 7765. Ask to speak to the G-Cloud team.

Email: uk.gen.ccsframeworks@cgi.com, including the following information:

1. The name of this service.
2. The name of your organisation.

We will prepare a quotation for you. Once the quotation is agreed upon, we will issue you the necessary documentation (as required by the G-Cloud Framework) and ask you to provide us with a purchase order.

Once we have received your purchase order, the services will be configured to the requirements agreed with invoices issued to you for the services procured. On a monthly basis, we will also complete the

3. Your name and contact details.
 4. A brief description of your business situation.
 5. Your preferred timescales for starting the work.
- mandated management information reports to Government Procurement.

PROPRIETARY AND CONFIDENTIAL

The information contained in this document is confidential to CGI and/or CGI group companies. This document shall not be reproduced in any form or by any mechanical or electronic means, including electronic archival systems, or submitted to a generative AI tool without the prior written approval of CGI. The receiving party may use this document and the information contained in it for the purpose of evaluating CGI's proposal only. Any personal data included in this document must not be replicated, stored or distributed beyond the immediate recipient or used for any purpose other than evaluating the document.

This proposal is subject to contract and shall not be binding unless and until execution by CGI and Contracting body of a final agreement to the proposal, containing the terms and conditions that will govern the relationship between the parties. Any final agreement is conditional (inter alia) upon due diligence and customary business investigations by CGI. The results of such due diligence and/or investigations may impact upon content of this proposal, including the business structure, business terms and financial arrangements.

If you have received this document by mistake, note that the reading, the reproduction or the distribution of this document is strictly forbidden. You are hereby requested to inform us by telephone at +44 0845 070 7765 and to return this document by special delivery marked for the attention of Simon Figg.

Except where indicated otherwise, all names, trademarks, logos and brands (registered or not) referred to in this document are the property of a company in the CGI group or its licensors.

The information in this proposal is submitted on 30 Jan 2026 - Issue 1.0 on behalf of CGI by the following authorised representative:

Simon Figg

Frameworks Manager

CGI IT UK Ltd

14th Floor, 20 Fenchurch Street, London, EC3M 3BY

Tel: +44 0845 070 7765

