

IBM Consulting



G-Cloud 15 IBM - LOT 3 – CLOUD SUPPORT SERVICES - PRICING

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Lot 3 – Cloud Support Services

UK		OFFSHORE	
ARCHITECTURE ROLES		ARCHITECTURE ROLES	
Business architect		Business architect	
Trainee business architect rate (UK)	£1,070.00	Trainee business architect rate (Offshore)	£400.00
Associate business architect rate (UK)	£1,290.00	Associate business architect rate (Offshore)	£500.00
Business architect rate (UK)	£1,785.00	Business architect rate (Offshore)	£600.00
Lead business architect rate (UK)	£2,235.00	Lead business architect rate (Offshore)	£765.00
Data architect		Data architect	
Data architect rate (UK)	£1,290.00	Data architect rate (Offshore)	£500.00
Senior data architect rate (UK)	£1,785.00	Senior data architect rate (Offshore)	£600.00
Chief data architect rate (UK)	£2,235.00	Chief data architect rate (Offshore)	£765.00
Enterprise architect		Enterprise architect	
Enterprise architect rate (UK)	£1,290.00	Enterprise architect rate (Offshore)	£500.00
Senior enterprise architect rate (UK)	£1,785.00	Senior enterprise architect rate (Offshore)	£600.00
Lead enterprise architect rate (UK)	£2,235.00	Lead enterprise architect rate (Offshore)	£765.00
Principal enterprise architect rate (UK)	£2,235.00	Principal enterprise architect rate (Offshore)	£765.00
Network architect		Network architect	
Associate network architect rate (UK)	£1,070.00	Associate network architect rate (Offshore)	£400.00
Network architect rate (UK)	£1,290.00	Network architect rate (Offshore)	£500.00
Lead network architect rate (UK)	£1,785.00	Lead network architect rate (Offshore)	£600.00
Security architect		Security architect	
Security architect rate (UK)	£1,290.00	Security architect rate (Offshore)	£500.00
Lead security architect rate (UK)	£1,785.00	Lead security architect rate (Offshore)	£600.00
Principal security architect rate (UK)	£2,235.00	Principal security architect rate (Offshore)	£765.00
Solution architect		Solution architect	
Associate solution architect rate (UK)	£1,070.00	Associate solution architect rate (Offshore)	£400.00
Solution architect rate (UK)	£1,290.00	Solution architect rate (Offshore)	£500.00
Senior solution architect rate (UK)	£1,785.00	Senior solution architect rate (Offshore)	£600.00
Lead solution architect rate (UK)	£2,235.00	Lead solution architect rate (Offshore)	£765.00
Principal solution architect rate (UK)	£2,235.00	Principal solution architect rate (Offshore)	£765.00
Technical architect		Technical architect	
Associate technical architect rate (UK)	£1,290.00	Associate technical architect rate (Offshore)	£500.00
Technical architect rate (UK)	£1,785.00	Technical architect rate (Offshore)	£600.00
Senior technical architect rate (UK)	£1,785.00	Senior technical architect rate (Offshore)	£600.00
Lead technical architect rate (UK)	£2,235.00	Lead technical architect rate (Offshore)	£765.00
Principal technical architect rate (UK)	£2,235.00	Principal technical architect rate (Offshore)	£765.00

Lot 3 – Cloud Support Services

CHIEF DIGITAL AND DATA ROLES	Price
Chief data officer	
Chief data officer rate (UK)	£2,745.00
Chief information security officer	
Chief information security officer rate (UK)	£2,745.00
Chief technology officer	
Chief technology officer rate (UK)	£2,745.00

