



Intelligent Storage Virtualization & Federation Advisory

G Cloud 15 - LOT2A

1. Insight

Insight leads the delivery of transformative solutions, supported by a powerful ecosystem of over 6,000 global partners including Microsoft, AWS, and Cisco.

As a Fortune 500 company with a long-standing history of delivering trusted services to the UK Public Sector, we combine our own deep expertise in consulting, advisory, and transformation with partner innovation to create holistic solutions across cloud, data, modern workplace, cybersecurity, and application services.

Guided by proven methodologies and ESG principles, we work collaboratively to design and implement tailored strategies that drive measurable business impact while promoting sustainability and governance excellence.

2. Insight for the Public Sector

Your End-to-End Digital Transformation Partner

As a leading Solutions Integrator, Insight combines deep technical expertise with a vast partner ecosystem to help UK government organisations modernise, innovate, and deliver citizen-centric services. We hold places on over 85 public sector frameworks, offering a compliant, efficient route to digital transformation.

We don't just supply IT; we design, deploy, and manage the solutions that secure your data and unlock value.

Core Areas of Expertise

- **Innovation, Data & AI:** we deliver end-to-end data science and custom AI solutions. From modernising data platforms to deploying bespoke machine learning and spatial computing, we help you unlock the value of your data to drive operational efficiency.
- **Modern Infrastructure & Cloud:** Building scalable, hybrid foundations that reduce technical debt and support multi-cloud strategies.
- **Modern Workplace:** Empowering the public sector with secure, flexible tools to work from anywhere, attracting talent and improving productivity.
- **Cybersecurity:** Comprehensive managed security services, threat detection, identity protection, and compliance management to ensure your data remains sovereign and secure.
- **Modern Apps:** Agile application development creating meaningful and impactful tools that link to tangible benefits, improvements and cost savings.

Our Approach: Consulting, Lifecycle, & Managed Services

We deliver value at every stage of your technology journey, ensuring accountability from strategy to support:

- **Consulting (Architecting the Future):** We bridge internal skills gaps with data-driven strategy. From "Discover & Design" to full-scale migration planning, we ensure your investments solve real public sector challenges.
- **Lifecycle (Seamless Execution):** We take the risk out of procurement and deployment. Leveraging global buying power, we handle everything from supply chain management and imaging and implementation to sustainable asset disposal (ITAD).
- **Managed Services (Always-On Support):** Shift from "keeping the lights on" to innovation. We provide 24/7 infrastructure monitoring, cloud cost optimisation (FinOps), and security operations to ensure resilience.

3. Services

Service Name

Intelligent Storage Virtualization & Federation Advisory

Service Description

Comprehensive consulting for enterprises seeking to modernize, unify, and optimize storage environments using cutting-edge virtualization and federation software.

Features

- In-depth assessment of existing storage infrastructure and devices
- Strategic roadmap for virtualization and storage federation adoption
- Design and architecture for integrated virtual storage platforms
- Selection and integration of leading-edge federation software solutions
- Data migration planning and risk mitigation strategies
- Seamless interoperability of heterogeneous storage systems
- Automated provisioning and lifecycle management architecture guidance
- Performance optimization and capacity planning recommendations
- Resilience, replication, and disaster recovery integration
- Change management and technical enablement for IT teams

Benefits

- Unlock unified control of multi-vendor storage environments
- Reduce operational costs through streamlined, virtualized management
- Boost performance and scalability for demanding workloads
- Improve business continuity with built-in replication strategies
- Enable seamless data mobility across federated storage pools
- Enhance agility for digital transformation and cloud initiatives
- Strengthen governance and compliance across storage assets
- Accelerate time-to-value with expert-led adoption approach
- Simplify future growth with modular, scalable storage design
- Empower IT teams with upskilling and hands-on implementation support

Constraints

Requires compatible on-premises or hybrid storage hardware; client participation in assessment workshops is mandatory.

CONTACT US

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