



# **Enterprise Virtualization Platform Enablement**

**G Cloud 15 - LOT2A**

# 1. Insight

Insight leads the delivery of transformative solutions, supported by a powerful ecosystem of over 6,000 global partners including Microsoft, AWS, and Cisco.

As a Fortune 500 company with a long-standing history of delivering trusted services to the UK Public Sector, we combine our own deep expertise in consulting, advisory, and transformation with partner innovation to create holistic solutions across cloud, data, modern workplace, cybersecurity, and application services.

Guided by proven methodologies and ESG principles, we work collaboratively to design and implement tailored strategies that drive measurable business impact while promoting sustainability and governance excellence.

## 2. Insight for the Public Sector

### Your End-to-End Digital Transformation Partner

As a leading Solutions Integrator, Insight combines deep technical expertise with a vast partner ecosystem to help UK government organisations modernise, innovate, and deliver citizen-centric services. We hold places on over 85 public sector frameworks, offering a compliant, efficient route to digital transformation.

We don't just supply IT; we design, deploy, and manage the solutions that secure your data and unlock value.

### Core Areas of Expertise

- **Innovation, Data & AI:** we deliver end-to-end data science and custom AI solutions. From modernising data platforms to deploying bespoke machine learning and spatial computing, we help you unlock the value of your data to drive operational efficiency.
- **Modern Infrastructure & Cloud:** Building scalable, hybrid foundations that reduce technical debt and support multi-cloud strategies.
- **Modern Workplace:** Empowering the public sector with secure, flexible tools to work from anywhere, attracting talent and improving productivity.
- **Cybersecurity:** Comprehensive managed security services, threat detection, identity protection, and compliance management to ensure your data remains sovereign and secure.
- **Modern Apps:** Agile application development creating meaningful and impactful tools that link to tangible benefits, improvements and cost savings.

## **Our Approach: Consulting, Lifecycle, & Managed Services**

We deliver value at every stage of your technology journey, ensuring accountability from strategy to support:

- **Consulting (Architecting the Future):** We bridge internal skills gaps with data-driven strategy. From "Discover & Design" to full-scale migration planning, we ensure your investments solve real public sector challenges.
- **Lifecycle (Seamless Execution):** We take the risk out of procurement and deployment. Leveraging global buying power, we handle everything from supply chain management and imaging and implementation to sustainable asset disposal (ITAD).
- **Managed Services (Always-On Support):** Shift from "keeping the lights on" to innovation. We provide 24/7 infrastructure monitoring, cloud cost optimisation (FinOps), and security operations to ensure resilience.

## 3. Services

### Service Name

Enterprise Virtualization Platform Enablement

### Service Description

Designed for organisations seeking scalable, secure, and agile virtual machine environments for critical business workloads and rapid IT transformation.

### Features

- End-to-end assessment and optimisation of your virtualisation landscape
- Design and deployment of robust virtual machine infrastructure
- Automated provisioning and lifecycle management of virtual machines
- Comprehensive migration planning and execution from legacy to virtual platforms
- Integration with on-premises and cloud-based compute resources
- Custom policy and security configuration for virtual environments
- Performance tuning and resource scalability for business growth
- Disaster recovery planning and business continuity solutions
- Centralised monitoring and proactive incident response
- Ongoing operational support and knowledge transfer to IT teams

### Benefits

- Accelerate deployment of new business services and applications
- Improve infrastructure utilisation and reduce hardware costs
- Enhance security, compliance, and governance across workloads
- Ensure high availability and robust disaster recovery posture
- Enable rapid scalability to meet changing business demands
- Streamline IT operations through automation and orchestration
- Facilitate hybrid and multi-cloud integration for flexibility
- Unlock cost savings through efficient resource management
- Empower IT teams with best-practice guidance and support
- Future-proof your infrastructure for digital transformation

## Constraints

Requires compatible hardware and licensing; client involvement in planning and access provisioning is essential.

## CONTACT US

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