



Enterprise B2B Integration & Workflow Orchestration

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1. Insight

Insight leads the delivery of transformative solutions, supported by a powerful ecosystem of over 6,000 global partners including Microsoft, AWS, and Cisco.

As a Fortune 500 company with a long-standing history of delivering trusted services to the UK Public Sector, we combine our own deep expertise in consulting, advisory, and transformation with partner innovation to create holistic solutions across cloud, data, modern workplace, cybersecurity, and application services.

Guided by proven methodologies and ESG principles, we work collaboratively to design and implement tailored strategies that drive measurable business impact while promoting sustainability and governance excellence.

2. Insight for the Public Sector

Your End-to-End Digital Transformation Partner

As a leading Solutions Integrator, Insight combines deep technical expertise with a vast partner ecosystem to help UK government organisations modernise, innovate, and deliver citizen-centric services. We hold places on over 85 public sector frameworks, offering a compliant, efficient route to digital transformation.

We don't just supply IT; we design, deploy, and manage the solutions that secure your data and unlock value.

Core Areas of Expertise

- **Innovation, Data & AI:** we deliver end-to-end data science and custom AI solutions. From modernising data platforms to deploying bespoke machine learning and spatial computing, we help you unlock the value of your data to drive operational efficiency.
- **Modern Infrastructure & Cloud:** Building scalable, hybrid foundations that reduce technical debt and support multi-cloud strategies.
- **Modern Workplace:** Empowering the public sector with secure, flexible tools to work from anywhere, attracting talent and improving productivity.
- **Cybersecurity:** Comprehensive managed security services, threat detection, identity protection, and compliance management to ensure your data remains sovereign and secure.
- **Modern Apps:** Agile application development creating meaningful and impactful tools that link to tangible benefits, improvements and cost savings.

Our Approach: Consulting, Lifecycle, & Managed Services

We deliver value at every stage of your technology journey, ensuring accountability from strategy to support:

- **Consulting (Architecting the Future):** We bridge internal skills gaps with data-driven strategy. From "Discover & Design" to full-scale migration planning, we ensure your investments solve real public sector challenges.
- **Lifecycle (Seamless Execution):** We take the risk out of procurement and deployment. Leveraging global buying power, we handle everything from supply chain management and imaging and implementation to sustainable asset disposal (ITAD).
- **Managed Services (Always-On Support):** Shift from "keeping the lights on" to innovation. We provide 24/7 infrastructure monitoring, cloud cost optimisation (FinOps), and security operations to ensure resilience.

3. Services

Service Name

Enterprise B2B Integration & Workflow Orchestration

Service Description

Premium consulting for organizations seeking seamless, secure and scalable business-to-business process integration via cloud-native middleware platforms.

Features

- Cloud-native B2B middleware platform setup and configuration
- Real-time and batch data integration capabilities
- Workflow automation across diverse business systems
- Secure partner onboarding and connection management
- Pre-built connectors and custom integration development
- Monitoring and alerting for integration flows
- Enterprise-grade data mapping and transformation tools
- Scalable transaction throughput and high availability
- End-to-end encryption and compliance controls
- Comprehensive documentation and technical training

Benefits

- Accelerates partner onboarding and reduces integration timelines
- Boosts operational efficiency through automated workflows
- Enhances data accuracy across business boundaries
- Improves security of inter-company data exchanges
- Reduces manual effort and dependency on legacy integrations
- Enables rapid response to market or regulatory changes
- Supports compliance with industry data handling standards
- Provides flexibility to connect any partner or system
- Minimizes downtime with robust monitoring and support
- Empowers IT teams through expert-led enablement and training

Constraints

Requires cloud platform access and stakeholder engagement from all integrated business partners.

CONTACT US

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