CYBER SECURITY ROLES	Price
Cyber security audit and assurance	
Lead cyber security audit and assurance rate (UK)	£2,235.00
Principal cyber security audit and assurance rate (UK)	£2,235.00
Cyber security governance and risk management	
Associate cyber security governance and risk manager rate (UK)	£1,290.00
Lead cyber security governance and risk manager rate (UK)	£2,235.00
Principal cyber security governance and risk manager rate (UK)	£2,235.00
Cyber security monitoring	
Associate cyber security monitoring rate (UK)	£1,290.00
Lead cyber security monitoring rate (UK)	£2,235.00
Principal cyber security monitoring rate (UK)	£2,235.00
Cyber security incident response	
Associate cyber incident response rate (UK)	£1,290.00
Lead cyber security incident response rate (UK)	£2,235.00
Principal cyber security incident response rate (UK)	£2,235.00
Cyber security vulnerability management	
Associate cyber security vulnerability management rate (UK)	£1,290.00
Lead cyber security vulnerability management rate (UK)	£2,235.00
Principal cyber security vulnerability management rate (UK)	£2,235.00
Cyber security digital forensics	
Associate cyber security digital forensics rate (UK)	£1,290.00
Lead cyber security digital forensics rate (UK)	£2,235.00
Principal cyber security digital forensics rate (UK)	£2,235.00
Cyber security testing	
Associate cyber security testing rate (UK)	£1,290.00
Lead cyber security penetration testing rate (UK)	£2,235.00
Principal cyber security testing rate (UK)	£2,235.00
Cyber security secure design	
Associate cyber security secure systems architecture and design rate (UK)	£1,290.00
Lead cyber security secure systems architecture and design rate (UK)	£2,235.00
Principal cyber security secure systems architecture and design rate (UK)	£2,235.00

CHIEF DIGITAL AND DATA ROLES	Price
Chief data officer	
Chief data officer rate (Offshore)	£1,065.00
Chief information security officer	
Chief information security officer rate (Offshore)	£1,065.00
Chief technology officer	
Chief technology officer rate (Offshore)	£1,065.00
CYBER SECURITY ROLES	Price
Cyber security audit and assurance	
Lead cyber security audit and assurance rate (Offshore)	£765.00
Principal cyber security audit and assurance rate (Offshore)	£765.00
Cyber security governance and risk management	
Associate cyber security governance and risk manager rate (Offshore)	£500.00
Lead cyber security governance and risk manager rate (Offshore)	£765.00
Principal cyber security governance and risk manager rate (Offshore)	£765.00
Cyber security monitoring	
Associate cyber security monitoring rate (Offshore)	£500.00
Lead cyber security monitoring rate (Offshore)	£765.00
Principal cyber security monitoring rate (Offshore)	£765.00
Cyber security incident response	
Associate cyber incident response rate (Offshore)	£1,265.00
Lead cyber security incident response rate (Offshore)	£765.00
Principal cyber security incident response rate (Offshore)	£765.00
Cyber security vulnerability management	
Associate cyber security vulnerability management rate (Offshore)	£500.00
Lead cyber security vulnerability management rate (Offshore)	£765.00
Principal cyber security vulnerability management rate (Offshore)	£765.00
Cyber security digital forensics	
Associate cyber security digital forensics rate (Offshore)	£500.00
Lead cyber security digital forensics rate (Offshore)	£765.00
Principal cyber security digital forensics rate (Offshore)	£765.00
Cyber security testing	
Associate cyber security testing rate (Offshore)	£500.00
Lead cyber security penetration testing rate (Offshore)	£765.00
Principal cyber security testing rate (Offshore)	£765.00
Cyber security secure design	
Associate cyber security secure systems architecture and design rate (Offsh	£500.00
Lead cyber security secure systems architecture and design rate (Offshore)	£765.00
Principal cyber security secure systems architecture and design rate (Offsh	£765.00

