



Acquisition Support Services

Contracting body

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CGI

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Service Definition overview

CGI acquisition support services address all stages of the project lifecycle, from concepts, problem analysis, options, and capability planning, to programme initiation, definition, approval, and launch. We provide critical thinking, create supporting artefacts, and provide collaborative management support, all rooted in exceptional understanding of a client's business.

Why CGI?

CGI provides acquisition support advisory services to our UK Government clients as a key component of our end-to-end IT services portfolio. We have a strong track record in delivering system/service integration, managed services and client-side advisory support for UK Government Space, Defence, and Intelligence clients over the past forty years. Our sustained experience and deep knowledge of our UK Space Defence and Intelligence Government clients underpins our ability to provide acquisition support services which are fine-tuned to the specific needs of each client.

CGI can help our clients to:

- Achieve coherent, balanced capability plans.
- Create sustainable and deliverable acquisition support programmes that are designed to achieve wide-ranging stakeholder support, engagement, and commitment.
- Run effective stakeholder engagement and management, including workshop design and facilitation, analysis, plan refinement, and subsequent information and knowledge management.
- Derive successful delivery strategies for complex delivery needs and operational contexts.
- Achieve timely approvals, based on sound JSP655 and JSP507 compliant evidence and concise Strategic Outline (SOC), Outline (OBC), Full (FBC) Business Cases, with much reduced iterations.
- Exploit cost effective specialist services to bolster internal capacity in cost, schedule and risk modelling, forecasting and analysis.

We co-create and jointly solve problems

Our approach is to be a mission partner, helping clients learn, understand, manage, measure, and transform into high performance and competitive agile and resilient organisations able to deliver the programme.

1. Service Description

1.1. CGI draw on our broad base of skills, knowledge, and experience

Whether you are seeking targeted assistance and insights for a bounded problem, or are wrestling with a complex capability, programme or portfolio, or simply looking for assistance to drive a programme through a successful approval, CGI has the reach and depth to provide trusted, impartial and well-founded solutions in Space, Defence and Intelligence environments. We work with the client teams at the right level, providing clear-sighted threads that connect vision to strategy to plans to delivery to sustainment and continuous improvement, achieving consistent value. These interlinked threads as shown in Figure 1 offer a selection of options and exploitable services that can be brought into play in support of acquisition:

- Portfolio management and integration: Technology portfolio analysis and refinement; Data strategy in action; Delivery coherence and rationalisation of architecture, design, and implementation; Capability strategy and planning.
- Cyber: Blueprint for cyber operations incident analysis and actions; Security analysis and solution for complex systems including cloud and external third parties; Threat and vulnerability understanding; “As-is” and “to-be” solutions, including system replacement.
- Data and advanced analytics: Data management and improvement; Exploiting analytics capabilities including ML/AI; Visualisation; Multi-Domain Integration.
- Technology exploitation: Network assessment; Technology survey and future pipeline/roadmap, planning, delivery management, life support delivery; IT platform rationalisation and capability migration.
- Programme and project management: Programme design and planning; Creation of governance models and approvals materials; delivery intervention and improvement services: resolve technical problems, make savings, reduce risk, bring in on time; Insertion of new technology into complex programme structure: planning, architecture, security, testing and acceptance, RAIDO, benefits.
- Information service organisation transformation: (Re)Architecting - enterprise, solution, data, security; Services and business process re-engineering; Enabling physical collocation and cultural adaptation; Introduction of DevSecOps for creation of Agile products; Introduction of operational service management; Training and education enablers – pipeline, data, digital classroom.

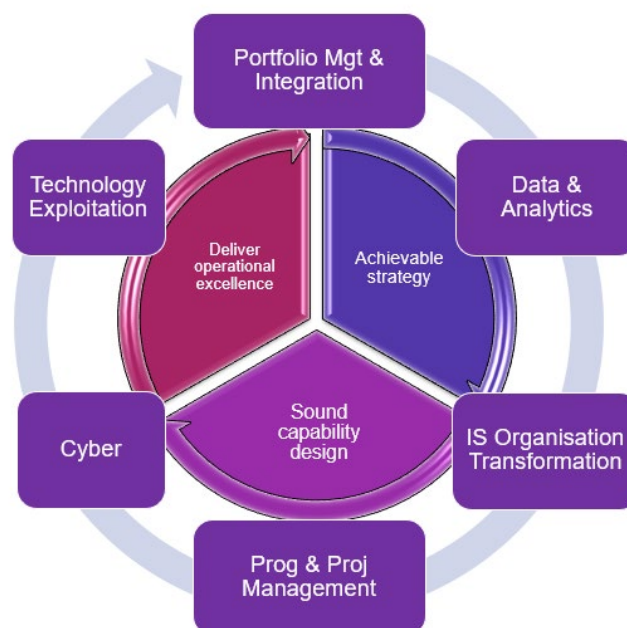


Figure 1. Acquisition Services for complex digital and information services calls on a wide range of CGI skills, knowledge, and competences

