



INSIGHT DIRECT (UK) Ltd.

AWS HCA Mobilise Service

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1. Insight

Insight leads the delivery of transformative solutions, supported by a powerful ecosystem of over 6,000 global partners including Microsoft, AWS, and Cisco.

As a Fortune 500 company with a long-standing history of delivering trusted services to the UK Public Sector, we combine our own deep expertise in consulting, advisory, and transformation with partner innovation to create holistic solutions across cloud, data, modern workplace, cybersecurity, and application services.

Guided by proven methodologies and ESG principles, we work collaboratively to design and implement tailored strategies that drive measurable business impact while promoting sustainability and governance excellence.

2. Insight for the Public Sector

Your End-to-End Digital Transformation Partner

As a leading Solutions Integrator, Insight combines deep technical expertise with a vast partner ecosystem to help UK government organisations modernise, innovate, and deliver citizen-centric services. We hold places on over 85 public sector frameworks, offering a compliant, efficient route to digital transformation.

We don't just supply IT; we design, deploy, and manage the solutions that secure your data and unlock value.

Core Areas of Expertise

- **Innovation, Data & AI:** we deliver end-to-end data science and custom AI solutions. From modernising data platforms to deploying bespoke machine learning and spatial computing, we help you unlock the value of your data to drive operational efficiency.
- **Modern Infrastructure & Cloud:** Building scalable, hybrid foundations that reduce technical debt and support multi-cloud strategies.
- **Modern Workplace:** Empowering the public sector with secure, flexible tools to work from anywhere, attracting talent and improving productivity.
- **Cybersecurity:** Comprehensive managed security services, threat detection, identity protection, and compliance management to ensure your data remains sovereign and secure.
- **Modern Apps:** Agile application development creating meaningful and impactful tools that link to tangible benefits, improvements and cost savings.

Our Approach: Consulting, Lifecycle, & Managed Services

We deliver value at every stage of your technology journey, ensuring accountability from strategy to support:

- **Consulting (Architecting the Future):** We bridge internal skills gaps with data-driven strategy. From "Discover & Design" to full-scale migration planning, we ensure your investments solve real public sector challenges.
- **Lifecycle (Seamless Execution):** We take the risk out of procurement and deployment. Leveraging global buying power, we handle everything from supply chain management and imaging and implementation to sustainable asset disposal (ITAD).
- **Managed Services (Always-On Support):** Shift from "keeping the lights on" to innovation. We provide 24/7 infrastructure monitoring, cloud cost optimisation (FinOps), and security operations to ensure resilience.

3. Service Offering

Service Description

Insight's AWS HCA Mobilise service is designed to provide a comprehensive migration and AWS Landing Zone deployment plan to enable a frictionless migration to the cloud. The service delivers a detailed assessment of your current infrastructure and business operations, and a blueprint for future projects.

Service Overview

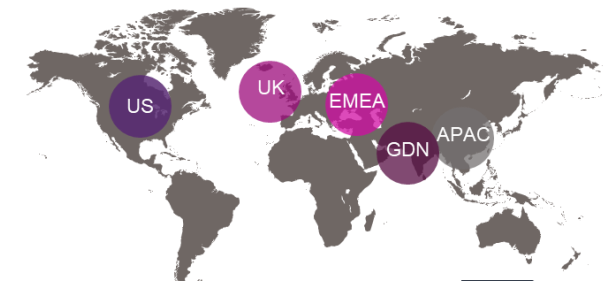
Our AWS Hybrid Cloud Assessment Mobilise is a comprehensive, expert-led service designed to assist organisations that are committed to migrating to AWS and are looking to move to the next phase of migration. Through our structured approach, our team of AWS experts provides strategic guidance to help businesses successfully carry out AWS migration projects.

Service Summary

- Planning & Design
 - Detailed consultative briefing and workshops covering vision and goals, existing infrastructure, applications, people and processes, and adoption and change.
 - Analyse collectively the data and workshop/s output.
 - Assess and Design documentation with:
 - Detailed business case, Detailed portfolio discovery, Application migration, Migration governance, Landing zone requirements, Security, Risk, Compliance, Operations
 - People: skills, culture, change, and leadership
 - Options appraisal, with cost/benefits outlined and recommendations.
 - Design and Topologies of target environment.
- Landing Zone Setup
 - Creation of the AWS Landing zone.
 - Configuration of AWS Organization and Accounts, which will form the foundational platform for future AWS deployments.
 - Configuration of the AWS solution's network and connectivity components.
 - Configuration of the approved AWS solution's security and governance.
 - Provide handover session including build documentation.
- CloudOps Assessment (WAFR)
 - Review provided AWS environment aligning to the AWS Well Architected Framework.
 - Output report and recommendations for future enhancements.
- Migration Plan
 - Documented Migration Strategy for all workloads in scope.
- Review & Handover
 - Presentation and Review of the HCA-Mobilise Phase.
 - HCA-Mobilise Project output providing options to support the next phases of the migration project.

Insight AWS Practice

Insight AWS Practice



- Global Scale and Reach
– US, UK / EMEA and APAC
- Dedicated AWS Teammates
- AWS Premier Tier Services Partner*
- 100+ AWS Certified Teammates
- Wide partner EcoSystem



Insight AWS Services

Our three step process helps you align business goals with public cloud benefits, build cloud skills and a centre of excellence, create a secure and optimised platform, and migrate workloads to the cloud.

	Discover & Plan	Build & Integrate	Run & Innovate
Optimise Investment	☐ AWS CloudOps Assessment	☐ Cloud FinOps Accelerator ☐ AWS Foundation Setup ☐ AWS Data Protection / DR ☐ AWS Bespoke Projects ☐ AWS Marketplace	☐ AWS Cloudcare ☐ AWS CloudOps Assessment for FinOps / Healthcare / Financial Services / Education / Security ☐ Global Managed Service for AWS
Accelerate Change & Innovation	☐ AWS Database Modernisation Assessment ☐ AWS Containers Modernisation Assessment ☐ AWS CloudOps Assessment for FinOps / Healthcare / Financial Services / Education / Security	☐ AWS Modernisation - Containers and Micro-services (Bespoke) ☐ AWS Modernisation - Database (Bespoke) ☐ AWS Infrastructure-as-Code	☐ AWS Cloudcare ☐ AWS CloudOps Assessment for FinOps / Healthcare / Financial Services / Education / Security
Enable Digital Business	☐ AWS MSFT Workload Migration Assessment (OLA) ☐ AWS HCA - Assess ☐ AWS HCA- Mobilise	☐ AWS Foundation Setup ☐ AWS Migrations ☐ VMware EVS on AWS	☐ AWS Cloudcare ☐ AWS CloudOps Assessment for FinOps / Healthcare / Financial Services / Education / Security

We have developed an expansive range of services to help you along the entire cloud journey to achieve your business objectives with AWS. By taking a comprehensive approach and using our deep, broad expertise, our services portfolio guides you towards a successful AWS adoption strategy, resulting in your IT team spending less time firefighting and more time creating business value.

<https://uk.insight.com/AWS>

4. Further Information



Contact us

For more information, please contact your
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uk.insight.com

 **Insight**
PUBLIC SECTOR