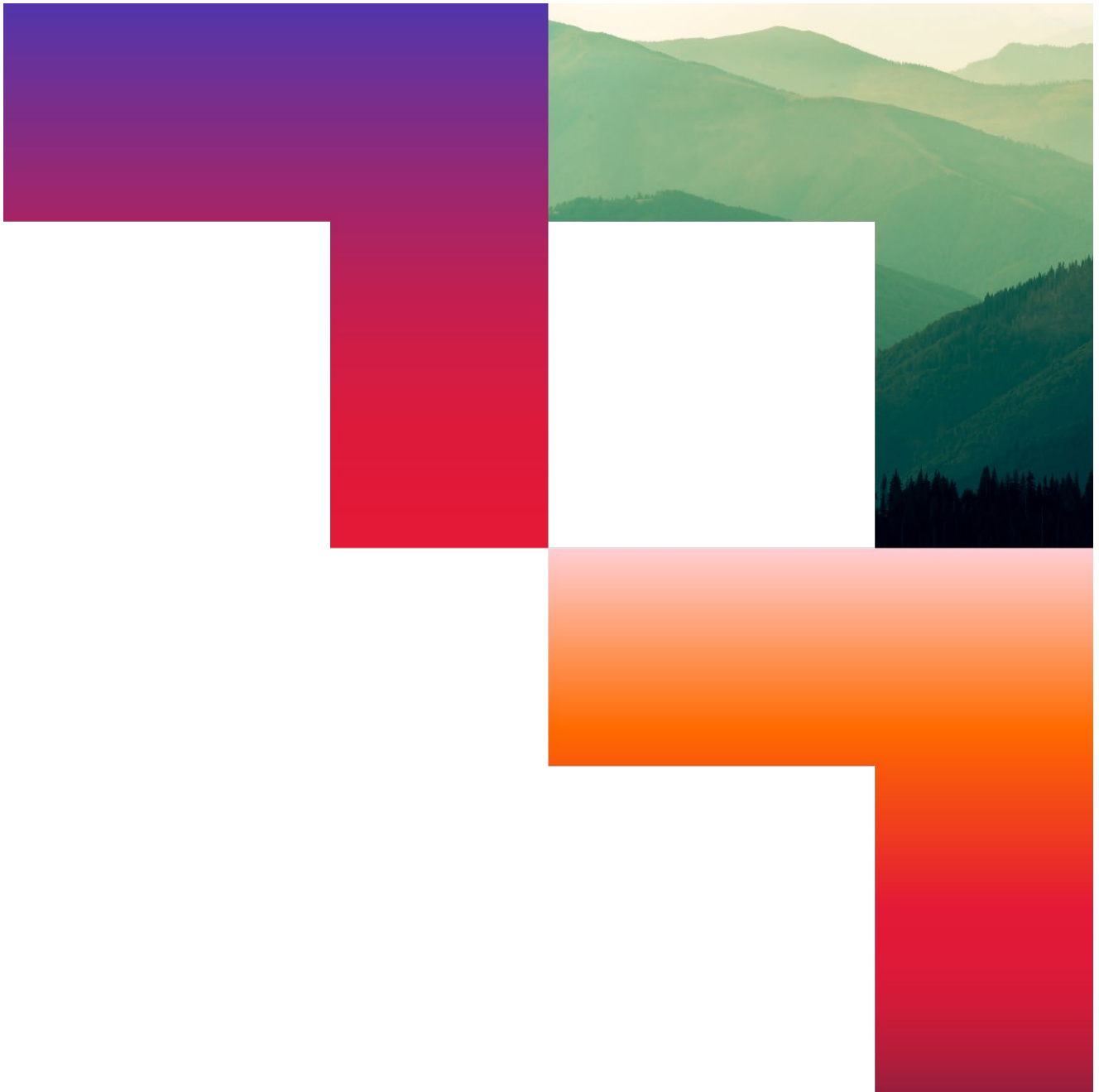




Cloud Migration (AWS, Azure, and OCI)

Contracting Body

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CGI

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Service Definition Overview

CGI's Cloud Migration Services deliver end-to-end discovery, planning, transformation and migration of workloads to AWS, Azure, GCP or OCI. The service ensures secure, compliant and cost-optimised cloud adoption, reducing risk, accelerating delivery, and enabling sustainable operational efficiency through best-practice architectures, tooling, governance and post-migration optimisation.

