

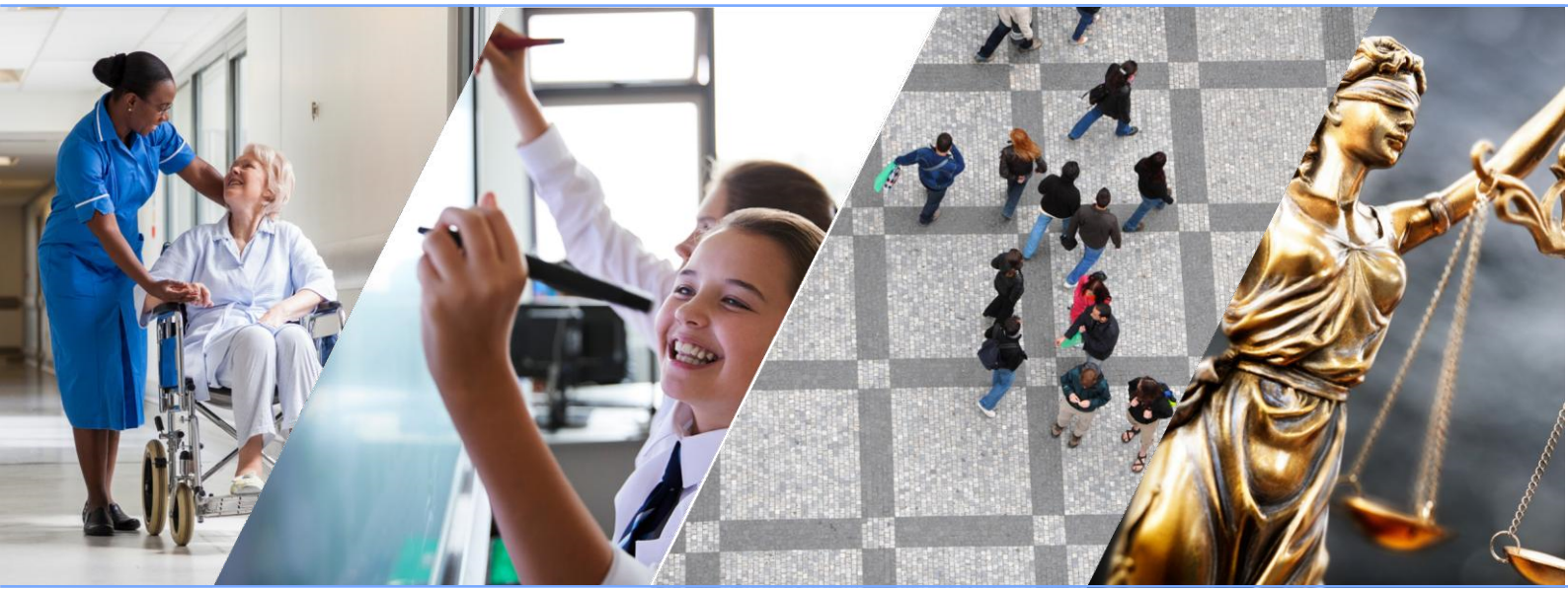


IBM – IBM Sterling B2B Integration SaaS

G-Cloud 15 Pricing Document

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Pricing Document

1.1 Volume Discounts

IBM has a strategic Memorandum of Understanding (MoU) with Crown Commercial Services (CCS) which is applicable to all Public Sector Customers buying via G-Cloud.

This provides agreed baseline levels of discounts and details higher levels of discounts for larger volumes or greater durations of contract. The IBM pages describing this are at https://ibm.biz/ccs_mou. Public Sector clients can request a full copy of the IBM MOU from CCS by sending an email to info@crowncommercial.gov.uk. The pricing in this G-Cloud Offering takes account of the MOU baseline discounts. As IBM's portfolio is somewhat complex and there are several factors that affect the pricing; if your requirements are for more than just one license for a month, we would suggest that you contact us directly to ask us to provide you with pricing with the correct levels of discount for the term and volumes that you require.

The email address for G-Cloud related enquiries is ukcat@uk.ibm.com. Please ensure that you indicate which G-Cloud Offering(s) you are requesting details for.

