



INSIGHT DIRECT (UK) Ltd.

Insight's Azure Backup & Disaster Recovery Service

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1. Insight

Insight leads the delivery of transformative solutions, supported by a powerful ecosystem of over 6,000 global partners including Microsoft, AWS, and Cisco.

As a Fortune 500 company with a long-standing history of delivering trusted services to the UK Public Sector, we combine our own deep expertise in consulting, advisory, and transformation with partner innovation to create holistic solutions across cloud, data, modern workplace, cybersecurity, and application services.

Guided by proven methodologies and ESG principles, we work collaboratively to design and implement tailored strategies that drive measurable business impact while promoting sustainability and governance excellence.

2. Insight for the Public Sector

Your End-to-End Digital Transformation Partner

As a leading Solutions Integrator, Insight combines deep technical expertise with a vast partner ecosystem to help UK government organisations modernise, innovate, and deliver citizen-centric services. We hold places on over 85 public sector frameworks, offering a compliant, efficient route to digital transformation.

We don't just supply IT; we design, deploy, and manage the solutions that secure your data and unlock value.

Core Areas of Expertise

- **Innovation, Data & AI:** we deliver end-to-end data science and custom AI solutions. From modernising data platforms to deploying bespoke machine learning and spatial computing, we help you unlock the value of your data to drive operational efficiency.
- **Modern Infrastructure & Cloud:** Building scalable, hybrid foundations that reduce technical debt and support multi-cloud strategies.
- **Modern Workplace:** Empowering the public sector with secure, flexible tools to work from anywhere, attracting talent and improving productivity.
- **Cybersecurity:** Comprehensive managed security services, threat detection, identity protection, and compliance management to ensure your data remains sovereign and secure.
- **Modern Apps:** Agile application development creating meaningful and impactful tools that link to tangible benefits, improvements and cost savings.

Our Approach: Consulting, Lifecycle, & Managed Services

We deliver value at every stage of your technology journey, ensuring accountability from strategy to support:

- **Consulting (Architecting the Future):** We bridge internal skills gaps with data-driven strategy. From "Discover & Design" to full-scale migration planning, we ensure your investments solve real public sector challenges.
- **Lifecycle (Seamless Execution):** We take the risk out of procurement and deployment. Leveraging global buying power, we handle everything from supply chain management and imaging and implementation to sustainable asset disposal (ITAD).
- **Managed Services (Always-On Support):** Shift from "keeping the lights on" to innovation. We provide 24/7 infrastructure monitoring, cloud cost optimisation (FinOps), and security operations to ensure resilience.

3. Service Offering

Service Description

Insight's Azure Backup & Disaster Recovery Setup Service supports organisations with completing a discovery, assessment and deployment of backup & DR for their Azure and on-premises server estate.

The service will review the current backup & DR strategy and the options for moving to Azure's cloud-based backup & DR services.

Service Overview

With the increasing reliance on digital data, having a robust backup & disaster recovery solution in place is essential for organisations. Backup and disaster recovery setups are crucial for protecting critical data, ensuring business continuity, complying with regulations, managing risks, building customer trust, and minimising financial impact. These setups safeguard data from loss, cyberattacks, and disasters, enabling quick recovery and resumption of operations. By investing in backup & disaster recovery solutions, organisations can mitigate risks, demonstrate reliability, and save costs associated with data loss and downtime.

The service is designed to complete a technical discovery, assessment and deployment of your organisation's backups & disaster recovery for your Azure and on-premises server estate. Insight will review your current backup & disaster recovery strategy and the options for moving to a cloud-based backup service with Azure's Storage, Replication and Backup technologies.

Service Summary

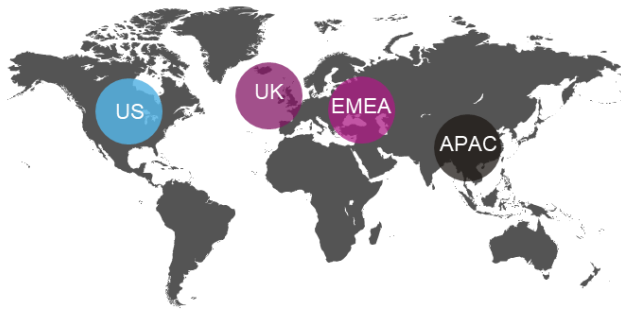
Insight's Azure Backup & Disaster Recovery Setup Service covers designing and deploying a highly available and scalable backup solution for your Azure & on-premises server estate, which meets your data retention and redundancy requirements.