Lot 3 – Cloud Support Services

DATA ROLES	Price	DATA ROLES	Price
Analytics engineer		Analytics engineer	
Trainee analytics engineer rate (UK)	£920.00	Trainee analytics engineer rate (Offshore)	£350.00
Analytics engineer rate (UK)	£1,070.00	Analytics engineer rate (Offshore)	£400.00
Senior analytics engineer rate (UK)	£1,290.00	Senior analytics engineer rate (Offshore)	£500.00
Lead analytics engineer rate (UK)	£1,785.00	Lead analytics engineer rate (Offshore)	£600.00
Head of analytics engineering rate (UK)	£1,785.00	Head of analytics engineering rate (Offshore)	£600.00
Data analyst		Data analyst	
Associate analyst rate (UK)	£1,070.00	Associate analyst rate (Offshore)	£400.00
Data analyst rate (UK)	£1,290.00	Data analyst rate (Offshore)	£500.00
Senior data analyst rate (UK)	£1,785.00	Senior data analyst rate (Offshore)	£600.00
Principal data analyst rate (UK)	£2,235.00	Principal data analyst rate (Offshore)	£765.00
Data engineer		Data engineer	
Data engineer rate (UK)	£1,290.00	Data engineer rate (Offshore)	£500.00
Senior data engineer rate (UK)	£1,785.00	Senior data engineer rate (Offshore)	£600.00
Lead data engineer rate (UK)	£1,785.00	Lead data engineer rate (Offshore)	£600.00
Head of data engineering rate (UK)	£2,235.00	Head of data engineering rate (Offshore)	£765.00
Data ethicist		Data ethicist	
Data ethics lead rate (UK)	£1,785.00	Data ethics lead rate (Offshore)	£600.00
Head of data ethics rate (UK)	£2,235.00	Head of data ethics rate (Offshore)	£765.00
Data governance manager		Data governance manager	
Data governance manager rate (UK)	£1,785.00	Data governance manager rate (Offshore)	£600.00
Lead data governance manager rate (UK)	£2,235.00	Lead data governance manager rate (Offshore)	£765.00
Head of data governance rate (UK)	£2,235.00	Head of data governance rate (Offshore)	£765.00
Data scientist		Data scientist	
Trainee data scientist rate (UK)	£920.00	Trainee data scientist rate (Offshore)	£350.00
Associate data scientist rate (UK)	£1,070.00	Associate data scientist rate (Offshore)	£400.00
Data scientist rate (UK)	£1,290.00	Data scientist rate (Offshore)	£500.00
Principal data scientist rate (UK)	£1,785.00	Principal data scientist rate (Offshore)	£600.00
Lead data scientist rate (UK)	£2,235.00	Lead data scientist rate (Offshore)	£765.00
Head of data science rate (UK)	£2,235.00	Head of data science rate (Offshore)	£765.00
Machine learning engineer		Machine learning engineer	
Senior machine learning engineer rate (UK)	£1,785.00	Senior machine learning engineer rate (Offshore)	£600.00
Lead machine learning engineer rate (UK)	£2,235.00	Lead machine learning engineer rate (Offshore)	£765.00
Performance analyst		Performance analyst	
Associate performance analyst rate (UK)	£920.00	Associate performance analyst rate (Offshore)	£350.00
Performance analyst rate (UK)	£1,290.00	Performance analyst rate (Offshore)	£500.00
Senior performance analyst rate (UK)	£1,785.00	Senior performance analyst rate (Offshore)	£600.00
Lead performance analyst rate (UK)	£2,235.00	Lead performance analyst rate (Offshore)	£765.00
Head of performance analysis rate (UK)	£2,235.00	Head of performance analysis rate (Offshore)	£765.00

