



Cloud Cost Optimisation

Contracting body

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CGI

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Service Definition Overview

CGI's Cloud Cost Optimisation service delivers expert, on-premise and multi-cloud cost analysis and workload assessment using cloud-native tooling and well-architected frameworks across Azure, AWS, GCP and OCI. Certified architects provide a consolidated optimisation report with actionable architectural and service recommendations, driving best practice, cost efficiency, and complete cloud estate oversight.

Why CGI?

CGI place our clients at the heart of everything we do. Our experts build trusted relationships with your organisation to guide you every step of the way.

Our experts collaborate with you to design customised, powerful strategies and solutions that achieve your goals and help you stay ahead of the curve.

We then proactively refine and continuously innovate to support your organisation and users with sustainable transformation.

We are strategic partners with Microsoft, AWS, GCP and OCI and have been trusted by many clients to deliver on their digital transformation initiatives. Figure 1 outlines CGI's partnership status with Cloud vendors.

CGI's Partnership Status with Cloud Vendors

		
MICROSOFT	AMAZON	GOOGLE
• 13 x Gold Partner Status • 300+ trained members in Europe • Microsoft will co-invest and co-sell opportunities with CGI • Azure Expert MSP Audit planned • Monthly governance calls	• Advanced Partner Status • +500 certifications achieved • AWS will co-invest opportunities with CGI • Monthly governance calls • Direct partnership with AWS	• Google Partner & Sell+Built • +150 trained members • Partnership focus on GCP (infrastructure, applications, data & AI) and workspace • Direct partnership with Google

Figure 1 CGI's Partnership Status with Cloud Vendors

1. Service Description

Cloud Cost Optimisation is a service that looks to reduce or eliminate unnecessary costs and achieve value-driven spending whilst maximising ROI for your on-premise and public cloud expenditure, alongside detailing current expenditure breakdown analysis through the identification of cost optimisation and savings opportunities.

The goal is to understand your business and IT requirements and analyse cloud costs to maximise the opportunities without compromising service availability or performance.

Cloud computing allows authorised employees to quickly purchase cloud services to meet demand. However, IT teams may inadvertently sign up for more resources than needed, especially as the use of cloud services evolves over time. As such, many organisations see their associated cloud costs exceed what they had originally budgeted for and need assistance to bring costs back under control. This is where CGI can help.

1.1. Typical Approach

CGI's typical approach to assisting our clients with bringing their costs back under control, and then recommending the necessary processes to implement to ensure costs are subsequently tightly controlled, is shown in Figure 2, below.

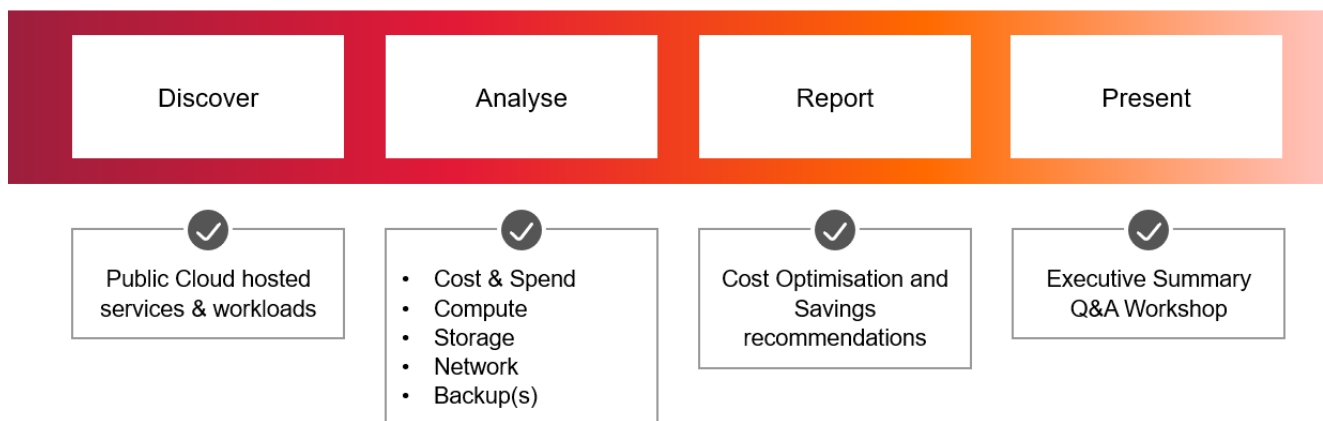


Figure 2 CGI's Cost Optimisation Approach

1. Discover - During the Discovery phase, we will perform the following activities:

- Understand Your Current on-premise and/or Cloud Spend.
- Gather detailed cost data from your procurement and/or cloud provider's billing and management tooling.
- Obtain information on instance types, storage, data transfer, and other cloud service usage.
- Examine historical data to understand cost trends and identify irregularities or spikes in resource consumption.
- Align your cost data with the services your organisation provides to understand the cost impact of each service.

