

# 1 G CLOUD 15

## 1.1 Right Workload Right Platform Strategy

| Sku                 | Description                                                                                                                                                                                                      | Price      |
|---------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| PS-PK-RWRP-FNDTION  | <b>Foundation Platform Strategy Service -</b><br>RWRP License (up to 500 nodes)<br>Resource (L5 3 days)                                                                                                          | £9,276.00  |
| PS-PK-RWRP-FNDTION+ | <b>Foundation Plus Platform Strategy Service -</b><br>RWRP License (up to 500 nodes)<br>Resource (L5 10 days)<br>Critical Applications upto 5 (L5 2 days per app)<br>Additional Term - 3 months (6 months total) | £28,740.00 |

## 1.2 Bolt On Services

| Sku                 | Description                                              | Price      |
|---------------------|----------------------------------------------------------|------------|
| PS-PK-RWRP-BO-500   | Bolt On - RWRP Additional License (500 nodes)            | £6,000.00  |
| PS-PK-RWRP-BO-5Apps | Bolt On - RWRP Additional App Assessments (up to 5 apps) | £10,920.00 |

|                    |                                           |           |
|--------------------|-------------------------------------------|-----------|
| PS-PK-RWRP-BO-L5   | Bolt On - RWRP Resource (L5)              | £1,092.00 |
| PS-PK-RWRP-BO-Term | Bolt On - RWRP Term (per month 500 nodes) | £300.00   |
| PS-PK-RWRP-BO-POA  | Bolt On - POA                             | £0.00     |

## **Notes**

- **BOLT-ONS** - Each opportunity must have either the Foundation (PS-PK-RWRP-FNDTION) or Foundation Plus (PS-PK-RWRP-FNDTION+) Assessment
- **Bolt On - RWRP Additional License (500 nodes)** - We purchase access to the 'Tooling Cloudamize' based on per 500 nodes; if your customer has 1,480 nodes, you would need to add a quantity of 2.
- **Bolt On - RWRP Additional App Assessments (up to 5 apps)** - The quantity needed for this Bolt On would depend upon the total number of critical app assessments or full app assessment you will be reviewing. if there are 80 apps; 5 are included in Foundation Plus (PS-PK-RWRP-FNDTION+) and you would need a quantity of 15 for this Bolt On.
- **Bolt On - RWRP Resource (L5)** - If additional time is needed to complete the assessment, additional resource time can be bolted on.
- **Bolt On - RWRP Term (per month 500 nodes)** - Each assessment has a term included to cover the time required to complete the assessment in the tooling; ensure the time required is reviewed against the number of nodes and applications to accommodate.