Lot 3 – Cloud Support Services

IT OPERATIONS ROLES	Price	IT OPERATIONS ROLES	Price
Application operations engineer		Application operations engineer	
Associate application operations engineer rate (UK)	£595.00	Associate application operations engineer rate (Offshore)	£350.00
Application operations engineer rate (UK)	£730.00	Application operations engineer rate (Offshore)	£400.00
Senior application operations engineer rate (UK)	£865.00	Senior application operations engineer rate (Offshore)	£500.00
Lead application operations engineer rate (UK)	£1,015.00	Lead application operations engineer rate (Offshore)	£600.00
Principal application operations engineer rate (UK)	£1,230.00	Principal application operations engineer rate (Offshore)	£765.00
Business relationship manager		Business relationship manager	
Business relationship manager rate (UK)	£730.00	Business relationship manager rate (Offshore)	£400.00
Senior business relationship manager rate (UK)	£1,015.00	Senior business relationship manager rate (Offshore)	£600.00
Lead business relationship manager rate (UK)	£1,230.00	Lead business relationship manager rate (Offshore)	£765.00
Change and release manager		Change and release manager	
Configuration analyst rate (UK)	£595.00	Configuration analyst rate (Offshore)	£350.00
Change and release analyst rate (UK)	£730.00	Change and release analyst rate (Offshore)	£400.00
Change and release manager rate (UK)	£865.00	Change and release manager rate (Offshore)	£500.00
Command and control centre manager		Command and control centre manager	
Operations analyst rate (UK)	£730.00	Operations analyst rate (Offshore)	£400.00
Senior operations analyst rate (UK)	£865.00	Senior operations analyst rate (Offshore)	£500.00
Operational control manager rate (UK)	£1,015.00	Operational control manager rate (Offshore)	£600.00
Head of command and control rate (UK)	£1,230.00	Head of command and control rate (Offshore)	£765.00
End user computing engineer		End user computing engineer	
Associate end user computing engineer rate (UK)	£595.00	Associate end user computing engineer rate (Offshore)	£350.00
End user computing engineer rate (UK)	£730.00	End user computing engineer rate (Offshore)	£400.00
Senior end user computing engineer rate (UK)	£865.00	Senior end user computing engineer rate (Offshore)	£500.00
Lead end user computing engineer rate (UK)	£1,015.00	Lead end user computing engineer rate (Offshore)	£600.00
Principal end user computing engineer rate (UK)	£1,230.00	Principal end user computing engineer rate (Offshore)	£765.00
IT service manager		IT service manager	
IT service analyst rate (UK)	£595.00	IT service analyst rate (Offshore)	£350.00
IT service manager rate (UK)	£865.00	IT service manager rate (Offshore)	£500.00
Senior IT service manager rate (UK)	£1,015.00	Senior IT service manager rate (Offshore)	£600.00
Head of IT service management rate (UK)	£1,230.00	Head of IT service management rate (Offshore)	£765.00
Incident manager		Incident manager	
Incident manager rate (UK)	£730.00	Incident manager rate (Offshore)	£400.00
Major incident manager rate (UK)	£1,015.00	Major incident manager rate (Offshore)	£600.00

Lot 3 – Cloud Support Services

IT OPERATIONS ROLES	Price	IT OPERATIONS ROLES	Price
Infrastructure engineer		Infrastructure engineer	
Associate infrastructure engineer rate (UK)	£730.00	Associate infrastructure engineer rate (Offshore)	£400.00
Infrastructure engineer rate (UK)	£865.00	Infrastructure engineer rate (Offshore)	£500.00
Senior infrastructure engineer rate (UK)	£1,015.00	Senior infrastructure engineer rate (Offshore)	£600.00
Lead infrastructure engineer rate (UK)	£1,230.00	Lead infrastructure engineer rate (Offshore)	£765.00
Principal infrastructure engineer rate (UK)	£1,230.00	Principal infrastructure engineer rate (Offshore)	£765.00
Infrastructure operations engineer		Infrastructure operations engineer	
Associate infrastructure operations engineer rate (UK)	£595.00	Associate infrastructure operations engineer rate (Offshore)	£350.00
Infrastructure operations engineer rate (UK)	£730.00	Infrastructure operations engineer rate (Offshore)	£400.00
Senior infrastructure operations engineer rate (UK)	£865.00	Senior infrastructure operations engineer rate (Offshore)	£500.00
Lead infrastructure operations engineer rate (UK)	£1,015.00	Lead infrastructure operations engineer rate (Offshore)	£600.00
Principal infrastructure operations engineer rate (UK)	£1,230.00	Principal infrastructure operations engineer rate (Offshore)	£765.00
Problem manager		Problem manager	
Problem analyst rate (UK)	£730.00	Problem analyst rate (Offshore)	£400.00
Problem manager rate (UK)	£865.00	Problem manager rate (Offshore)	£500.00
Service desk manager		Service desk manager	
Service desk analyst rate (UK)	£595.00	Service desk analyst rate (Offshore)	£350.00
Senior service desk analyst rate (UK)	£730.00	Senior service desk analyst rate (Offshore)	£400.00
Service desk manager rate (UK)	£865.00	Service desk manager rate (Offshore)	£500.00
Head of service desk rate (UK)	£1,015.00	Head of service desk rate (Offshore)	£600.00
Service transition manager		Service transition manager	
Service acceptance analyst rate (UK)	£595.00	Service acceptance analyst rate (Offshore)	£350.00
Service readiness analyst rate (UK)	£730.00	Service readiness analyst rate (Offshore)	£400.00
Service transition manager rate (UK)	£865.00	Service transition manager rate (Offshore)	£500.00
Lead service transition manager rate (UK)	£1,230.00	Lead service transition manager rate (Offshore)	£765.00

