



Enterprise Block Storage Strategy & Enablement

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1. Insight

Insight leads the delivery of transformative solutions, supported by a powerful ecosystem of over 6,000 global partners including Microsoft, AWS, and Cisco.

As a Fortune 500 company with a long-standing history of delivering trusted services to the UK Public Sector, we combine our own deep expertise in consulting, advisory, and transformation with partner innovation to create holistic solutions across cloud, data, modern workplace, cybersecurity, and application services.

Guided by proven methodologies and ESG principles, we work collaboratively to design and implement tailored strategies that drive measurable business impact while promoting sustainability and governance excellence.

2. Insight for the Public Sector

Your End-to-End Digital Transformation Partner

As a leading Solutions Integrator, Insight combines deep technical expertise with a vast partner ecosystem to help UK government organisations modernise, innovate, and deliver citizen-centric services. We hold places on over 85 public sector frameworks, offering a compliant, efficient route to digital transformation.

We don't just supply IT; we design, deploy, and manage the solutions that secure your data and unlock value.

Core Areas of Expertise

- **Innovation, Data & AI:** we deliver end-to-end data science and custom AI solutions. From modernising data platforms to deploying bespoke machine learning and spatial computing, we help you unlock the value of your data to drive operational efficiency.
- **Modern Infrastructure & Cloud:** Building scalable, hybrid foundations that reduce technical debt and support multi-cloud strategies.
- **Modern Workplace:** Empowering the public sector with secure, flexible tools to work from anywhere, attracting talent and improving productivity.
- **Cybersecurity:** Comprehensive managed security services, threat detection, identity protection, and compliance management to ensure your data remains sovereign and secure.
- **Modern Apps:** Agile application development creating meaningful and impactful tools that link to tangible benefits, improvements and cost savings.

Our Approach: Consulting, Lifecycle, & Managed Services

We deliver value at every stage of your technology journey, ensuring accountability from strategy to support:

- **Consulting (Architecting the Future):** We bridge internal skills gaps with data-driven strategy. From "Discover & Design" to full-scale migration planning, we ensure your investments solve real public sector challenges.
- **Lifecycle (Seamless Execution):** We take the risk out of procurement and deployment. Leveraging global buying power, we handle everything from supply chain management and imaging and implementation to sustainable asset disposal (ITAD).
- **Managed Services (Always-On Support):** Shift from "keeping the lights on" to innovation. We provide 24/7 infrastructure monitoring, cloud cost optimisation (FinOps), and security operations to ensure resilience.

3. Services

Service Name

Enterprise Block Storage Strategy & Enablement

Service Description

Specialist consulting for organisations needing scalable, resilient block storage in IaaS environments. Ideal for enterprises seeking expert guidance on infrastructure storage selection, deployment, and optimisation.

Features

- Comprehensive assessment of existing storage and data infrastructure footprint
- Design of scalable, high-performance block storage architectures
- Migration planning and execution for critical workloads
- Security and compliance alignment for storage deployments
- Integration guidance with leading IaaS platforms and hybrid models
- Performance benchmarking and optimisation recommendations
- Disaster recovery and backup strategies tailored to block storage
- Cost modelling and TCO analysis for storage solutions
- Capacity planning and future-proofing consultations
- Documentation, runbooks, and knowledge transfer to in-house teams

Benefits

- Accelerated implementation of robust block storage environments
- Reduced risk of data loss with expert disaster recovery planning
- Optimised storage performance for mission-critical applications
- Cost savings via informed storage procurement and configuration
- Seamless migration with minimal operational disruption
- Future-ready architecture supporting business growth and change
- Improved compliance posture for regulated data environments
- Enhanced IT team expertise through tailored knowledge transfer
- Confidence in storage security and access controls
- Clear, actionable documentation supporting operational excellence

Constraints

Requires access to storage infrastructure and permission to review current architecture.

CONTACT US

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