

IBM Cloud Direct Link

Pricing Document



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1.0 IBM Cloud Portal

IBM Cloud sometimes makes changes to offerings, included but not limited to: changing offering names, adding new offerings, removing existing offerings, adding or removing offering capabilities, changing costs per unit, changing units used to measure cost.

For further, updated information regarding all offerings, plus support and guidance on application running costs, contact your IBM representative or follow the link: <https://cloud.ibm.com/>

IBM Cloud provides a detailed cost estimator, and a down-to-the-penny cost calculator to help you plan for charges. You can check the actual cost after you build your apps through the IBM Cloud Dashboard. Where costs differ between this document and the IBM Cloud cost estimator tools, the tools should be considered to provide the correct price.

To calculate the cost of running an application on IBM Cloud, follow the link: <https://cloud.ibm.com/estimator>

*(**Please note:** these estimated prices will not include the 18% discount that are available to all UK Public Sector organisations – the prices in this document do include the 18% discount from list price.)*

There are the following billing options:

- **Pay-As-You-Go:** charged based on your use of provisioned Cloud compute and services
- **Subscription:** discounts are available based on a minimum monthly spending commitment and length of contract

1.1 Volume Discounts

Available subject to sizing and Statement of Work

1.2 Combination Discounts

The list prices provided below are discounted in accordance with the discount and terms agreed in the Memorandum of Understanding signed with Crown Commercial Service. This discount is a government wide discount calculated in January and July of each year and will increase from time to time depending upon the volume of Government purchases from IBM Cloud.

Please contact your IBM representative for further information on the current prevailing discount

1.3 Education Pricing

Available subject to sizing and Statement of Work.

1.4 Unit Based Pricing

Direct Link Classic

Direct Link on Classic pricing does NOT include the additional charges by service providers to enable connectivity to IBM Cloud.

Local routing is included with all IBM Cloud Direct Link offerings. It includes access to all of the data centres connected directly to the local market, and it provides unlimited ingress and egress traffic across the Direct Link. If you need to route your traffic outside the local markets, you must add the Global routing option.

Connect and Exchange

50 Mbps	100 Mbps	200 Mbps	500 Mbps	1 Gbps	2 Gbps	5 Gbps
£78.48	£117.71	£235.43	£510.09	£940.91	£1,568.71	£2,942.79

Dedicated

1 Gbps	2 Gbps	5 Gbps	10 Gbps
£940.91	£1,568.71	£2,942.79	£3,922.94

Global Routing Add-On

50 Mbps	100 Mbps	200 Mbps	500 Mbps	1 Gbps	2 Gbps	5 Gbps	10 Gbps
£118.08	£235.43	£470.84	£1,177.13	£2,354.23	£3,138.98	£3,531.36	£3,923.72

Hosted

1 Gbps	2 Gbps	5 Gbps	10 Gbps
£940.91	£1,568.71	£2,942.79	£3,922.94

Global Routing Add-On

1 Gbps	2 Gbps	5 Gbps	10 Gbps
£2,354.23	£3,138.98	£3,531.36	£3,923.72

Direct Link

There is no charge for local routing.

There is no charge for global routing.

Provider speeds greater than 10 Gbps for Direct Link Connect incur metered billing only.

Connect, Unmetered

50 Mbps	100 Mbps	200 Mbps	500 Mbps	1 Gbps	2 Gbps	5 Gbps
£78.48	£118.08	£235.43	£510.45	£940.96	£1,568.76	£2,943.16

Connect, Metered

50 Mbps	100 Mbps	200 Mbps	500 Mbps	1 Gbps	2 Gbps	5 Gbps
£29.34	£33.00	£44.00	£110.01	£183.35	£366.70	£880.08

Ingress - Per GB	Egress - Per GB
£ -	£0.02

Dedicated, Unmetered

1 Gbps	2 Gbps	5 Gbps	10 Gbps
£940.96	£1,568.76	£2,943.16	£3,922.99

Dedicated, Metered

1 Gbps	2 Gbps	5 Gbps	10 Gbps
£183.35	£366.70	£880.08	£1,320.13

Ingress - Per GB	Egress - Per GB
£ -	£0.02

1.5 Sector Pricing

Available subject to sizing and Statement of Work.

1.6 Resourced Based Pricing

Separate pricing will be available for operational resource, depending upon requirements.

IBM will convert the U.S. Dollars charges using an exchange rate as required by law or based upon a Bloomberg daily spot rate on the business day prior to the date IBM prepares your bill in your local currency.

The exchange rate used to calculate your monthly bill may differ over time. If the exchange rate fluctuates this will affect the £UKP price shown. The representative local currency amounts shown here were calculated using an exchange rate of **£GBP 0.7865 / \$USD**.

There may be additional charges for connectivity (PSN, ALI/RLI), Data Halls and Accreditation. Any such pricing for these dependent activities will be detailed during the initial project design phase.

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Further pricing and information can be found at <https://cloud.ibm.com/catalog>



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