



INSIGHT DIRECT (UK) Ltd.

Azure Local Foundation Setup Service

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1. Insight

Insight leads the delivery of transformative solutions, supported by a powerful ecosystem of over 6,000 global partners including Microsoft, AWS, and Cisco.

As a Fortune 500 company with a long-standing history of delivering trusted services to the UK Public Sector, we combine our own deep expertise in consulting, advisory, and transformation with partner innovation to create holistic solutions across cloud, data, modern workplace, cybersecurity, and application services.

Guided by proven methodologies and ESG principles, we work collaboratively to design and implement tailored strategies that drive measurable business impact while promoting sustainability and governance excellence.

2. Insight for the Public Sector

Your End-to-End Digital Transformation Partner

As a leading Solutions Integrator, Insight combines deep technical expertise with a vast partner ecosystem to help UK government organisations modernise, innovate, and deliver citizen-centric services. We hold places on over 85 public sector frameworks, offering a compliant, efficient route to digital transformation.

We don't just supply IT; we design, deploy, and manage the solutions that secure your data and unlock value.

Core Areas of Expertise

- **Innovation, Data & AI:** we deliver end-to-end data science and custom AI solutions. From modernising data platforms to deploying bespoke machine learning and spatial computing, we help you unlock the value of your data to drive operational efficiency.
- **Modern Infrastructure & Cloud:** Building scalable, hybrid foundations that reduce technical debt and support multi-cloud strategies.
- **Modern Workplace:** Empowering the public sector with secure, flexible tools to work from anywhere, attracting talent and improving productivity.
- **Cybersecurity:** Comprehensive managed security services, threat detection, identity protection, and compliance management to ensure your data remains sovereign and secure.
- **Modern Apps:** Agile application development creating meaningful and impactful tools that link to tangible benefits, improvements and cost savings.

Our Approach: Consulting, Lifecycle, & Managed Services

We deliver value at every stage of your technology journey, ensuring accountability from strategy to support:

- **Consulting (Architecting the Future):** We bridge internal skills gaps with data-driven strategy. From "Discover & Design" to full-scale migration planning, we ensure your investments solve real public sector challenges.
- **Lifecycle (Seamless Execution):** We take the risk out of procurement and deployment. Leveraging global buying power, we handle everything from supply chain management and imaging and implementation to sustainable asset disposal (ITAD).
- **Managed Services (Always-On Support):** Shift from "keeping the lights on" to innovation. We provide 24/7 infrastructure monitoring, cloud cost optimisation (FinOps), and security operations to ensure resilience.

3. Service Offering

Service Description

Insight's Azure Local Foundation Setup Service supports organisations with deploying hybrid-cloud technologies that provides the benefits of Azure with the high performance of on-premises, and edge environments.

The service covers designing, deploying and testing an on-premises Azure Local instance that is connected to Azure.

Service Overview

The Azure Local Foundation Setup Service has been designed to support organisations with deploying hybrid-cloud technologies that provides the benefits and flexibility of Azure, with the high performance of on-premises, and edge environments. Organisations no longer need to compromise on key factors such as the latest Azure services, cloud cost management, performance, security, data residency, and regulatory compliance while still running their business-critical workloads on-premises

Insight has supported global enterprise organisations in extending their cloud capabilities to Azure Local, enabling them to host services such as Azure Kubernetes Service (AKS), Azure Virtual Desktop, Azure App, and Data & AI Services on an on-premises hyper-converged infrastructure. This approach allows for seamless Azure integration and management through the Azure Control Plane.

Service Summary

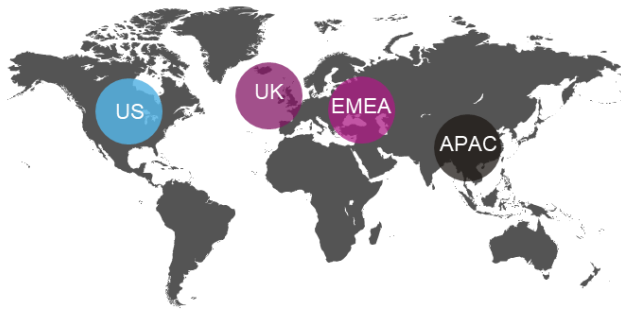
Insight's Azure Local Foundation Setup Service covers the design, build and testing phases for deploying an on-premises Azure Local Cluster. The service has been developed in line with Microsoft's Cloud Adoption Framework (CAF) and Well-Architected Framework (WAF).

