

INTEGRATION MIGRATION TO AZURE IN 30 DAYS

Service Definition
G-Cloud 15

REPLY

38 Grosvenor Gardens - London SW1W 0EB - United Kingdom - tel +44 (0) 207 730 6000 - fax +44 (0) 207 259 8600
info@reply.com

www.reply.com



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SERVICE DESCRIPTION

This service provides a time-bound capability to migrate a selected legacy integration into Azure Integration Services within a four-week delivery window, enabling organisations to validate cloud-native integration patterns through a working proof of value. The service addresses the challenge of modernising integration platforms where risk, cost, and uncertainty often delay wider migration decisions.

We recognise that organisations often need tangible evidence that Azure-based integration services can replace established but costly or inflexible legacy platforms without loss of functionality. In complex integration landscapes, uncertainty around behaviour, performance, and operational impact can prevent progress beyond high-level strategy.

We provide the capability to jointly migrate one real, representative integration from a supported legacy platform into Azure Integration Services, using a test-first and prompt-driven delivery model. Our service supports organisations to validate functional behaviour through automated testing, establish repeatable migration patterns, and build confidence in Azure as a target integration platform. Delivery is performed alongside client developers, with a strong emphasis on transparency, assurance, and reuse.

Intended audience and use cases

This service is intended for organisations planning or considering the migration of legacy integration platforms to Azure. Typical use cases include validating the feasibility of migrating from MuleSoft, Boomi, BizTalk, or WebMethods; proving cost, agility, and governance benefits prior to committing to a wider programme; and establishing migration patterns that can be reused across multiple integrations.

Scope of service

The service is delivered as a four-week, time-boxed engagement by a blended delivery team combining integration and Azure engineering capability. The scope typically includes:

Selection and assessment of one existing integration for migration.

- Test-first extraction of existing integration behaviour.
- Migration of the selected integration to Azure Logic Apps workflows.
- Configuration of Azure API Management for the migrated service.
- Implementation of automated validation tests within Azure Integration Services.
- Prompt-driven development using GitHub Copilot.
- Joint delivery with client developers throughout the engagement.
- Capture of repeatable migration patterns and delivery artefacts.

The service explicitly supports source integrations built on MuleSoft, Boomi, BizTalk, and WebMethods.

The scope may include basic non-functional capabilities such as monitoring and logging where required to support validation, subject to agreement at the start of the engagement. The service does not include bulk migration, full platform replacement, decommissioning of legacy platforms, re-engineering of upstream or downstream systems, or long-term operational support.

Delivery approach

We take a structured, time-boxed approach designed to maximise learning and assurance within a four-week window. Delivery typically includes an initial discovery and integration selection activity; definition of behavioural tests against the existing platform; implementation of the integration in Azure Integration Services using test-first principles; and validation of outcomes through automated testing.

Where appropriate, we leverage Azure Logic Apps, Azure API Management, and related Azure Integration Services components as illustrative examples of the target platform. GitHub Copilot is used deliberately to accelerate development through prompt-driven patterns, with prompts and outputs captured for reuse. You



will typically provide access to source integration artefacts, environments, and nominated developers to support joint delivery.

Deliverables and outputs

Outputs typically include:

- One migrated and functioning integration running in Azure Integration Services.
- Automated test suites validating pre- and post-migration behaviour.
- Azure Logic Apps workflows and supporting configuration artefacts.
- API Management configuration for the migrated integration.
- Documented migration patterns and prompt examples.
- Technical documentation supporting reuse and extension.

These outputs enable organisations to assess feasibility, cost, and risk while providing a concrete foundation for subsequent migration activity.

Review and acceptance

Deliverables are reviewed collaboratively through demonstrations, test evidence, and technical walkthroughs. Acceptance is typically confirmed when the migrated integration meets agreed behavioural expectations as evidenced by automated tests and stakeholder validation.

Governance and assurance

The service is delivered under project governance with defined decision points, progress reporting, and risk management. Technical activities are aligned to recognised Azure and integration best practices, with appropriate architectural oversight and assurance throughout delivery. Formal service levels do not apply.

Related services

This service can be followed by wider integration migration programmes, Azure Integration Services platform implementation, cloud operating model definition, and continued delivery and enablement services to support scale-out migration and team capability development.



ONBOARDING

New clients are onboarded through a structured process designed to ensure a smooth transition and immediate value realisation from the service. Initially, a kick off meeting is held to understand the client's specific needs, objectives, and existing infrastructure. In addition, we establish key project stakeholders, educate these stakeholders on essential concepts relevant to data platforms and we propose a way of working that outlines the collaborative effort required for successful implementation and operation. This proposed method is then jointly refined with the client to adapt it to their specific needs, ensuring that the approach is fully aligned with their operational practices and business objectives. Throughout the onboarding process, regular check-ins are scheduled to address any concerns, provide clarity on next steps, and ensure alignment with the project roadmap. This hands-on approach ensures that clients are fully supported from the outset, setting the stage for a successful partnership and seamless experience.

