

FOUNDATION PLUS STRATEGY SERVICE

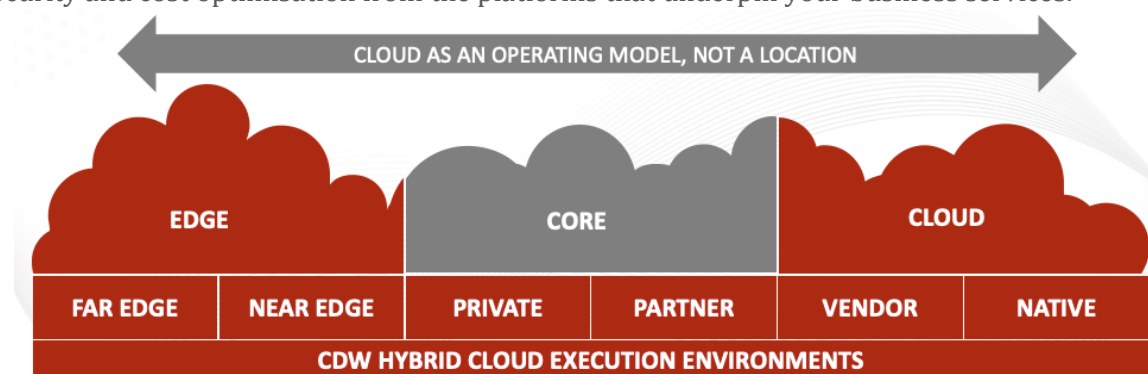
Delivering an actionable hybrid cloud roadmap



RIGHT WORKLOAD | RIGHT PLATFORM

There has never been a more critical time to ensure your platform strategy is fit for the future.

Our Right Workload, Right Platform (RW | RP) approach is designed to ensure you achieve the maximum value, velocity, security and cost optimisation from the platforms that underpin your business services.



We break down the silos of Edge, Core, and Cloud into our own defined execution environments that provide the granularity to meet all workload demands.

TRANSFORMATION LEVELS:

We offer three levels of transformation assessment, tailored to differing levels of desired outcomes:

Foundation Platform Strategy Service: Targeted for customers or workloads when we expect next-generation datacenter, private, or partner Cloud outcomes to be the most advantageous. We include overview options for the public cloud to ensure all options are considered.

Foundation Plus Platform Strategy Service: Targeted for customers or workloads that need to understand the full independent view of where to run workloads. We assess at a workload (VM, container) level and provide a view of the right execution environments based on our Right Workload | Right Platform definitions above.

Enterprise Platform Strategy Service: Our most inclusive services take the decision process to the application level and conduct a full six-R assessment of all workloads and operating models to define a full Hybrid Cloud Strategy.

OUR APPROACH:

CDW's non-biased, independent approach is designed to help organisations assess workloads and implement a cloud operating model that can span public cloud, private cloud, and edge environments. This allows organisations to harness the combined strengths of public cloud scalability and innovation with the performance, control, and cost efficiency of modernised private infrastructure.

This approach enables all workloads to be deployed in the environments best suited to their characteristics, leveraging public cloud for elasticity, AI services, and rapid innovation. It shifts steady-state and traditional workloads to software-defined, hyperconverged, and AI-accelerated data centre.

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CDW's Right Workload Right Platform (RWRP) assessment is designed to provide a 360-degree view as to what execution platform, or platforms, should be used to deliver your organisations workloads and why.

KEY COMPONENTS OF THE ASSESSMENT INCLUDE:

1. Workload Inventory and Analysis:

Each workload is assessed and documented to establish a baseline

- Current infrastructure and environment
- Operating requirements
- Management practices
- Functionality
- Pain points and performance enhancement opportunities

2. Critical Application Recommendation:

Evaluate key applications as identified by you

- Application architecture and dependencies
- Business criticality and usage patterns
- Technical debt and refactoring opportunities
- Security posture and compliance alignment
- Dependency mapping

3. Execution Environment Mapping:

Workloads and applications are mapped to CDW-defined environments based on technical and business fit

- Cloud – Native / Private / Vendor
- Next Generation Data Centre
- Edge
- Hybrid

4. Platform Strategy Recommendations:

Based on findings, the assessment delivers strategic guidance

- Target platform(s) for each workload and application
- Operating model adjustments for agility and cost optimisation
- Recommendations for phased migration or transformation
- Quick wins

5. Address Challenges and Constraints:

Common challenges addressed as part of the RWRP assessment include

- Integration complexity across legacy and modern platforms
- Cross-platform data strategy and interoperability
- Governance, regulatory compliance (e.g. GDPR, ISO 27001)
- Skill gaps, legacy ideologies, and change management

Service Inclusion	Foundation	Foundation Plus	Enterprise
Assessment Initiation	✓	✓	✓
Requirement Validation	✓	✓	✓
Observed Data Review	✓	✓	✓
Platform Recommendation(s)	✓	✓	✓
Commercial Review	✓	✓	✓
Critical Application Review (nominated applications)		✓	✓
Dependency Mapping		✓	✓
Migration Recommendations		✓	✓
Identify Quick Wins		✓	✓
Business Case Support		✓	✓
Application Review (Which R)			✓
Security Best Practice			✓
ESG Impact Assessment			✓
Migration Wave Planning			✓
High Level Design			✓

Customer Quote: *“We could see the benefits of Hybrid Cloud but needed a technology solutions provider who could demonstrate deep technical knowledge, along with a structured approach to migration... CDW showed that it had a complete understanding of Hybrid Cloud solutions, combined with a clear roadmap to get us where we needed to be”.*

Don't hesitate to contact your account team to learn more about our Hybrid cloud strategy transformation services and accelerate your journey!