Why CGI?

CGI delivers an end-to-end portfolio of capabilities, from high-end IT and business consulting to systems integration to IT and business process outsourcing services. Our services are supported by our unique differentiators:

- **Client-proximity model:** CGI organises operations within metro markets where clients have concentrated footprints. Our client-proximity model empowers local teams to build strong, trusted, in-person relationships and ensure accountability for delivering client success. Through this proximity, CGI gains deep knowledge of our clients' businesses and industries and stays attuned to market and cultural needs. It also enables us to deliver innovative solutions proactively, and to grow alongside our clients.
- **Domain expertise:** Through our focus on 10 industries and numerous sub-industries, we provide local experts who understand clients' industries and local business environment. These experts are supported by global insights from our network of industry-focused centres of excellence, emerging technology practices and global delivery centres, providing clients with applied innovation, clarity of accountability, and measurable results.
- **Intellectual property:** CGI's 150+ digital business solutions support our clients' mission-critical business functions and accelerate their digital transformation. These industry and cross-industry solutions include digital-enabling software applications, reusable frameworks and innovative delivery methodologies such as Software as a Service.
- **Global delivery network:** At CGI, our best-fit global delivery model includes onshore, nearshore and offshore delivery centres that support client-proximity teams in accelerating clients' transformation. With skilled resources operating under a common governance model, centres are strategically located throughout North America, Europe and Asia Pacific to provide the best mix of services configured to clients' needs and preferences.

This G-Cloud offering forms part of our wider set of capabilities in Digital Leadership and CIO Advisory, including:

- **IT Cost Optimisation:** We help CIOs optimise IT costs without compromising service quality. Our team conduct cost assessments, identify cost-saving opportunities, optimise IT infrastructure and operations, and develop cost reduction strategies.
- **Technology Evaluation and Selection:** We offer expertise in evaluating emerging technologies and selecting the most appropriate solutions for specific business needs. We assist CIOs in conducting technology assessments, defining evaluation criteria, facilitating vendor evaluations, and making informed technology decisions.
- **Data Modernisation:** Data modernisation includes providing upgrades and new business-enabling technologies including cloud readiness assessment and migration strategies, along with providing Data Modernisation Advisory Services. CGI provide data migration across on-premise, hosted and multi-cloud environments.
- **Cloud Assessment and Migration:** CGI's strategy planning approach relies on an inclusive and cross-functional cloud strategy council with participants from IT, business units and functional leadership, where CGI is a facilitator and expert advisor.
- **Legacy System Modernisation:** CGI provides advisory services for legacy system modernisation by conducting migration discovery and readiness assessment, developing business cases, creating technology roadmaps, assisting with vendor selection, and recommending modernisation strategies. CGI

utilise the 7Rs of migration (retain, retire, rehost, refactor, replatform, repurchase, relocate) including containerisation, where required.

1. Service Description

1.1. Introduction

Have you established that the cloud is your destination of choice but need support in getting everything there from your current data centres/location? If so, the CGI Cloud Migration service will address your needs.

1.1.1. Background

Following on from a detailed inventory, dependency mapping and workload suitability evaluation and readiness assessment, the next step is moving services from the data centre to the selected cloud platform(s).

Adopting a one size fits all approach yields poor results. Whilst each cloud provided has a slightly different methodology when assessing the transition or transformation of workloads to the platform, the general approach remains the same.

Cloud migrations have challenges which are not in line with traditional data or infrastructure only migration projects given that workloads are likely being both assessed and modified as part of their lifetime rather than being a simple "lift and shift".