The service will be delivered as a two-way consultative engagement and engineered to deliver the following business outcomes, and strategic objectives:

- Technical review of business requirements and strategy for your future-state Azure Backup and Disaster Recovery Setup Service with Azure Site Recovery solution.
- Understand and complete an assessment of your organisation's server estate, file servers/stores and existing backup & disaster recovery services deployed.
- Deploy the Azure Site Recovery Deployment Planner Tool to discover and assess in-scope server estate.
- Showcase the business value and user experience with utilising Azure Backup and Storage.
- Design the Azure data replication, backup and recovery plan in line with your business continuity and disaster recovery (BCDR) plan.
- Finalise high-level designs for Azure storage, replication and backup solution whilst taking into consideration optimisation and cost-effectiveness.
- Provide an estimate of the engineering effort for the Azure Backup & Disaster Recovery Solution with an estimate of the monthly Azure consumption costs.
- Approve the design and deploy the Azure services for the Azure Backup & Disaster Recovery Solution.
- Complete testing of the Azure Backup & Azure Disaster Recovery Solution with test failovers and fallback of servers.
- Produce deployment documentation and complete handover, as part of a knowledge transfer workshop, with your project stakeholders.

Insight's Azure Practice

Insight's Azure Practice



2023 Microsoft US Partner of the Year for Solution Assessments
2022 Microsoft Partner of the Year for Manufacturing
2021 Microsoft US Application Innovation Partner of the Year
2021 Microsoft Worldwide Migration to Azure Partner of the Year



Databricks Consulting and
SI Partner of the Year 2020



Intel Innovation Partner
of the Year 2020-2022



Americas Investment
Partner of the Year 2020

- Global Scale & Reach - US, **UK & EMEA** & APAC
- Azure Expert MSP - Solutions Partner - Advanced Specialisations
- Dedicated Azure Teammates
- 300+ Azure Certified Teammates

Solution Partner Designations

- Business Applications
- Security
- Data & AI
- Infrastructure Azure
- Digital & App Innovation Azure



Insight's Azure Services

Our three-step process helps you align business goals with public cloud benefits, build cloud skills and a centre of excellence, create a secure and optimised platform, and migrate workloads to the cloud.

	Discover & Plan	Build & Integrate	Run & Innovate
Enable Digital Business Deploy a secure & optimised Azure platform, and migrate workloads	• Azure Discovery Workshop • Azure Hybrid Cloud Assessment • ICAT Road Map Planning • ICAT Rapid Migration Service	• Azure Foundation Landing Zone Setup • Azure Enterprise Landing Zone Setup • Azure Migration Service • Azure Virtual Desktop PoC • AVD Foundation Setup • Azure Backup Setup Service • Azure Disaster Recovery with ASR • Azure VMware Solution • Azure Local (HCI)	• CloudCare for Azure • OneCall Support Service for Azure • Azure Well Architected Review • Azure Enterprise Architecture Review • Azure Managed Services
Accelerate Change & Innovation Optimise Azure platform with Cloud-native Technologies	• Azure Cloud-Native Workshop • Azure Application Modernisation • Azure Data Modernisation • Azure DevOps Adoption	• Azure AI Services • Insight Lens for Gen AI Accelerator • Azure Infrastructure as Code • Azure Modern Data Warehouse • Azure Business Intelligence • Azure Data Governance • Azure ARC	• CloudCare for Azure • OneCall Support Service for Azure • Azure Well Architected Review • Azure Enterprise Architecture Review • Azure Managed Services
Optimise Investment Incorporate governance for optimised Azure Architecture, Security, Performance & Costs	• Azure Well Architected Review	• Cloud FinOps Accelerator • Azure Bespoke Projects • Azure Marketplace	• CloudCare for Azure • OneCall Support Service for Azure • Azure Governance Service • Azure Well Architected Review • Azure Managed Services

No matter where you are in your Azure journey, our consulting services will help you envision new opportunities and roadmap your future Azure projects.

<https://uk.insight.com/Azure>

4. Further Information



Contact us

For more information, please contact your
Insight Account Manager.

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