



FALCON COMPLETE NEXT-GEN MDR



IN RESPONSE TO:

G-Cloud 15 Framework (Lots 1-3)

Pricing Description

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DOCUMENT CONTROL

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PRICING

Service Name	Unit	Unit Price Per Annum
Falcon Complete Next-Gen MDR	Endpoint Count/Search Retention	£240
Falcon Cloud & Container Security Complete Upgrade	Per Node	£367
Falcon Cloud Security Complete Upgrade	Per VM	£145
Falcon for Managed Container Reserved Complete Upgrade	Per Pod/Per Container	£76
Falcon Complete NG-SIEM Upgrade	GB/Day for 3rd Party Data	£1900

SUPPORT

Service Name	Comments
Express	12% of the total annual software subscription cost, with maximum annual cost of £12,000 Intended for organisations with less than 2,500 employees
Essential	12% of the total annual software subscription cost, with minimum annual cost of £12,000 Intended for organisations with more than 2,500 employees
Elite	25% of the total annual cost, with a minimum annual cost of £120,000 For organisations requiring a high level of custom support, includes a Technical Account Manager (TAM)

PRICING ASSUMPTIONS

The following assumptions have been made in relation to the above pricing:

- The pricing above is based upon a 2-year term with an order of 50 endpoints, except Endpoint Protection and Cloud with a minimum order of 299
- Volume pricing discounts are available depending upon the customers specific requirements and subject to full scoping. The level of discount available varies according to customer requirements
- Cloud & NG-SIEM SKU's Require Cloud and NG-SIEM subscriptions
- The pricing above is based upon a 7-day retention period (unless otherwise stated) - customers should contact CrowdStrike if they have an alternative retention requirement
- Commercials provided for NG SIEM represent lowest commit GB/Day & Highest Retention
- CrowdStrike will transact in USD \$
- Please note all pricing show is list price, and subject to further discounts via authorised resellers of CrowdStrike.

PRICING DEFINITIONS

Each unit is measured per endpoint unless otherwise stated.