The primary issue arising from cloud migrations is a failure to think about the migration itself. Simply moving things without any transformation is not an optimal long-term plan - in fact, migration as-is, should only be considered as a tactical move given the likely costs that arise from migration without a strategy to leverage native services.

Of course, migration isn't just about transforming workloads into the cloud - it can be considered in other contexts such as preparing your staff for a new mode of operation when things switch.

1.1.2. Example use cases

A cloud migration can:

- Allow a business to be able to move away from on-premises hosting or another cloud platform - either internally or via a third-party host.
- Allow workloads to run "as needed"* rather than full-time, meaning a reduction in use and value from items such as reduce carbon footprint for infrastructure platforms.

* - it should be noted that the move to on-demand workloads is predicated on transformation delivered either as part of the migration or an agreed discrete project - it isn't an automatic process simply because of a move from on-premises to the data centre. Costs for transformation can vary dramatically depending on size and complexity.

1.2. Service Delivery and Approach

1.2.1. Features and Deliverables

Migrations can be broadly categorised into several discrete areas - discovery, assessment, preparation, execution, testing, and then onward support.

Each migration is different and, in most cases, revolves around a plan to use the cloud effectively.

The following areas can be considered as components of a potential statement of work (SOW) between CGI and your organisation – dependent on the specific requirements of your business, one or more of the following areas will be incorporated, although exact details will be provided in the agreed SOW:

- **Assessment and Planning:** CGI will evaluate your existing infrastructure, applications, and workloads to determine their suitability for migration. As part of this, we will develop a detailed migration plan outlining the scope, timeline, and resources required.
- **Environment Setup:** CGI will look to provision the new cloud environment(s), including networking, security, and identity management configurations, to support migration activities. Depending on the nature of the

SOW agreed, your organisation may already have a landing zone provisioned in which case, CGI will ensure that the environment is assessed and any gaps identified and relayed back to your team.

- **Data Migration:** CGI will look to transfer data from either existing on-premises storage systems to cloud storage, or from one cloud platform to another while ensuring data integrity, security, and compliance.
- **Application Refactoring/Rehosting:** CGI will work with your teams to ensure that your applications are adapted or reconfigured to run efficiently in the cloud environment. This may involve refactoring code, optimising performance, or containerising applications for easier deployment – depending on the size and scale of the project involved, this may all be conducted by CGI or carried out in conjunction with your organisation or one or more third parties.
- **Testing and Validation:** CGI will conduct thorough testing of migrated applications and workloads to identify and address any issues related to functionality, performance, or security – due to the nature of some organisations' bespoke applications, testing may well involve your teams and potentially one or more third parties including application vendors.
- **Training and Knowledge Transfer:** CGI will provide training and support to IT staff and end-users to familiarise them with the new cloud environment and tools – depending on the scope of the contracted SOW, this may involve other parties including dedicated training providers, product vendors, and other third parties.
- **Monitoring and Optimisation:** CGI will implement monitoring and management tools to continuously monitor the performance, security, and cost of cloud resources. As part of this, we will look to optimise resource utilisation and cost efficiency through regular analysis and adjustments – this can be a combined effort between CGI and your team(s).

The migration approach ties in well with other CGI offerings such as the cloud readiness assessment, and largely involves the actual move of data from one location to another.

There are several deliverables that are expected as outputs from the project. They are as follows:

- **Migration Plan:** Detailed documentation outlining the migration strategy, timeline, dependencies, and resource requirements.
- **Migration Runbook:** Step-by-step instructions for executing migration activities, including pre-migration preparations, data transfer procedures, and post-migration validation checks.
- **Migration Status Reports:** Regular updates on the progress of migration activities, including milestones achieved, issues encountered, and resolutions implemented.
- **Post-Migration Assessment:** Evaluation of the effectiveness of migration efforts, including performance metrics, user feedback, and lessons learned for future improvements.
- **Documentation and Knowledge Base:** Comprehensive documentation covering cloud environment configurations, best practices, troubleshooting guidelines, and FAQs for reference purposes.