2. The Analysis phase consists of two key elements:

- Evaluating the main Cloud Cost Drivers and Patterns
 - Identifying the primary cost drivers (e.g., compute, storage, data transfer).
 - Analysing patterns such as peak usage times, seasonal variations, and resource utilisation.
 - Looking for inefficiencies, unused resources, and areas where costs can be optimised.
- Assess Resource Utilisation**:
 - Evaluate whether resources are overprovisioned or underutilised.
 - Consider rightsizing instances, adjusting storage, and ways to optimise your architecture.
 - Provide advice for tools to continuously monitor and adjust configurations.

3. The Reporting phase will also include two key elements, as follows:

- Create a Comprehensive Assessment Report
 - Summarise findings from the discovery and analysis phases.
 - Highlight the identified cost optimisation and savings opportunities that exist.
 - Recommend a best practice FinOps Op model
 - Provide actionable recommendations for optimisation.
 - Provide graphical representations and an executive summary suited to a less technical audience.
- Benchmark Comparative Data
 - Compare your organisation's cloud cost management maturity with sector benchmarks.
 - Understand how your cost optimisation efforts stack up against best practices.

4. CGI will then present back and share insights as follows:

- Present the assessment report to relevant stakeholders (IT, finance, management).
- Explain the cost optimisation and savings opportunities and how they could affect business and IT requirements
- Discuss trade-offs between cost reduction and performance.
- Collaborate on implementing recommended changes.

If required, CGI can also periodically monitor and review, as well as use automated tools to achieve ongoing optimisation. Requirements to deliver the service include:

- Provision of access to the public Cloud environment
- Management of engagement and deliverables from any 3rd party
- Engagement with relevant stakeholders where required to provide clarification

2. After Sales Support

CGI can implement any of the recommendations or provide further strategic advice if required.

3. Technical Requirements

CGI will require the following:

- Access to the clients' Cloud environment prior to the commencement of the engagement, at an appropriate level, to analyse resources and cost information in the public cloud environment, covering the production, pre-production and development environments.
- Remote access to the clients' environment (where conditional access prevents direct access to the Cloud Portal) prior to the commencement of the engagement.
- Appropriate information to perform our tasks, including but not limited to internal design and strategy documentation, system information and Cloud billing information.
- Access to Key Personnel and/or Subject Matter Experts for workshops and/or interviews, aligned to any agreed exploratory areas.

4. Onboarding and Offboarding

CGI has proven and effective on and off boarding skills, tools and methodologies, having successfully transitioned numerous Public Sector clients onto Cloud infrastructures and services. CGI has a dedicated team of managers who specialise in transition and who bring to bear considerable previous experience in this area. CGI will apply its standard transition methodology which has been used in all service on- and off-boarding's within CGI for many years. The transition process is flexible and can be used for both small and large scale on-boarding requirements.

For this service, we do not envisage the onboarding and offboarding process to be any more complex than being provided the necessary access as listed in Section 3 above and then removing access after the engagement has concluded.

Service Off boarding is instigated by a client request or after expiration of the service agreement. Deletion of any virtual machine image and data will occur in line with the service agreement. Any required data will be made available using appropriate media, in line with the data security classification. Pricing of this service is dependent on requirements; please contact CGI for details. After client notification that data has been successfully recovered, CGI will purge and destroy client data from any compute or storage device/media that remains part of CGI's estate.

5. Information Assurance

CGI uses our Management Foundation including our Integrated Management System (IMS) for information assurance. These IMS processes are independently certified to BS/EN/ISO 9001.

CGI is committed to retaining our current range of UK-based certifications and will extend these to meet client expectations as required.

The CGI Management Foundation design allows incorporation of best practice from across all of our Public Sector and Commercial engagements.

Our accreditations include:

- ISO9001 and ISO20000
- ISO/IEC 27001:2013 Audit and Certification SSAE 16/ISAE 3402 Attestation
- ISO/IEC 22301:2012
- E.U. Data Protection Directive - (95/46/EC).

All information is held at the appropriate security level for the service. CGI hosted services can be provided at any level defined in the Government Security Classification (GSC) policy with the appropriate assurance.

6. Service Pricing and Terms and Conditions

6.1. Pricing

Please refer to the G-Cloud 15 portal for the rates available

6.2. Terms and Conditions

Please refer to the associated Terms and Conditions Document relevant for this Service including termination by the Buyer or Supplier.

7. Further information

For more information about this or any of our G-Cloud services, please contact us:

Phone: +44 0845 070 7765. Ask to speak to the G-Cloud team.

Email: uk.gen.ccsframeworks@cgi.com, including the following information:

1. The name of this service.

We will prepare a quotation for you. Once the quotation is agreed upon, we will issue you the necessary documentation (as required by the G-Cloud Framework) and ask you to provide us with a purchase order.

Once we have received your purchase order, the services will be configured to the requirements agreed with invoices issued to you for the services procured.

2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

On a monthly basis, we will also complete the mandated management information reports to Government Procurement.

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The information in this proposal is submitted on 30 Jan 2026 - Issue 1.0 on behalf of CGI by the following authorised representative:

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