



CGI Optimisation & Licensing Assessment

Contracting Body

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CGI

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Service Definition overview

CGI's Optimisation & Licensing Assessment provides a no-cost evaluation of the licensing usage of your current infrastructure environment with a target end state within AWS, Azure or GCP. Using discovery tooling, we identify optimisation, rationalisation and cost-efficiency opportunities. The service reveals overspend, mitigates compliance risk and delivers clear, actionable recommendations that maximise licence value and reduce total cloud expenditure.

Why CGI?

CGI delivers an end-to-end portfolio of capabilities, from high-end IT and business consulting to systems integration to IT and business process outsourcing services. Our services are supported by our unique differentiators:

- **Client-proximity model:** CGI organises operations within metro markets where clients have concentrated footprints. Our client-proximity model empowers local teams to build strong, trusted, in-person relationships and ensure accountability for delivering client success. Through this proximity, CGI gains deep knowledge of our clients' businesses and industries and stays attuned to market and cultural needs. It also enables us to deliver innovative solutions proactively, and to grow alongside our clients.
- **Domain expertise:** Through our focus on 10 industries and numerous sub-industries, we provide local experts who understand clients' industries and local business environment. These experts are supported by global insights from our network of industry-focused centres of excellence, emerging technology practices and global delivery centres, providing clients with applied innovation, clarity of accountability, and measurable results.
- **Intellectual property:** CGI's 150+ digital business solutions support our clients' mission-critical business functions and accelerate their digital transformation. These industry and cross-industry solutions include digital-enabling software applications, reusable frameworks and innovative delivery methodologies such as Software as a Service.
- **Global delivery network:** At CGI, our best-fit global delivery model includes onshore, nearshore and offshore delivery centres that support client-proximity teams in accelerating clients' transformation. With skilled resources operating under a common governance model, centres are strategically located throughout North America, Europe and Asia Pacific to provide the best mix of services configured to clients' needs and preferences.

This CGI Optimisation & Licensing Assessment offering for G-Cloud leverages several CGI capabilities, including:

- Deep experience in enterprise software licensing (Oracle, Microsoft, Windows): enabling accurate license entitlement analysis and optimisation.
- Access to 3rd party tooling to inventory servers, workloads, dependencies, and licensing usage.
- Proven migration and modernisation practice across rehost, replatform, refactor, and hybrid-cloud models.
- Governance, compliance and audit-aware methodology - ensuring licensing compliance, reduced vendor lock-in, and audit defensibility.
- Cost & TCO modelling capability: delivering 3- to 5-year TCO comparisons between on-premise/cloud and cloud, ROI estimates, and funding/savings scenarios.

1. Service Description

1.1. Introduction

The service provides a no-cost analysis of your licensing and infrastructure posture, with a clear business case for migration to AWS, Azure, or GCP. This structured engagement is delivered by CGI licensing experts, combining tooling, license analysis, infrastructure assessment, and cloud-target modelling. Starting from the client's existing on-premises or multi-cloud/colocation environment, CGI gathers inventory, analyses utilisation and license commitments, and delivers a clear "as-is vs to-be" report. The to-be business case is provided for either AWS, Azure and GCP, depending on which cloud hyperscaler the client chooses, before committing to migration or transformation.

1.2. Service Delivery and Approach

1.2.1. Features and Deliverables

- Discovery of deployed workloads, licence usage and consumption patterns.
- Rightsizing recommendations aligned with performance and utilisation baselines.
- Third-party and commercial licence entitlement evaluation (e.g. Microsoft, Oracle).
- Cloud scenario cost and TCO modelling (on-premises vs cloud: AWS, Azure, or GCP).
- Optionally: Pilot/Proof-of-Concept (PoC) plan for target cloud to validate assumptions before full migration.

1.2.1.1. Deliverable Components

The following aspects will form part of the project, with varying components included or excluded depending on the defined scope and whether people, process, and technology components are factored in.

Should a full assessment be completed, the following areas are expected to be considered:

- Full Inventory (servers, workloads, databases)
- Right-Sizing Analysis & Resource Utilisation Report
- Comparative TCO & ROI Models (on-premises vs AWS, Azure, or GCP target states)
- Business Case Summary (cost savings, licence reduction, payback period, TCO reduction)
- Licence-Mobility Recommendations

Follow on components can be included as an extra

- Proof-of-Concept / Pilot Plan (optional) to validate target cloud design before migration.
 - Migration discovery
 - Detailed migration roadmap
 - 7R Assessment
 - Further cloud service provider funding mechanisms to invest in migration Proof-of-Concepts.

1.2.1.2. Benefits Realisation

On project conclusion, the client can expect to identify the following benefits that can be achieved by migrating to cloud*:

- Identification of ways to show reduced licensing costs for under-used licences and wasted entitlements.
- Identification of lower infrastructure spend through a business case displaying right sizing and efficient resource allocation.
- Accelerated migration decision-making with quantifiable TCO and ROI data by maximising existing licences.
- Simplified licence-mobility decisions with an independent advisor.
- Identification of ways for improved operational efficiency via optimised resource utilisation and lower licence overhead.
- Supports cloud migration decisions with accurate licensing impact analysis.
- Accelerates optimisation initiatives with clear, actionable recommendations.

- Provide relevant cloud funding mechanisms to support license optimisations.
- This service offering is delivered at no charge to clients under AWS, Microsoft, or Google Cloud funding programs.

* - outcomes following the adoption of the cloud will vary from client to client and, as such, will be based around both the client's strategic use of the platform, and their focuses for cloud in both the short, medium, and long terms.

2. After sales support

Post-sales will engage with clients to ascertain if any further engagement is required.

3. Technical requirements

Direct technical access to the existing estate would be expected as part of this project. Whilst it is possible for some work to be carried out using an in-house team, many of the activities around the installation of tooling, and the running of assessments, would be lengthened considerably if done by proxy rather than by the team.

Similarly, it would be expected that CGI have access to the destination cloud environment to be able to configure items once they are migrated to the target - exact definitions on access required are predicated on the size and scope of the relevant SOW agreed.

4. Hosting options and locations

Targets will be as per the relevant cloud platform selected by the supplier from those available - Microsoft Azure, Amazon Web Services, Google Cloud Platform.

5. Service Pricing and Terms and Conditions

5.1. Pricing

Please refer to the G-Cloud 15 portal for the rates available.

5.2. Terms and Conditions

Please refer to the associated Terms and Conditions Document relevant for this Service including termination by the Buyer or Supplier.

6. Further information

For more information about this or any of our G-Cloud services, please contact us:

Phone: +44 0845 070 7765. Ask to speak to the G-Cloud team.

Email: uk.gen.ccsframeworks@cgi.com, including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.

We will prepare a quotation for you. Once the quotation is agreed upon, we will issue you the necessary documentation (as required by the G-Cloud Framework) and ask you to provide us with a purchase order.

Once we have received your purchase order, the services will be configured to the requirements agreed with invoices issued to you for the services procured. On a monthly basis, we will also complete the

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| 4. A brief description of your business situation. | mandated management information reports to |
| 5. Your preferred timescales for starting the work. | Government Procurement. |

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The information in this proposal is submitted on 30 Jan 2026 - Issue 1.0 on behalf of CGI by the following authorised representative:

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