Lot 3 – Cloud Support Services

PRODUCT AND DELIVERY ROLES	Price	PRODUCT AND DELIVERY ROLES	Price
Business analyst		Business analyst	
Trainee business analyst rate (UK)	£595.00	Trainee business analyst rate (Offshore)	£350.00
Junior business analyst rate (UK)	£700.00	Junior business analyst rate (Offshore)	£400.00
Business analyst rate (UK)	£875.00	Business analyst rate (Offshore)	£500.00
Senior business analyst rate (UK)	£1,175.00	Senior business analyst rate (Offshore)	£600.00
Lead business analyst rate (UK)	£1,445.00	Lead business analyst rate (Offshore)	£765.00
Head of business analysis rate (UK)	£1,445.00	Head of business analysis rate (Offshore)	£765.00
Delivery manager		Delivery manager	
Associate delivery manager rate (UK)	£700.00	Associate delivery manager rate (Offshore)	£400.00
Delivery manager rate (UK)	£875.00	Delivery manager rate (Offshore)	£500.00
Senior delivery manager rate (UK)	£1,175.00	Senior delivery manager rate (Offshore)	£600.00
Head of (Agile) delivery management rate (UK)	£1,445.00	Head of (Agile) delivery management rate (Offshore)	£765.00
Digital portfolio manager		Digital portfolio manager	
Digital portfolio analyst rate (UK)	£700.00	Digital portfolio analyst rate (Offshore)	£400.00
Digital portfolio manager rate (UK)	£875.00	Digital portfolio manager rate (Offshore)	£500.00
Senior digital portfolio manager rate (UK)	£1,175.00	Senior digital portfolio manager rate (Offshore)	£600.00
Head of portfolio rate (UK)	£1,445.00	Head of portfolio rate (Offshore)	£765.00
Product manager		Product manager	
Associate product manager rate (UK)	£700.00	Associate product manager rate (Offshore)	£400.00
Product manager rate (UK)	£875.00	Product manager rate (Offshore)	£500.00
Senior product manager rate (UK)	£1,175.00	Senior product manager rate (Offshore)	£600.00
Lead product manager rate (UK)	£1,445.00	Lead product manager rate (Offshore)	£765.00
Head of product rate (UK)	£1,445.00	Head of product rate (Offshore)	£765.00
Programme delivery manager		Programme delivery manager	
Programme delivery manager rate (UK)	£1,445.00	Programme delivery manager rate (Offshore)	£765.00
Service owner		Service owner	
Service owner rate (UK)	£1,445.00	Service owner rate (Offshore)	£765.00

Lot 3 – Cloud Support Services

QUALITY ASSURANCE TESTING (QAT) ROLES	Price
Quality assurance testing (QAT) analyst	
Tester (QAT) rate (UK)	£770.00
QAT analyst rate (UK)	£870.00
Senior QAT analyst rate (UK)	£1,125.00
Lead QAT analyst rate (UK)	£1,370.00
Test engineer	
Tester (test engineer) rate (UK)	£770.00
Test engineer rate (UK)	£870.00
Senior test engineer rate (UK)	£1,125.00
Lead test engineer rate (UK)	£1,370.00
Test manager	
Test manager rate (UK)	£1,125.00
Head of test rate (UK)	£1,370.00