Edition Options and Features

Features	Essentials Edition	Standard Edition	Premium Edition
Includes IBM Sterling B2B Integration VAN	✓	✓	✓
Secure protocol-based document routing and delivery	✓	✓	✓
Support for industry and technical standards	✓	✓	✓
Data transformation and mapping functionality on the cloud	✓	✓	✓
Comprehensive track and trace visibility	✓	✓	✓
AI-enhanced anomaly detection and natural language search		✓	✓
Self-serve management for common configuration capabilities		✓	✓
Real-time web services, processing and data enrichment		✓	✓
Complex business rules or routing, pre- and post-processing		✓	✓
Designated IBM project executive			✓
Managed service with proactive document flow monitoring and error resolution			✓
Option to have IBM directly support your trading partners			✓

1.2 Essential Edition – One off charges and subscription charges

Part Code	Part Description	QTY		Price
D0H0FZX	IBM Sterling B2B Integration SaaS-Essentials Edition Instance One Time Set Up	1	One off	£1,519.00
D0H0AZX	IBM Sterling B2B Integration SaaS-Essentials Edition Map Set Up	1	Per instance	£1,013.00
D0H0BZX	IBM Sterling B2B Integration SaaS-Essentials Edition Map On Demand Set Up	1	Per instance	£1,013.00
D0H0CZX	IBM Sterling B2B Integration SaaS-Essentials Edition Entity ID Set Up	1	Per instance	£304.00
D0H0DZX	IBM Sterling B2B Integration SaaS-Essentials Edition Entity ID On Demand Set Up	1	Per instance	£304.00
D0H0EZX	IBM Sterling B2B Integration SaaS-Essentials Edition Annual 1,000 Documents Subscription per Annum	4	Minimum 4000 per year, in increments of 1000 docs	£1,329.60
D0H0GZX	IBM Sterling B2B Integration SaaS-Essentials Edition Annual 1,000 Documents Overage	1	Per instance	£395.00

1.3 Standard Edition – One off charges and subscription charges

Part Code	Part Description	QTY		Price
D006GZX	IBM Sterling B2B Integration SaaS-Standard Edition 350 Documents per Month	1	Annual	£3,804.00
D006HZX	IBM Sterling B2B Integration SaaS-Standard Edition 350 Documents Overage	1	Per instance per month	£376.00
D006MZX	IBM Sterling B2B Integration SaaS-Standard Edition-Base-Labor-OnDemand Additional Trading Partner Setup -Entity ID Pay Per Use	1	Per instance	£284.00
D00PMZX	IBM Sterling B2B Integration SaaS-Standard Edition-Base-Labor-Trading Partner Setup-Entity ID Remotely Delivered Service	1	Per instance	£284.00
D00PNZX	IBM Sterling B2B Integration SaaS-Standard Edition-Base-Support per Trading Partner-Active Entity ID Per Month	50	Annual, minimum tier is “up-to 50 partners”	£19,602.00
D00QYZX	IBM Sterling B2B Integration SaaS-Standard Edition-Base-Support per Trading Partner Overage-Active Entity ID Pay Per Use	1	Per instance per month	£39.45

1.4 Premium Edition – One off charges and subscription charges

Part Code	Part Description	QTY		Price
D0061ZX	IBM Sterling B2B Integration SaaS-Premium Edition 350 Documents per Month	1	Per year	£3,804.00
D0062ZX	IBM Sterling B2B Integration SaaS-Premium Edition 350 Documents Overage	1	Per instance per month	£376.00
D0066ZX	IBM Sterling B2B Integration SaaS-Premium Edition Entity ID Pay per Use	1	Per instance	£284.00
D00PHZX	IBM Sterling B2B Integration SaaS-Premium Edition-Base-Labor-Trading Partner Setup-Entity ID Remotely Delivered Service	1	Per instance	£284.00
D00PKZX	IBM Sterling B2B Integration SaaS-Premium Edition-Base-Tier 2 Support-Active Entity ID Per Month	25	Per year, minimum tier 'up to 25 partners per month'	£30,669.48
D00PLZX	IBM Sterling B2B Integration SaaS-Premium Edition-Base-Tier 2 Support Overage-Active Entity ID Pay Per Use	1	Per instance per month	£142.00
D00QZZX	IBM Sterling B2B Integration SaaS-Premium Edition Trading Partner Support-Active Entity ID Per Month	25	Per year, minimum tier 'up to 25 partners per month'	£46,277.36
D00R0ZX	IBM Sterling B2B Integration SaaS-AddOn-Support-Premium Edition Trading Partner Support Overage-Active Entity ID Pay Per Use	1	Per instance per month	£252.00