The proposed deployment services will be delivered as a two-way consultative engagement and engineered to deliver the following business outcomes, and objectives:

- Review the business and technical requirements for deploying Azure Local.
- Review current Azure and on-premises environment to ensure it meets the readiness criteria.
- Review the design options for Azure Local and the supported Azure Services.
- Review and finalise the hardware options from the preferred hardware vendor.
- Review identity & access management, security, networking & connectivity, backup & disaster recovery, and monitoring & management requirements.
- Produce and approve the Azure Local deployment design and implementation plan.
- Provision, configure and test the Azure Local hardware and software deployment as per the approved design & implementation plan.
- Produce deployment documentation and complete handover, as part of a knowledge transfer workshop, with the project stakeholders, who will manage the environment ongoing.
- Review next steps for the Azure Local deployment.

Insight's Azure Practice

Insight's Azure Practice



- Global Scale & Reach - US, **UK & EMEA** & APAC
- Azure Expert MSP - Solutions Partner - Advanced Specialisations
- Dedicated Azure Teammates
- 300+ Azure Certified Teammates

Solution Partner Designations

- Business Applications
- Security
- Data & AI
- Infrastructure Azure
- Digital & App Innovation Azure



2023 Microsoft US Partner of the Year for Solution Assessments
2022 Microsoft Partner of the Year for Manufacturing

2021 Microsoft US Application Innovation Partner of the Year
2021 Microsoft Worldwide Migration to Azure Partner of the Year



Databricks Consulting and
SI Partner of the Year 2020



Intel Innovation Partner
of the Year 2020-2022



Americas Investment
Partner of the Year 2020

Insight's Azure Services

Our three-step process helps you align business goals with public cloud benefits, build cloud skills and a centre of excellence, create a secure and optimised platform, and migrate workloads to the cloud.

	Discover & Plan	Build & Integrate	Run & Innovate
Enable Digital Business Deploy a secure & optimised Azure platform, and migrate workloads	• Azure Discovery Workshop • Azure Hybrid Cloud Assessment • ICAT Road Map Planning • ICAT Rapid Migration Service	• Azure Foundation Landing Zone Setup • Azure Enterprise Landing Zone Setup • Azure Migration Service • Azure Virtual Desktop PoC • AVD Foundation Setup • Azure Backup Setup Service • Azure Disaster Recovery with ASR • Azure VMware Solution • Azure Local (HCI)	• CloudCare for Azure • OneCall Support Service for Azure • Azure Well Architected Review • Azure Enterprise Architecture Review • Azure Managed Services
Accelerate Change & Innovation Optimise Azure platform with Cloud-native Technologies	• Azure Cloud-Native Workshop • Azure Application Modernisation • Azure Data Modernisation • Azure DevOps Adoption	• Azure AI Services • Insight Lens for Gen AI Accelerator • Azure Infrastructure as Code • Azure Modern Data Warehouse • Azure Business Intelligence • Azure Data Governance • Azure ARC	• CloudCare for Azure • OneCall Support Service for Azure • Azure Well Architected Review • Azure Enterprise Architecture Review • Azure Managed Services
Optimise Investment Incorporate governance for optimised Azure Architecture, Security, Performance & Costs	• Azure Well Architected Review	• Cloud FinOps Accelerator • Azure Bespoke Projects • Azure Marketplace	• CloudCare for Azure • OneCall Support Service for Azure • Azure Governance Service • Azure Well Architected Review • Azure Managed Services

No matter where you are in your Azure journey, our consulting services will help you envision new opportunities and roadmap your future Azure projects.

<https://uk.insight.com/Azure>

4. Further Information



Contact us

For more information, please contact your
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Insight
PUBLIC SECTOR