In determining the right approach and to help provide good supporting evidence, we have found that success is most often achieved by working in an Agile manner, focusing on data, establishing roadmaps, and progressive co-creation of artefacts, which collectively:

- Focus on clarity of strategic outcomes (agreement of the ends, ways and means).
- Prioritise value creation (informing the Economics case beyond the purely financial).
- Assess intentions and create and deliver the right plan (iterative, working at pace, with full transparency).
- Deliver the right outcomes.

Recognising that there is almost always extensive uncertainty in needs, ways, means, stakeholder intentions and understanding, CGI offer a rapid iterative approach that is a data-led and evidence-based to achieve successful execution. The goal is to allow sensible alignment around and progress against the formal processes that dominate acquisition. A four-phased cycle as shown in Figure 1 which is business context-sensitive and uses continuous exploration of the overarching acquisition strategy, helps to keep the goal in view while component artefacts and activities are completed. The cycles are flexible and include feedback loops to drive effective learning and adaptation.

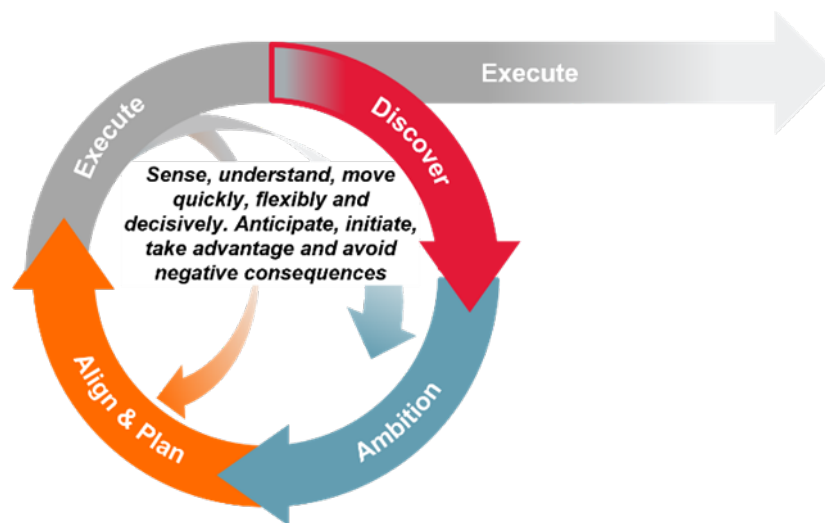


Figure 2. Acquisition services benefit from a flexible and adaptable structure for effective planning and execution of complex capability plans and programme initiation

1.2. Aligning our Acquisition Services with the Process

CGI has extensive knowledge of and capacity to assist in addressing the complexities of the acquisition process: not just on individual programmes, but importantly also the Capability Planning arena, and the wider Concepts, operation, and technology drivers (Figure 3).