QUALITY ASSURANCE TESTING (QAT) ROLES	Price
Quality assurance testing (QAT) analyst	
Tester (QAT) rate (Offshore)	£400.00
QAT analyst rate (Offshore)	£500.00
Senior QAT analyst rate (Offshore)	£600.00
Lead QAT analyst rate (Offshore)	£765.00
Test engineer	
Tester (test engineer) rate (Offshore)	£400.00
Test engineer rate (Offshore)	£500.00
Senior test engineer rate (Offshore)	£600.00
Lead test engineer rate (Offshore)	£765.00
Test manager	
Test manager rate (Offshore)	£600.00
Head of test rate (Offshore)	£765.00

Lot 3 – Cloud Support Services

SOFTWARE DEVELOPMENT ROLES	Price	SOFTWARE DEVELOPMENT ROLES	Price
Development operations (DevOps) engineer		Development operations (DevOps) engineer	
Apprentice DevOps engineer rate (UK)	£690.00	Apprentice DevOps engineer rate (Offshore)	£350.00
Junior DevOps engineer rate (UK)	£625.00	Junior DevOps engineer rate (Offshore)	£350.00
DevOps engineer rate (UK)	£870.00	DevOps engineer rate (Offshore)	£500.00
Senior DevOps engineer rate (UK)	£1,125.00	Senior DevOps engineer rate (Offshore)	£600.00
Senior DevOps engineer - management rate (UK)	£1,125.00	Senior DevOps engineer - management rate (Offshore)	£600.00
Lead DevOps engineer rate (UK)	£1,370.00	Lead DevOps engineer rate (Offshore)	£765.00
Lead DevOps engineer - management rate (UK)	£1,370.00	Lead DevOps engineer - management rate (Offshore)	£765.00
Principal DevOps engineer rate (UK)	£1,370.00	Principal DevOps engineer rate (Offshore)	£765.00
Principal DevOps engineer - management rate (UK)	£1,370.00	Principal DevOps engineer - management rate (Offshore)	£765.00
Frontend developer		Frontend developer	
Apprentice frontend developer rate (UK)	£690.00	Apprentice frontend developer rate (Offshore)	£350.00
Junior frontend developer rate (UK)	£770.00	Junior frontend developer rate (Offshore)	£400.00
Frontend developer rate (UK)	£870.00	Frontend developer rate (Offshore)	£500.00
Senior frontend developer rate (UK)	£1,125.00	Senior frontend developer rate (Offshore)	£600.00
Lead frontend developer rate (UK)	£1,370.00	Lead frontend developer rate (Offshore)	£765.00
Head of frontend development rate (UK)	£1,370.00	Head of frontend development rate (Offshore)	£765.00
Software developer		Software developer	
Apprentice developer rate (UK)	£690.00	Apprentice developer rate (Offshore)	£350.00
Junior developer rate (UK)	£770.00	Junior developer rate (Offshore)	£400.00
Developer rate (UK)	£870.00	Developer rate (Offshore)	£500.00
Senior developer rate (UK)	£1,125.00	Senior developer rate (Offshore)	£600.00
Senior developer - management rate (UK)	£1,125.00	Senior developer - management rate (Offshore)	£600.00
Lead developer rate (UK)	£1,370.00	Lead developer rate (Offshore)	£765.00
Lead developer - management rate (UK)	£1,370.00	Lead developer - management rate (Offshore)	£765.00
Principal developer rate (UK)	£1,370.00	Principal developer rate (Offshore)	£765.00
Principal developer - management rate (UK)	£1,370.00	Principal developer - management rate (Offshore)	£765.00

