



G-Cloud 15

Pricing Document

Lot 2b SaaS



Pricing

Depending on precise customer requirements, discounts on the prices provided might be available. Details on current pricing can be found on the next slide.

For completeness we have also provided vendor pricing detailed on the vendor's website which can also be found here:

<https://www.blueprism.com/plans-pricing/>

We have also provided our G Cloud rate card for additional services to support implementation on slides 5 and 6.

Pricing

Blue Prism: Digital Worker Licence

Number of Robots Licensed	Licence Term (Years)	
	1	2-4
1- 10	£11,080	£10,576
11 - 20	£9,975	£9,702
21 - 50	£9,429	£8,568
51 - 100	£8,873	£8,064
101 - 200	£8,316	£7,560
201 - 500	£7,760	£7,056
501 - 1000	£7,203	£6,552
1001+	£6,657	£6,048

Pricing

Blue Prism: Managed Cloud Platform

Number of Robots Licensed	Licence Term (Years)	
	1	2-4
1 - 1	£30,870	£28,088
2 - 2	£17,273	£15,654
3 - 3	£12,705	£11,505
4 - 4	£10,448	£9,503
5 - 10	£9,356	£8,505
11 - 20	£6,410	£5,828
21 - 50	£5,198	£4,725
51 - 100	£4,505	£4,095
101 - 200	£4,158	£3,780
201 - 500	£3,985	£3,623
501 - 1000	£3,869	£3,518
1001 +	£3,869	£3,518

Pricing rate card

We have also provided our consultancy rates for any wrap-around/professional services activities requested by the customer to support their implementation of the SaaS requirements

All figures are quoted in £ sterling per day, exclusive of VAT.

Our current professional day rates are available on the Digital Marketplace. For completeness they are also shown over (aligned to the GDAD job families), according to the skills required, seniority and experience. This rate card allows us to offer you the most competitive rates, matched against the required skillset on a case-by-case basis.

Standard pricing assumptions

Consultant's working day: 8 hours, excluding travel and lunch

Working week: Monday to Friday, excluding national holidays

Default office hours: 0900 to 1800 Monday to Friday. Support desk hours will be based on customer requirements.

Travel, mileage subsistence: Included in day rate within M25. Payable at the organisation's standard T&S rate outside M25

Professional indemnity insurance included in day rate

Travel and Subsistence

For on-site requirements, wherever possible, we'll provide people who are local to the area where the work will be carried out so that expenses will not be incurred. Where this isn't possible, we reserve the right to charge travel and subsistence expenses in accordance with the standard pricing assumptions and contractual agreements. No travel expenses will be incurred for work undertaken in any of TPXimpact's offices.

Payment Terms

Our pricing rate card assumes that all work undertaken will be on a Time-and-Materials basis with billing monthly in arrears based on actual utilisation. Our payment terms are 30 days from presentation of a valid invoice.

Rate card

GDAD Capability	Architecture	Cyber security	Data	IT Operations	Product and delivery	Quality assurance & testing	Software development	User-centred design
Associate	£ 620	£ 620	£ 620	£ 620	£ 620	£ 620	£ 620	£ 620
Trainee	£ 800	£ 800	£ 800	£ 800	£ 800	£ 800	£ 800	£ 800
Role	£ 1040	£ 1040	£ 1040	£ 1040	£ 1040	£ 1040	£ 1040	£ 1040
Senior	£ 1225	£ 1225	£ 1225	£ 1225	£ 1225	£ 1225	£ 1225	£ 1225
Lead	£ 1375	£ 1375	£ 1375	£ 1375	£ 1375	£ 1375	£ 1375	£ 1375
Principal	£ 1825	£ 1825	£ 1375	£ 1825	£ NA	£ NA	£ 1825	£ NA
Head of	£ 1825	£ 1825	£ 1825	£ 1825	£ 1825	£ NA	£ 1825	£ 1825

CONTACT US

Any questions? Please contact:

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