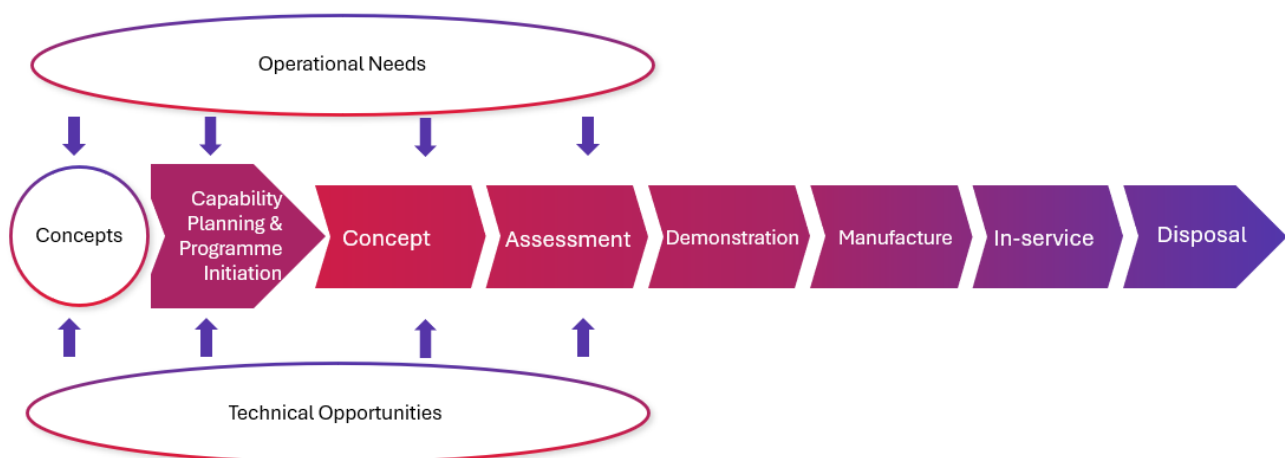


Figure 3. The complex interwoven enterprise of capability planning and programme delivery

By understanding the wider context (capability, concept of operations, technologies) we will collaboratively pursue the courses of action that leads to a robust approval, as in Figure 4.

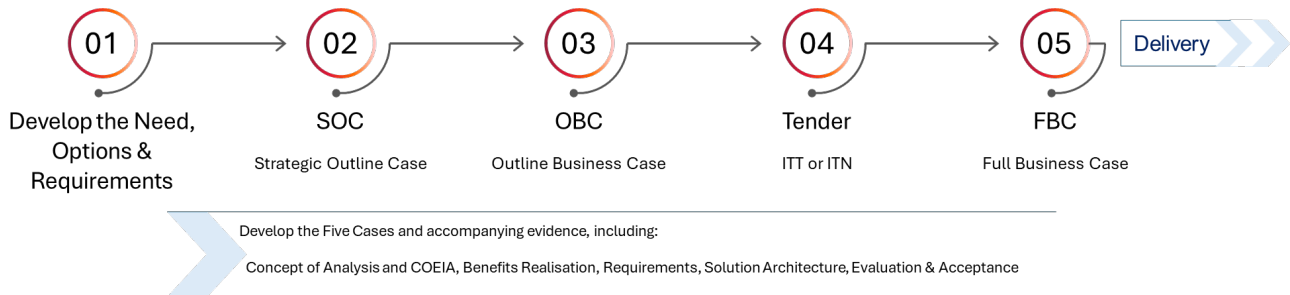


Figure 4. Getting the flow of the cases and supporting evidence is crucial to a successful approvals process

We work within your management, governance, and procurement structures to help you create and deliver complex programmes and component projects. Whether you are pursuing digital transformational change or upgrading information services for your organisation, creating the conditions for success, and bringing the right focus and discipline is essential. We can advise or augment your team or put in place a full team to deliver a complete outcome-based acquisition service offering. CGI will build a solid foundation in establishing a workable capability or programme strategy, and/or undertake the necessary underpinning analysis and planning and obtain the right approval.

We offer:

- Improved quality of understanding the ends, ways and means to achieve your goals through the application of HM Treasury guidance contained in the Green Book (how to appraise policies, programmes, and projects), the Magenta Book (detailed guidance on evaluation methods) and the Aqua Book (sets out standards for analytical modelling and assurance).
- The right acquisition strategy shaped and delivered: waterfall, Agile, hybrid
- Adherence to SAFe® Lean principles through Lean Portfolio Management (LPM), aligning strategy to delivery to maximise value.
- Management and technical threads woven together to create synergy and coherence.
- Oversight and controls to drive successful delivery to time and cost.
- Benefits mapped, outputs delivered, outcomes achieved; put long-term benefits realisation on a sure footing.
- The right skill set to tackle: specialist activities such as cost, schedule and risk modelling, forecasting and analysis; and transformative enabling management such as stakeholder engagement, critical thinking, and enhanced decision-support.

Recognising the extended nature of the acquisition cycle, we can provide a range of services across the whole span of acquisition timelines:

Strategy

- Programme and/or component project design.
- Creation of governance models.
- Outline business, data, technical architectures at all classifications.
- Technology strategy.
- Acquisition strategy (waterfall, Agile/SAFe®, hybrid).
- Combined Operational Effectiveness and Investment Appraisal' (COEIA).
- Support for initial approvals including the Strategic Outline Case.

Initiation and Approval

- Detailed management plan.
- Methodology selections.
- Case development (Strategic, Economic, Finance, Commercial, Management) including credible technical solutions.
- Stakeholder mapping & engagement.

- Assurance, approvals, accreditation.
- Scheduling or Agile Roadmap & Backlog.
- Derivation & analysis of risks, issues, assumptions, and dependencies, and how to manage them.
- Treatment of safety, information assurance and security.
- Solution architecture and technology roadmap.
- Benefits mapping.
- SAFe® consultancy within the team and across stakeholders.
- Creation of approvals products and overarching Outline and Full Business Cases.
- Running supplier competitions via Invitation to Negotiate (ITN) or Invitation to Tender (ITT) processes.