1.2.1.1. Deliverable Components

The following aspects will form part of the project, with varying components included or excluded depending on the defined scope and whether people, process, and technology components are factored in.

Should a full assessment be completed, the following areas are expected to be considered:

- **Inventory and Assessment of Current Infrastructure:** CGI will look to catalogue all existing IT assets, including hardware, software, applications, data centres, and networking infrastructure – this is expected to be a combination of either active documentation that is in place already, assessment through CGI provided tooling, and subsequently assess the current state of these assets, including their performance, dependencies, and utilisation.
- **Business and Technical Requirements Analysis:** CGI will look to gather input from key stakeholders to understand the business goals and technical requirements driving the potential move to the cloud. This involves assessing business factors and their alignment to technical metrics such as scalability, performance, security, compliance, and cost considerations.
- **Risk Assessment:** CGI will identify potential risks associated with migrating to the cloud, such as data security, compliance issues, vendor lock-in, and potential downtime. In doing so, we will evaluate the

impact of these risks on business operations and develop strategies to mitigate them in conjunction with the knowledge held within your team(s).

- **Readiness Assessment Framework:** CGI will look to develop a readiness assessment framework or checklist to systematically evaluate various aspects of cloud readiness, such as organisational readiness, technical readiness, security readiness, and operational readiness.
- **Organisational Readiness:** CGI will ensure that organisation's readiness for cloud adoption is assessed with an honest appraisal considering factors such as leadership support within the organisation, cultural alignment, skills and expertise, change management capabilities, and governance structure.
- **Technical Readiness:** CGI will look to assess the technical readiness of existing infrastructure and applications for migration to the cloud. This involves evaluating factors such as application architecture, compatibility, performance requirements, data migration strategies, and integration challenges.
- **Security and Compliance Readiness:** CGI will evaluate the organisation's security posture and compliance requirements to ensure that they align with cloud best practices and regulatory standards. This includes assessing data protection mechanisms, identity and access management controls, encryption, and compliance certifications.
- **Cost Analysis and ROI:** CGI will conduct a cost-benefit analysis to compare the potential costs of migrating to the cloud with the expected benefits. As part of this, we expect to work in partnership with your team to consider factors such as upfront investment, ongoing operational costs, potential savings, and return on investment (ROI).
- **Roadmap and Recommendations:** Based on the assessment findings, CGI will develop a roadmap for cloud adoption that outlines the recommended strategies, priorities, timelines, and milestones for migration. Doing so, will allow us to provide recommendations for addressing any gaps or areas of improvement identified during the assessment, and agree on how they may be closed or improved either by us or through a combined effort including CGI, your team(s), and potential third parties.
- **Implementation Plan:** CGI will look to develop an implementation plan that outlines the steps, resources, and timelines required to execute the cloud migration strategy. Part of this plan is the definition of roles and responsibilities, establishing communication channels, and identifying key performance indicators (KPIs) to measure success.
- **Continuous Monitoring and Optimisation:** Once the migration to the cloud is complete, CGI will look to establish processes for continuous monitoring, optimisation, and governance to ensure ongoing alignment with business goals and best practices.

1.2.2. Benefits Realisation

Once the project has concluded, the client can expect to have some of the following benefits*:

