



Enterprise B2B Integration Gateway Enablement

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1. Insight

Insight leads the delivery of transformative solutions, supported by a powerful ecosystem of over 6,000 global partners including Microsoft, AWS, and Cisco.

As a Fortune 500 company with a long-standing history of delivering trusted services to the UK Public Sector, we combine our own deep expertise in consulting, advisory, and transformation with partner innovation to create holistic solutions across cloud, data, modern workplace, cybersecurity, and application services.

Guided by proven methodologies and ESG principles, we work collaboratively to design and implement tailored strategies that drive measurable business impact while promoting sustainability and governance excellence.

2. Insight for the Public Sector

Your End-to-End Digital Transformation Partner

As a leading Solutions Integrator, Insight combines deep technical expertise with a vast partner ecosystem to help UK government organisations modernise, innovate, and deliver citizen-centric services. We hold places on over 85 public sector frameworks, offering a compliant, efficient route to digital transformation.

We don't just supply IT; we design, deploy, and manage the solutions that secure your data and unlock value.

Core Areas of Expertise

- **Innovation, Data & AI:** we deliver end-to-end data science and custom AI solutions. From modernising data platforms to deploying bespoke machine learning and spatial computing, we help you unlock the value of your data to drive operational efficiency.
- **Modern Infrastructure & Cloud:** Building scalable, hybrid foundations that reduce technical debt and support multi-cloud strategies.
- **Modern Workplace:** Empowering the public sector with secure, flexible tools to work from anywhere, attracting talent and improving productivity.
- **Cybersecurity:** Comprehensive managed security services, threat detection, identity protection, and compliance management to ensure your data remains sovereign and secure.
- **Modern Apps:** Agile application development creating meaningful and impactful tools that link to tangible benefits, improvements and cost savings.

Our Approach: Consulting, Lifecycle, & Managed Services

We deliver value at every stage of your technology journey, ensuring accountability from strategy to support:

- **Consulting (Architecting the Future):** We bridge internal skills gaps with data-driven strategy. From "Discover & Design" to full-scale migration planning, we ensure your investments solve real public sector challenges.
- **Lifecycle (Seamless Execution):** We take the risk out of procurement and deployment. Leveraging global buying power, we handle everything from supply chain management and imaging and implementation to sustainable asset disposal (ITAD).
- **Managed Services (Always-On Support):** Shift from "keeping the lights on" to innovation. We provide 24/7 infrastructure monitoring, cloud cost optimisation (FinOps), and security operations to ensure resilience.

3. Services

Service Name

Enterprise B2B Integration Gateway Enablement

Service Description

A premium consulting service to architect, implement, and optimise robust B2B middleware gateways for enterprises seeking secure, scalable, and automated partner integrations.

Features

- End-to-end B2B gateway architecture tailored to business requirements
- Integration of diverse partner systems and protocols seamlessly
- Automated onboarding and management of external business partners
- Advanced message transformation and routing for interoperability
- Comprehensive monitoring and analytics of B2B transactions
- Security compliance with encryption, authentication, and authorisation
- High availability and disaster recovery for uninterrupted operations
- Scalable middleware platform to support growing transaction volumes
- Consulting on best practices for B2B process orchestration
- Ongoing support, governance models, and knowledge transfer

Benefits

- Accelerates time-to-value for complex partner integrations
- Improves business agility with rapid onboarding of new partners
- Reduces operational risk with secure, compliant data exchanges
- Lowers costs through automation and streamlined processes
- Enhances visibility and control across B2B transactions
- Supports business growth with scalable architectures
- Minimises downtime with resilient, robust gateway solutions
- Simplifies integration landscape for IT and business teams
- Improves partner satisfaction via reliable connectivity
- Ensures regulatory alignment and peace of mind

Constraints

Requires legacy and partner system compatibility; scope excludes custom application coding.

CONTACT US

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