Delivery

- Execution of agreed, assured plans.
- Stand-up and manage component delivery teams and suppliers.
- Active risk, issue, and dependency management.
- Workshop and Agile/SAFe® ceremony facilitation.
- Key management products generation.
- Programme & project management documentation.
- Architecture designs.
- Safety, security, and information assurance evidence.
- Management information for oversight & governance.
- Intervention & improvement: address technical problems, drive savings, reduce risk, improve delivery.
- Adaptation (within Agile or via formal change).
- Insertion of new technology.
- Adjustment to meet emerging customer needs.
- Evolution to align with changing external dependencies.

2. Data backup and restore

During the task, data and refined information will be stored appropriately as per Sections 10 and 11 on CGI corporate systems: these are protected by regular data backups and if required restoration. Following handover of artefacts and supporting information and task completion, responsibility shifts to the recipient.

3. Service Continuity

Business continuity is integral to the process: all relevant information and techniques are provided to the client as well as being stored on appropriately secured CGI corporate systems for the duration of the task.

Following handover and task completion, the approach is reliant on the client and their systems for disaster recovery of information.

4. Onboarding and Offboarding

4.1. Onboarding

The onboarding process and task kick-off will include a review of relevant materials provided for the task, ensuring prior work for the capability development and/or transformation is considered for exploitation.

4.2. Offboarding

As part of off-boarding, all artefacts and supporting information generated within the task will be confirmed as being held on client systems. Client specific information will be deleted from CGI corporate systems on task completion.

4.2.1. Access to data upon exit

All data is provided to the client during the process, with final handover of artefacts and all materials on completion.

5. Service levels

During the contracted period, the consultancy team are available during normal working hours by agreement.

6. Technical requirements

As described above, principal information collection and analysis are undertaken using standard O365 tools.

7. Hosting options and locations

All data and artefacts will be stored both on client designated storage locations and CGI Corporate as appropriate up to OFFICIAL-SENSITIVE.

CGI can store material classified SECRET on our accredited corporate system. The preference would be for material to be stored on client systems and access granted to suitably cleared CGI personnel.

8. Security

CGI uses our Management Foundation including our Integrated Management System (IMS) for information assurance. These IMS processes are independently certified to BS/EN/ISO 9001:2008. CGI is committed to retaining our current range of UK-based certifications and will extend these to meet client expectations as required.

The CGI Management Foundation design allows incorporation of best practice from across all our Public Sector and Commercial engagements. Our accreditations and certification include:

- ISO9001, ISO27001:2013 and ISO20000
- E.U. Data Protection Directive - (95/46/EC).

All information is held at the appropriate security level for the service. CGI hosted services can be provided at any level defined in the Government Security Classification (GSC) policy with the appropriate assurance.

If required, the task manager will agree and enforce an appropriate task Security Aspects Letter or equivalent, which defines the security requirements.

The requirement for personnel clearances will be determined for the task, noting CGI have access to SC and DV-cleared personnel.

9. Service Pricing and Terms and Conditions

9.1. Pricing

Please refer to the G-Cloud 15 portal for the rates available.

9.2. Terms and Conditions

Please refer to the associated Terms and Conditions Document relevant for this Service including termination by the Buyer or Supplier.

10. Further information

For more information about this or any of our G-Cloud services, please contact us:

Phone: +44 0845 070 7765. Ask to speak to the G-Cloud team.

Email: uk.gen.ccsframeworks@cgi.com, including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

We will prepare a quotation for you. Once the quotation is agreed upon, we will issue you the necessary documentation (as required by the G-Cloud Framework) and ask you to provide us with a purchase order.

Once we have received your purchase order, the services will be configured to the requirements agreed with invoices issued to you for the services procured. On a monthly basis, we will also complete the mandated management information reports to Government Procurement.

PROPRIETARY AND CONFIDENTIAL

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This proposal is subject to contract and shall not be binding unless and until execution by CGI and Contracting body of a final agreement to the proposal, containing the terms and conditions that will govern the relationship between the parties. Any final agreement is conditional (inter alia) upon due diligence and customary business investigations by CGI. The results of such due diligence and/or investigations may impact upon content of this proposal, including the business structure, business terms and financial arrangements.

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The information in this proposal is submitted on 30 Jan 2026 - Issue 2.0 on behalf of CGI by the following authorised representative:

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