



Cloud FinOps Excellence Program

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1. Insight

Insight leads the delivery of transformative solutions, supported by a powerful ecosystem of over 6,000 global partners including Microsoft, AWS, and Cisco.

As a Fortune 500 company with a long-standing history of delivering trusted services to the UK Public Sector, we combine our own deep expertise in consulting, advisory, and transformation with partner innovation to create holistic solutions across cloud, data, modern workplace, cybersecurity, and application services.

Guided by proven methodologies and ESG principles, we work collaboratively to design and implement tailored strategies that drive measurable business impact while promoting sustainability and governance excellence.

2. Insight for the Public Sector

Your End-to-End Digital Transformation Partner

As a leading Solutions Integrator, Insight combines deep technical expertise with a vast partner ecosystem to help UK government organisations modernise, innovate, and deliver citizen-centric services. We hold places on over 85 public sector frameworks, offering a compliant, efficient route to digital transformation.

We don't just supply IT; we design, deploy, and manage the solutions that secure your data and unlock value.

Core Areas of Expertise

- **Innovation, Data & AI:** we deliver end-to-end data science and custom AI solutions. From modernising data platforms to deploying bespoke machine learning and spatial computing, we help you unlock the value of your data to drive operational efficiency.
- **Modern Infrastructure & Cloud:** Building scalable, hybrid foundations that reduce technical debt and support multi-cloud strategies.
- **Modern Workplace:** Empowering the public sector with secure, flexible tools to work from anywhere, attracting talent and improving productivity.
- **Cybersecurity:** Comprehensive managed security services, threat detection, identity protection, and compliance management to ensure your data remains sovereign and secure.
- **Modern Apps:** Agile application development creating meaningful and impactful tools that link to tangible benefits, improvements and cost savings.

Our Approach: Consulting, Lifecycle, & Managed Services

We deliver value at every stage of your technology journey, ensuring accountability from strategy to support:

- **Consulting (Architecting the Future):** We bridge internal skills gaps with data-driven strategy. From "Discover & Design" to full-scale migration planning, we ensure your investments solve real public sector challenges.
- **Lifecycle (Seamless Execution):** We take the risk out of procurement and deployment. Leveraging global buying power, we handle everything from supply chain management and imaging and implementation to sustainable asset disposal (ITAD).
- **Managed Services (Always-On Support):** Shift from "keeping the lights on" to innovation. We provide 24/7 infrastructure monitoring, cloud cost optimisation (FinOps), and security operations to ensure resilience.

3. Services

Service Name

Cloud FinOps Excellence Program

Service Description

A comprehensive FinOps consulting service designed to optimise cloud costs, governance, and value for enterprises seeking financial control and cloud ROI.

Features

- Cloud spend assessment across Azure, M365, and multi-cloud environments
- Implementation of automated FinOps tooling for continuous cost analysis
- Design and rollout of cloud financial governance frameworks
- Monthly cloud usage reporting with actionable recommendations
- Custom budget creation and real-time alert setup
- Stakeholder workshops on cloud forecasting and budget management
- Vendor billing optimisation and contract review
- Integration with ITSM and cost allocation tools
- Bi-annual optimisation reviews for ongoing savings opportunities
- Knowledge transfer sessions for internal FinOps enablement

Benefits

- Achieve measurable cloud cost savings and improved budget predictability
- Empower teams with transparency into cloud spend drivers
- Boost return on investment for all cloud platforms used
- Proactively surface and resolve wastage or inefficiency
- Foster a culture of accountability across business and IT
- Accelerate decision making with tailored financial insights
- Reduce financial risks associated with uncontrolled cloud growth
- Streamline vendor management and optimise billing structures
- Enhance alignment between IT, finance, and business leaders
- Build sustainable in-house FinOps skills and cloud stewardship

Constraints

Requires access to cloud billing data and stakeholder participation in workshops.

CONTACT US

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