



Intelligent Block Storage Modernisation Service

G Cloud 15 - LOT2A

1. Insight

Insight leads the delivery of transformative solutions, supported by a powerful ecosystem of over 6,000 global partners including Microsoft, AWS, and Cisco.

As a Fortune 500 company with a long-standing history of delivering trusted services to the UK Public Sector, we combine our own deep expertise in consulting, advisory, and transformation with partner innovation to create holistic solutions across cloud, data, modern workplace, cybersecurity, and application services.

Guided by proven methodologies and ESG principles, we work collaboratively to design and implement tailored strategies that drive measurable business impact while promoting sustainability and governance excellence.

2. Insight for the Public Sector

Your End-to-End Digital Transformation Partner

As a leading Solutions Integrator, Insight combines deep technical expertise with a vast partner ecosystem to help UK government organisations modernise, innovate, and deliver citizen-centric services. We hold places on over 85 public sector frameworks, offering a compliant, efficient route to digital transformation.

We don't just supply IT; we design, deploy, and manage the solutions that secure your data and unlock value.

Core Areas of Expertise

- **Innovation, Data & AI:** we deliver end-to-end data science and custom AI solutions. From modernising data platforms to deploying bespoke machine learning and spatial computing, we help you unlock the value of your data to drive operational efficiency.
- **Modern Infrastructure & Cloud:** Building scalable, hybrid foundations that reduce technical debt and support multi-cloud strategies.
- **Modern Workplace:** Empowering the public sector with secure, flexible tools to work from anywhere, attracting talent and improving productivity.
- **Cybersecurity:** Comprehensive managed security services, threat detection, identity protection, and compliance management to ensure your data remains sovereign and secure.
- **Modern Apps:** Agile application development creating meaningful and impactful tools that link to tangible benefits, improvements and cost savings.

Our Approach: Consulting, Lifecycle, & Managed Services

We deliver value at every stage of your technology journey, ensuring accountability from strategy to support:

- **Consulting (Architecting the Future):** We bridge internal skills gaps with data-driven strategy. From "Discover & Design" to full-scale migration planning, we ensure your investments solve real public sector challenges.
- **Lifecycle (Seamless Execution):** We take the risk out of procurement and deployment. Leveraging global buying power, we handle everything from supply chain management and imaging and implementation to sustainable asset disposal (ITAD).
- **Managed Services (Always-On Support):** Shift from "keeping the lights on" to innovation. We provide 24/7 infrastructure monitoring, cloud cost optimisation (FinOps), and security operations to ensure resilience.

3. Services

Service Name

Intelligent Block Storage Modernisation Service

Service Description

A premium consulting solution for enterprises seeking to modernise, secure, and optimise block storage environments using software-defined storage controller technologies.

Features

- End-to-end assessment of current storage landscape and needs
- Design and implementation of software-defined block storage controllers
- Integration with legacy and cloud-based infrastructure
- Automated provisioning and orchestration of storage resources
- Advanced data protection and replication capabilities
- Seamless scalability across hybrid and on-premises IT estates
- Granular access controls and policy-based governance
- Continuous monitoring and proactive storage health management
- Performance optimisation through intelligent workload distribution
- Comprehensive documentation and operational training

Benefits

- Accelerates digital transformation of legacy storage environments
- Delivers cost savings through efficient hardware utilisation
- Enhances resilience and availability of critical business data
- Enables rapid scaling to meet dynamic business demands
- Improves data security and regulatory compliance posture
- Simplifies storage management, reducing operational overhead
- Boosts performance for mission-critical workloads
- Facilitates seamless integration with cloud strategies
- Provides future-ready architecture for evolving business needs
- Empowers IT teams through knowledge transfer and best practices

Constraints

Requires enterprise IT access, stakeholder engagement, and compatible hardware environment.

CONTACT US

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