1.5 Premium & Standard Edition – Optional Additional Services

Part Code	Part Description	QTY		Price
D004LZX	IBM Sterling B2B Integration SaaS-AddOn-Function-Process Enrichment Services-1,000 Server Calls Per Month	1000	Per year	£3,240
D004MZX	IBM Sterling B2B Integration SaaS-AddOn-Function-Process Enrichment Services-1,000 Server Calls Per Month Overage	1	Per instance per month	£0.32
D004XZX	IBM Sterling B2B Integration SaaS-AddOn-Function-Synchronous Process Services-1,000 Server Calls Per Month	1000	Per year	£3,240.00
D004YZX	IBM Sterling B2B Integration SaaS-AddOn-Function-Synchronous Process Services-1,000 Server Calls Per Month Overage	1	Per instance per month	£0.32
D004ZZX	IBM Sterling B2B Integration SaaS-AddOn-Labor-Trading Partner Capability Survey-Entity ID Remotely Delivered Service	1	Per instance	£75.95
D005NZX	IBM Sterling B2B Integration SaaS-Base-Labor-Trading Partner Change-Entity ID Pay Per Use	1	Per instance	£152.00
D00B2ZX	IBM Sterling B2B Integration SaaS-AddOn-Labor-Project Extension Fee-Engagement Pay Per Use	1	Per instance	£6,076.00
D00PEZX	IBM Sterling B2B Integration SaaS-Base-Labor-Map Setup-Map Remotely Delivered Service	1	Per instance	£864.00
D00PFZX	IBM Sterling B2B Integration SaaS-Labor-OnDemand Additional Map Setup -Map Pay Per Use	1	Per instance	£864.00
D08NLZX	IBM Sterling B2B Integration SaaS-AddOn B2B API Gateway 500 API Calls Subscription per Month	1	Per year	£637.32
D08NMZX	IBM Sterling B2B Integration SaaS-AddOn B2B API Gateway 500 API Calls Overage	1	Per instance per month	£52.64

1.6 All Editions – Optional Additional Services

Part Code	Part Description	QTY		Price
D0049ZX	IBM Supply Chain Business Network-AddOn-Function-Co-managed VPN-Connection Per Month	1	Per year	£1,848.00
D004AZX	IBM Supply Chain Business Network-AddOn-Labor-OnDemand Additional Co-managed VPN Setup-Connection Pay Per Use	1	Per instance per year	£608.00
D004BZX	IBM Supply Chain Business Network-AddOn-Labor-Co-managed VPN Setup-Connection Remotely Delivered Service	1	Per instance	£608.00
D004CZX	IBM Sterling B2B Integration SaaS-AddOn-Labor-OnDemand Additional Connect:Direct Setup-Connection Pay Per Use	1	Per instance	£2,025.00
D004DZX	IBM Sterling B2B Integration SaaS-AddOn-Labor-Connect:Direct Setup-Connection Remotely Delivered Service	1	Per instance	£2,025.00
D0051ZX	IBM Sterling B2B Integration SaaS-AddOn -Labor-OnDemand Additional Trading Partner Direct Connection Setup	1	Per instance	£304.00
D0052ZX	IBM Sterling B2B Integration SaaS-AddOn -Labor-Trading Partner Direct Connection Setup-Connection Remotely Delivered Service	1	Per instance	£304.00
D005FZX	IBM Sterling B2B Integration SaaS-Base Customer Service Response Time Service Level Agreement	1	Once	£0.00
D005IZX	IBM Sterling B2B Integration SaaS-Base-Labor-Large Map Change-Map Pay Per Use	1	Per instance	£689.00
D005JZX	IBM Sterling B2B Integration SaaS-Base-Labor-Medium Map Change-Map Pay Per Use	1	Per instance	£344.00
D005KZX	IBM Sterling B2B Integration SaaS-Base Service Level Agreement	1	Once	£0.00
D005LZX	IBM Sterling B2B Integration SaaS-Base-Labor-Small Map Change-Map Pay Per Use	1	Per instance	£172.00
D005MZX	IBM Sterling B2B Integration SaaS-Base-Support-Total Throughput-Service Level Agreement	1	Once	£0.00

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