Offboarding

Securing a client's exit or transition to another supplier is approached with careful planning, emphasising smooth and secure service transfer. The process initiates with exit planning to understand the client's needs, including timelines and compliance requirements. Clear communication channels are established to ensure coordination. Data integrity and security are paramount, with protocols for auditing for completeness and securely purging any data from our systems post-transfer. When transitioning to another supplier, we collaborate closely to ensure technical compatibility and provide comprehensive documentation of the client's data platform. Our objective is to minimise operational disruption for the client, ensuring they maintain control and access to their data, and experience a seamless service continuity throughout the transition process. This commitment to a carefully managed exit or transition underscores our dedication to client satisfaction and data security.



SECURITY

Personnel Security

As a Specialist Cloud Service, the capability being offered is not limited to specific Impact levels (as it is not infrastructure, software or a platform) and can be used, subject to personal Security Clearance levels. Reply consultants are mostly Security Cleared (SC), some have higher-level Developed Vetting (DV) clearances. We also have a pool of NPPV3 Consultants for Policing work. The majority of our work for both public and private sector clients is at IL2 but we work in the Official, Secret and Top-Secret domains. Our hard and soft information security processes have been designed and approved by independent CESG CLAS accredited consultants.

Information Security

We are ISO27001, Cyber Essentials certified and our Quality Assurance processes are based upon and compliant with our ISO 9001 accreditation. Our Information Security processes are directly guided by our ISO27001 accreditation. We shall adhere to local information and other security policies and will apply local Security Operating Procedures (SyOPs) as may exist. If such do not exist we shall apply our own SyOPs.

Physical Security

The Main Reply Office (London, UK) is a Police Accredited Secure Facility (PASF) with access controls for each point of entry. All Laptops/Phones must be stored securely overnight. When working on a client-site our consultants adhere to client security policies.



TRAINING & KNOWLEDGE TRANSFER

This service includes structured enablement designed to build client capability through joint delivery rather than standalone training activities. We recognise that confidence and long-term value are achieved when client developers actively participate in the migration process and understand the patterns applied.

We enable client developers by working alongside them throughout the four-week engagement. Delivery is collaborative, with development, testing, and validation activities performed transparently to support learning through practical involvement.

Knowledge transfer is provided through:

- Paired working between our consultants and client developers.
- Walkthroughs of migrated integrations, test suites, and Azure Integration Services configurations.
- Explanation of prompt-driven GitHub Copilot usage and reusable prompt patterns.
- Documentation of migration patterns, assumptions, and operational considerations.

Formal classroom-based training is not included as part of this service. Following completion of the engagement, we can continue working with you to support further delivery, extended enablement, or targeted training activities as part of follow-on services.

This approach ensures that client developers leave the engagement with practical experience, validated patterns, and the confidence to progress with broader integration migration initiatives.



ORDERING AND INVOICING PROCESS

To begin the process, please contact glue.frameworks@reply.com with details of your organisation, role and high-level requirements.

Our Framework Manager will connect you to our experts and from here we will organise an introductory discussion to go into more detail and shape a proposed engagement that suits your needs.

We invoice for both fixed price and time and materials engagements one month in arrears. For fixed price engagements, this takes place upon completion of the deliverable(s), or in stages, if the size of the engagement is greater than £40,000 excluding VAT.

Payment terms are 30 days net of receipt of invoice.



CUSTOMER RESPONSIBILITIES

To ensure successful delivery of our data services, several key inputs from the customer are essential. Firstly, a clear understanding of the customer's business goals, current IT infrastructure, and specific data needs is crucial for tailoring our services effectively. Access to relevant technical documentation and systems is also required to assess the existing environment and design an appropriate data strategy. Active engagement and collaboration from the customer's IT team are vital, both for sharing insights during the planning phase and for effective knowledge transfer throughout the project. Lastly, timely feedback on deliverables and open communication regarding any changes in requirements or challenges faced are imperative for agile project management and ensuring the project remains aligned with the customer's objectives. These inputs are foundational to a successful partnership and the delivery of a solution that fully meets the customer's needs.



ABOUT REPLY

Reply is a company that specialises in Consulting, Systems Integration and Digital Services with a focus on the conception, design and implementation of solutions based on the new communication channels and digital media.

Reply partners with key industrial groups in defining and developing business models made possible by the new technological and communication paradigms such as Artificial Intelligence, Big Data, Cloud Computing, Digital Communication, the Internet of Things and Mobile and Social Networking. In so doing, it aims to optimise and integrate processes, applications and devices.

Reply's offer is aimed at fostering the success of its customers through the introduction of innovation along the whole economic digital chain. Given its knowledge of specific solutions and due to a consolidated experience, Reply addresses the main core issues of the various industrial sectors.

Through its network of specialist companies, Reply supports some of Europe's leading industrial groups in Telco & Media, Industry & Services, Banks & Insurance, and Public Administration to define and develop business models, suited to the new paradigms of Artificial Intelligence, Big Data, Cloud Computing, Digital Media and the Internet of Things.

We make innovation happen.

We started with a small team and a purpose: to help the digital revolution happen. Today, we are a team of more than 14,600 people in 16 different countries but we still have the same DNA, made up of agile, vertical task forces and an inner passion for innovation.

We are a decentralised network of specialised companies.

Among Replyers, you will find passionate geeks, visionary strategists, and creative minds, each with sharp skills in a specific business, who cooperate together and never stop learning from each other.

Make forward, act sustainably.

We know a sustainable future is possible and technology can be a strong asset to reach it. As leaders in digital transformation, we push for change and operate in full accordance with the highest ethical standards and with respect for the rights of future generations