



SD Branch Pricing

Contracting body

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1. Pricing

1.1. Service Summary

CGI's Fortinet SD-Branch Managed Service provides a fully integrated, software-defined solution that unifies network connectivity, security enforcement, and policy control across distributed enterprise environments. Built on Fortinet's market-leading Secure SD-WAN and security fabric, this service supports simplified operations, improved performance, and enhanced threat protection — from the branch edge to the cloud.

Delivered through our UK-based Digital Command Centre, the service combines centralised management, automation, and policy-based control to ensure secure, resilient, and agile branch connectivity.

Pricing Table

Summary of Pricing Parameters Illustration	
Fortinet SD-Branch Managed Service scenario priced here, for illustrative purposes, is based on a representative mid-sized network deployment: • 2x Data Centres • 25x Branch Sites • 2x Fortinet SD-WAN Appliances per Site (resilient, delivering both routing and integrated firewall functions) • Over 100 FortiSwitches across the estate • Over 200 FortiAPs delivering high-performance wireless connectivity • Centralised Management via a pair of FortiManager appliances • Logging & Analytics via a pair of FortiAnalyzer appliances. ** The pricing aligns to the detailed service descriptions explanation. The service description provides a more comprehensive summary of what is supported, included and not accounted for in this illustrative example. ** The Supplier can provide multiple illustrations and scenarios-based pricing for the G-Cloud customers specific requirements and unique parameters. This price represents 1 year, (12 month) engagement	£103,794.00

Scenario-Based Pricing Model

To illustrate the typical scope of our service, this pricing model is based on a representative mid-sized network deployment:

- 2x Data Centres.
- 25x Branch Sites.
- 2x Fortinet SD-WAN Appliances per Site (resilient, delivering both routing and integrated firewall functions).
- Over 100 FortiSwitches across the estate.
- Over 200 FortiAPs delivering high-performance wireless connectivity.
- Centralised Management via a pair of FortiManager appliances.
- Logging & Analytics via a pair of FortiAnalyzer appliances.

This modern SD-Branch architecture enables dynamic path selection, secure segmentation, and streamlined policy control from a single pane of glass.

1.2. CGI Pricing

CGI offers a flexible pricing model, typically based on the number of sites, devices, and users supported. Our approach factors in both physical and cloud-hosted environments and provides a clear outline of annual support costs based on a specific volumetric scenario.

Our support package includes:

- 24x7 Monitoring from CGI's South Wales-based Digital Command Centre.
- 3rd Line Engineering Support, including on-call for escalations and complex changes.
- Incident handling aligned to our published SLAs.
- Integration with public cloud services (e.g., Azure, AWS) for hybrid architectures.
- Routing and security policy management across SD-WAN and firewall fabric.
- Vulnerability patching, configuration backup, and firmware upgrades.
- Vendor liaison with Fortinet technical support as needed.
- Monitoring tool licences included for the specified number of managed devices.
- Documentation maintenance and estate updates.

1.3. Exclusions & Customisations

The following items are excluded from this pricing model and will be scoped separately based on specific client requirements:

- Fortinet hardware appliances (e.g., FortiGate, FortiSwitch, FortiAP).
- Software licences and FortiCare support contracts.
- WAN underlay circuits – pricing is highly dependent on geographic location, bandwidth requirements, and available carriers.
- Professional services for design and deployment – priced separately based on the scope and complexity of each engagement.
- On-site support for hardware replacement or intervention – not included as standard; this is dependent on client requirements and may be delivered via separate engagement or customer resources.

1.4. Why CGI for SD-Branch?

CGI brings together Fortinet's leading-edge SD-WAN and security technologies with our proven track record in managed network services. Our delivery model empowers clients to:

- Rapidly deploy secure branch environments.
- Centrally manage policies and segmentation.
- Achieve full visibility across the estate.
- Seamlessly integrate with public and hybrid cloud infrastructure.

Whether transforming legacy branch networks or deploying new digital sites, CGI's Fortinet SD-Branch service delivers a resilient, scalable, and secure platform for growth.

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The information in this proposal is submitted on 30 Jan 2026 - Issue 1.0 on behalf of CGI by the following authorised representative:

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