- **Cost Savings:** By moving to the cloud, your organisation can potentially reduce upfront capital expenditures on hardware and infrastructure. Instead, you can adopt a pay-as-you-go model, allowing you to optimise costs by only paying for the resources you use. This shift can result in significant cost savings over time, freeing up capital for other strategic investments or initiatives.
- **Scalability and Flexibility:** Cloud environments offer unparalleled scalability, allowing your business to quickly scale resources up or down in response to changing demand. This flexibility enables your organisation to efficiently manage peak loads, accommodate business growth, and experiment with new products or services without the constraints of traditional infrastructure.
- **Improved Agility and Time-to-Market:** With cloud-based resources, your organisation can accelerate the development and deployment of applications and services. This can be achieved using methods such as automated provisioning, deployment, and scaling capabilities to enable faster iterations and shorter time-to-market for new features and innovations. This agility enhances the ability of your organisation to be competitive and responsive to market dynamics.
- **Enhanced Collaboration and Accessibility:** The use of cloud-based collaboration tools and applications can facilitate seamless communication and collaboration among employees, partners, and customers. Through the use of "access from anywhere", remote access to data and applications can enable distributed teams to work more efficiently, improve productivity, and better serve your organisation regardless of your employee's location or device.

- **Business Continuity and Disaster Recovery:** The cloud can offer robust disaster recovery and business continuity capabilities, including data replication, geographic redundancy, and automated failover. However, it is worthwhile stating that cloud platforms aren't simply resilient without deliberate architecture, and thus BCDR needs to be explicitly factored into your organisations approach. By leveraging these features, your organisation can minimise downtime, mitigate risks, and ensure continuous operations in the event of unforeseen disruptions or disasters.
- **Strengthened governance** through clearly documented processes, robust controls, and full transparency across procurement, delivery and service management, ensuring stakeholders can consistently demonstrate compliance, accountability and measurable value outcomes.
- **Increased Innovation and Experimentation:** Cloud environments provide access to a wide range of innovative technologies and services, such as artificial intelligence, machine learning, and big data analytics. When used effectively and in line with the business objectives that your organisation is looking to achieve, you and your teams can drive innovation, gain actionable insights from data, and differentiate yourself within your market sector through new products, services, or business models.
- **Streamlined Operations and Maintenance:** Abstracting platform maintenance can give your team time to focus on other topics beyond patching and upgrade. Cloud providers have the capacity to handle infrastructure management, maintenance, and updates, which can reduce the burden on your IT staff. Removing basic tasks can therefore allow you and your organisation to focus on strategic initiatives and core business activities rather than routine operational tasks, leading to improved efficiency and productivity across the organisation.

* - outcomes following the adoption of the cloud will vary from client to client and, as such, will be based around both the client's strategic use of the platform, and their focuses for cloud in both the short, medium, and long terms.

2. After Sales Support

Post-sales will engage with clients to ascertain if any further engagement is required.

3. Technical Requirements

Direct technical access to the existing estate would be expected as part of this project. Whilst it is possible for some work to be carried out using an in-house team, many of the activities around the installation of tooling, and the running of assessments, would be lengthened considerably if done by proxy rather than by the team.

Similarly, it would be expected that CGI have access to the destination cloud environment to be able to configure items once they are migrated to the target - exact definitions on access required are predicated on the size and scope of the relevant SOW agreed.

4. Hosting Options and Locations

Targets will be as per the relevant cloud platform selected by the supplier from those available - Microsoft Azure, Amazon Web Services, and Oracle Cloud Infrastructure.

5. Service Pricing and Terms and Conditions

5.1. Pricing

Please refer to the G-Cloud 15 portal for the rates available.

5.2. Terms and Conditions

Please refer to the associated Terms and Conditions Document relevant for this Service including termination by the Buyer or Supplier.

6. Further Information

For more information about this or any of our G-Cloud services, please contact us:

Phone: +44 0845 070 7765. Ask to speak to the G-Cloud team.

Email: uk.gen.ccsframeworks@cgi.com, including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

We will prepare a quotation for you. Once the quotation is agreed upon, we will issue you the necessary documentation (as required by the G-Cloud Framework) and ask you to provide us with a purchase order.

Once we have received your purchase order, the services will be configured to the requirements agreed with invoices issued to you for the services procured.

On a monthly basis, we will also complete the mandated management information reports to Government Procurement.

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The information in this proposal is submitted on 30 Jan 2026 - Issue 1.0 on behalf of CGI by the following authorised representative:

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