Lot 3 – Cloud Support Services

USER-CENTRED DESIGN ROLES	Price	USER-CENTRED DESIGN ROLES	Price
Accessibility specialist		Accessibility specialist	
Junior accessibility specialist rate (UK)	£920.00	Junior accessibility specialist rate (Offshore)	£350.00
Accessibility specialist rate (UK)	£1,290.00	Accessibility specialist rate (Offshore)	£500.00
Senior accessibility specialist rate (UK)	£1,735.00	Senior accessibility specialist rate (Offshore)	£600.00
Head of accessibility rate (UK)	£2,235.00	Head of accessibility rate (Offshore)	£765.00
Content designer		Content designer	
Associate content designer rate (UK)	£920.00	Associate content designer rate (Offshore)	£350.00
Junior content designer rate (UK)	£1,070.00	Junior content designer rate (Offshore)	£400.00
Content designer rate (UK)	£1,290.00	Content designer rate (Offshore)	£500.00
Senior content designer rate (UK)	£1,735.00	Senior content designer rate (Offshore)	£600.00
Lead content designer rate (UK)	£2,235.00	Lead content designer rate (Offshore)	£765.00
Head of content design rate (UK)	£2,235.00	Head of content design rate (Offshore)	£765.00
Content strategist		Content strategist	
Content strategist rate (UK)	£1,735.00	Content strategist rate (Offshore)	£600.00
Graphic designer		Graphic designer	
Associate graphic designer rate (UK)	£920.00	Associate graphic designer rate (Offshore)	£350.00
Junior graphic designer rate (UK)	£1,070.00	Junior graphic designer rate (Offshore)	£400.00
Graphic designer rate (UK)	£1,290.00	Graphic designer rate (Offshore)	£500.00
Senior graphic designer rate (UK)	£1,735.00	Senior graphic designer rate (Offshore)	£600.00
Lead graphic designer rate (UK)	£2,235.00	Lead graphic designer rate (Offshore)	£765.00
Head of graphic design rate (UK)	£2,235.00	Head of graphic design rate (Offshore)	£765.00
Interaction designer		Interaction designer	
Associate interaction designer rate (UK)	£920.00	Associate interaction designer rate (Offshore)	£350.00
Junior interaction designer rate (UK)	£1,070.00	Junior interaction designer rate (Offshore)	£400.00
Interaction designer rate (UK)	£1,290.00	Interaction designer rate (Offshore)	£500.00
Senior interaction designer rate (UK)	£1,735.00	Senior interaction designer rate (Offshore)	£600.00
Lead interaction designer rate (UK)	£2,235.00	Lead interaction designer rate (Offshore)	£765.00
Head of interaction design rate (UK)	£2,235.00	Head of interaction design rate (Offshore)	£765.00

Lot 3 – Cloud Support Services

USER-CENTRED DESIGN ROLES	Price	USER-CENTRED DESIGN ROLES	Price
Service designer		Service designer	
Associate service designer rate (UK)	£920.00	Associate service designer rate (Offshore)	£350.00
Junior service designer rate (UK)	£1,070.00	Junior service designer rate (Offshore)	£400.00
Service designer rate (UK)	£1,290.00	Service designer rate (Offshore)	£500.00
Senior service designer rate (UK)	£1,735.00	Senior service designer rate (Offshore)	£600.00
Lead service designer rate (UK)	£2,235.00	Lead service designer rate (Offshore)	£765.00
Head of service design rate (UK)	£2,235.00	Head of service design rate (Offshore)	£765.00
Technical writer		Technical writer	
Technical writer rate (UK)	£1,735.00	Technical writer rate (Offshore)	£600.00
Lead technical writer rate (UK)	£2,235.00	Lead technical writer rate (Offshore)	£765.00
User researcher		User researcher	
Associate user researcher rate (UK)	£920.00	Associate user researcher rate (Offshore)	£350.00
Junior user researcher rate (UK)	£1,070.00	Junior user researcher rate (Offshore)	£400.00
User researcher rate (UK)	£1,290.00	User researcher rate (Offshore)	£500.00
Senior user researcher rate (UK)	£1,735.00	Senior user researcher rate (Offshore)	£600.00
Lead user researcher rate (UK)	£2,235.00	Lead user researcher rate (Offshore)	£765.00
Head of user research rate (UK)	£2,235.00	Head of user research rate (Offshore)	£590.00

