



Cloud FinOps Excellence Advisory

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1. Insight

Insight leads the delivery of transformative solutions, supported by a powerful ecosystem of over 6,000 global partners including Microsoft, AWS, and Cisco.

As a Fortune 500 company with a long-standing history of delivering trusted services to the UK Public Sector, we combine our own deep expertise in consulting, advisory, and transformation with partner innovation to create holistic solutions across cloud, data, modern workplace, cybersecurity, and application services.

Guided by proven methodologies and ESG principles, we work collaboratively to design and implement tailored strategies that drive measurable business impact while promoting sustainability and governance excellence.

2. Insight for the Public Sector

Your End-to-End Digital Transformation Partner

As a leading Solutions Integrator, Insight combines deep technical expertise with a vast partner ecosystem to help UK government organisations modernise, innovate, and deliver citizen-centric services. We hold places on over 85 public sector frameworks, offering a compliant, efficient route to digital transformation.

We don't just supply IT; we design, deploy, and manage the solutions that secure your data and unlock value.

Core Areas of Expertise

- **Innovation, Data & AI:** we deliver end-to-end data science and custom AI solutions. From modernising data platforms to deploying bespoke machine learning and spatial computing, we help you unlock the value of your data to drive operational efficiency.
- **Modern Infrastructure & Cloud:** Building scalable, hybrid foundations that reduce technical debt and support multi-cloud strategies.
- **Modern Workplace:** Empowering the public sector with secure, flexible tools to work from anywhere, attracting talent and improving productivity.
- **Cybersecurity:** Comprehensive managed security services, threat detection, identity protection, and compliance management to ensure your data remains sovereign and secure.
- **Modern Apps:** Agile application development creating meaningful and impactful tools that link to tangible benefits, improvements and cost savings.

Our Approach: Consulting, Lifecycle, & Managed Services

We deliver value at every stage of your technology journey, ensuring accountability from strategy to support:

- **Consulting (Architecting the Future):** We bridge internal skills gaps with data-driven strategy. From "Discover & Design" to full-scale migration planning, we ensure your investments solve real public sector challenges.
- **Lifecycle (Seamless Execution):** We take the risk out of procurement and deployment. Leveraging global buying power, we handle everything from supply chain management and imaging and implementation to sustainable asset disposal (ITAD).
- **Managed Services (Always-On Support):** Shift from "keeping the lights on" to innovation. We provide 24/7 infrastructure monitoring, cloud cost optimisation (FinOps), and security operations to ensure resilience.

3. Services

Service Name

Cloud FinOps Excellence Advisory

Service Description

Strategic consulting for enterprises seeking optimised cloud cost governance and operational financial efficiency.

Features

- Comprehensive cloud spend analysis and benchmarking
- Tailored FinOps framework implementation and guidance
- Automated cost allocation and chargeback modelling
- Real-time cloud budget monitoring dashboards
- Rightsizing and resource optimisation recommendations
- Policy design for usage governance and cost control
- Cloud billing and contract optimisation reviews
- Stakeholder training on FinOps best practices
- Quarterly executive cloud spend health checks
- Detailed reporting and actionable next-step plans

Benefits

- Unlock significant savings across all cloud environments
- Drive financial accountability throughout IT and business
- Reduce budget overruns with proactive spend controls
- Increase transparency of cloud costs and allocations
- Accelerate decision-making with real-time financial insights
- Empower teams through upskilling in FinOps practices
- Optimise vendor relationships and contract renewals
- Continuous improvement via regular spend health checks
- Improve forecasting and resource planning accuracy
- Align cloud spend with business and innovation goals

Constraints

Requires access to cloud usage data and billing portals. Client executive sponsorship recommended.

CONTACT US

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