



# **Unified Storage Resource Management Accelerator**

**G Cloud 15 - LOT2A**

# 1. Insight

Insight leads the delivery of transformative solutions, supported by a powerful ecosystem of over 6,000 global partners including Microsoft, AWS, and Cisco.

As a Fortune 500 company with a long-standing history of delivering trusted services to the UK Public Sector, we combine our own deep expertise in consulting, advisory, and transformation with partner innovation to create holistic solutions across cloud, data, modern workplace, cybersecurity, and application services.

Guided by proven methodologies and ESG principles, we work collaboratively to design and implement tailored strategies that drive measurable business impact while promoting sustainability and governance excellence.

## 2. Insight for the Public Sector

### Your End-to-End Digital Transformation Partner

As a leading Solutions Integrator, Insight combines deep technical expertise with a vast partner ecosystem to help UK government organisations modernise, innovate, and deliver citizen-centric services. We hold places on over 85 public sector frameworks, offering a compliant, efficient route to digital transformation.

We don't just supply IT; we design, deploy, and manage the solutions that secure your data and unlock value.

### Core Areas of Expertise

- **Innovation, Data & AI:** we deliver end-to-end data science and custom AI solutions. From modernising data platforms to deploying bespoke machine learning and spatial computing, we help you unlock the value of your data to drive operational efficiency.
- **Modern Infrastructure & Cloud:** Building scalable, hybrid foundations that reduce technical debt and support multi-cloud strategies.
- **Modern Workplace:** Empowering the public sector with secure, flexible tools to work from anywhere, attracting talent and improving productivity.
- **Cybersecurity:** Comprehensive managed security services, threat detection, identity protection, and compliance management to ensure your data remains sovereign and secure.
- **Modern Apps:** Agile application development creating meaningful and impactful tools that link to tangible benefits, improvements and cost savings.

## **Our Approach: Consulting, Lifecycle, & Managed Services**

We deliver value at every stage of your technology journey, ensuring accountability from strategy to support:

- **Consulting (Architecting the Future):** We bridge internal skills gaps with data-driven strategy. From "Discover & Design" to full-scale migration planning, we ensure your investments solve real public sector challenges.
- **Lifecycle (Seamless Execution):** We take the risk out of procurement and deployment. Leveraging global buying power, we handle everything from supply chain management and imaging and implementation to sustainable asset disposal (ITAD).
- **Managed Services (Always-On Support):** Shift from "keeping the lights on" to innovation. We provide 24/7 infrastructure monitoring, cloud cost optimisation (FinOps), and security operations to ensure resilience.

## 3. Services

### Service Name

Unified Storage Resource Management Accelerator

### Service Description

Comprehensive consultancy for enterprises seeking to optimise and unify storage infrastructure, delivering holistic resource visibility, proactive management, and seamless control across multi-vendor, heterogeneous SAN environments.

### Features

- End-to-end assessment of current storage landscape and infrastructure.
- Centralised monitoring of multi-vendor SAN environments and resources.
- Customised dashboard creation for real-time visibility and reporting.
- Automated storage provisioning and capacity optimisation services.
- Policy-driven management for allocation, tiering, utilisation, and alerts.
- Integrated performance analytics and predictive capacity forecasting.
- Lifecycle management and compliance checks for all storage assets.
- Vendor-neutral integration with leading SAN platforms and devices.
- Incident response, troubleshooting, and problem resolution framework.
- Comprehensive documentation and knowledge transfer to client teams.

### Benefits

- Enhanced storage efficiency and reduced resource wastage enterprise-wide.
- Accelerated issue resolution via improved visibility and analytics.
- Lower operational costs through automation and optimisation strategies.
- Improved compliance with data governance and IT audit requirements.
- Future-proof storage investments with vendor-agnostic management.
- Empowered IT teams through targeted training and knowledge transfer.
- Increased SLA fulfillment and reduced business disruption risks.
- Greater scalability to support data growth without complexity increase.
- Consistent, standardised processes across all storage platforms.
- Actionable insights for informed decision-making and planning.

## Constraints

Requires client access to all relevant SANs, devices, and admin interfaces. Client IT staff must engage in workshops.

## CONTACT US

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