



Hybrid Cloud Infrastructure Management Suite

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1. Insight

Insight leads the delivery of transformative solutions, supported by a powerful ecosystem of over 6,000 global partners including Microsoft, AWS, and Cisco.

As a Fortune 500 company with a long-standing history of delivering trusted services to the UK Public Sector, we combine our own deep expertise in consulting, advisory, and transformation with partner innovation to create holistic solutions across cloud, data, modern workplace, cybersecurity, and application services.

Guided by proven methodologies and ESG principles, we work collaboratively to design and implement tailored strategies that drive measurable business impact while promoting sustainability and governance excellence.

2. Insight for the Public Sector

Your End-to-End Digital Transformation Partner

As a leading Solutions Integrator, Insight combines deep technical expertise with a vast partner ecosystem to help UK government organisations modernise, innovate, and deliver citizen-centric services. We hold places on over 85 public sector frameworks, offering a compliant, efficient route to digital transformation.

We don't just supply IT; we design, deploy, and manage the solutions that secure your data and unlock value.

Core Areas of Expertise

- **Innovation, Data & AI:** we deliver end-to-end data science and custom AI solutions. From modernising data platforms to deploying bespoke machine learning and spatial computing, we help you unlock the value of your data to drive operational efficiency.
- **Modern Infrastructure & Cloud:** Building scalable, hybrid foundations that reduce technical debt and support multi-cloud strategies.
- **Modern Workplace:** Empowering the public sector with secure, flexible tools to work from anywhere, attracting talent and improving productivity.
- **Cybersecurity:** Comprehensive managed security services, threat detection, identity protection, and compliance management to ensure your data remains sovereign and secure.
- **Modern Apps:** Agile application development creating meaningful and impactful tools that link to tangible benefits, improvements and cost savings.

Our Approach: Consulting, Lifecycle, & Managed Services

We deliver value at every stage of your technology journey, ensuring accountability from strategy to support:

- **Consulting (Architecting the Future):** We bridge internal skills gaps with data-driven strategy. From "Discover & Design" to full-scale migration planning, we ensure your investments solve real public sector challenges.
- **Lifecycle (Seamless Execution):** We take the risk out of procurement and deployment. Leveraging global buying power, we handle everything from supply chain management and imaging and implementation to sustainable asset disposal (ITAD).
- **Managed Services (Always-On Support):** Shift from "keeping the lights on" to innovation. We provide 24/7 infrastructure monitoring, cloud cost optimisation (FinOps), and security operations to ensure resilience.

3. Services

Service Name

Hybrid Cloud Infrastructure Management Suite

Service Description

Expert-led, fully managed hybrid IaaS for enterprises seeking seamless integration and unified control of on-premises and multi-cloud environments.

Features

- Comprehensive management of hybrid on-premises and cloud IaaS workloads
- 24/7 proactive monitoring and automated alert escalation
- Unified dashboard for resource utilisation and performance insights
- Integrated security policies across both cloud and on-prem platforms
- Automated patching, backup, and disaster recovery processes
- Scalable provisioning and deprovisioning of hybrid workloads
- Vendor-agnostic support across major public and private clouds
- Detailed cost optimisation and billing insights for resource consumption
- Service-level agreement-backed performance and uptime guarantees
- Dedicated technical account manager and expert advisory support

Benefits

- Accelerates enterprise cloud transformation while retaining critical on-prem assets
- Optimises cost by eliminating overprovisioning across hybrid resources
- Improves operational agility with rapid deployment and scaling capabilities
- Enhances regulatory compliance via consistent multi-environment controls
- Reduces downtime thanks to proactive issue detection and remediation
- Strengthens security posture through unified monitoring and governance
- Simplifies IT management with a single pane of glass dashboard
- Augments internal IT teams, freeing them to focus on innovation
- Delivers predictable performance backed by SLAs
- Increases business resilience with enterprise-grade disaster recovery

Constraints

Requires network connectivity to cloud and on-prem sites; custom legacy integrations may extend timelines.

CONTACT US

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