

Fujitsu Software Defined Network (SD-WAN) High Assurance: Charges

This monthly charge assumes the following:

- SLA as defined in Service Description.
- Solution updated as required to latest recommended solution.
- Professional Service charges are calculated using the SFIA rate card
- Connectivity provided by Customer at site and if MPLS to Fujitsu data centres.
- A Cisco SD WAN License is required per edge device and shall meet agreed tier capacity.
- High Availability (HA) sites require 2 devices and licences per site.

SD-WAN Managed Contract Charges

Description	Charge Type	Charge
Review of Information Assurance and creation of Solution Architecture documentation	One off Charge (SFIA Rate card)	£420,000
Dedicated infrastructure PODs creation or 2026 refresh	One off Charge	£2,260,000
Shared Platform Charge	One off Charge	£500,000
Professional Service charges for accreditation / certification activities & production of ISMS	Daily Rate based on SFIA Rate Card	
Professional Charges for SD-WAN Configuration and Policy Definitions	Daily Rate based on SFIA Rate Card	
Professional Service charges for Customer programme management activity	Daily Rate based on SFIA Rate Card	
Appliances	Charge Type	Charge
DELL 4600 for current users	Rental Charge Per Unit Per Month	£184
DELL 4600 Deployment Charge	Daily Rate based on SFIA Rate Card	£850
Advantech FWA-3051-8CA1R	Rental Charge Per Unit Per Month	£318
Advantech FWA-3051-8CA1R Deployment Charge	Daily Rate based on SFIA Rate Card	£850
Advantech FWA-3051-16A1R	Rental Charge Per Unit Per Month	£511
Advantech FWA-3051-16A1R Deployment Charge	Daily Rate based on SFIA Rate Card	£850
Advantech FWA-3051-20A1R	Rental Charge Per Unit Per Month	£602
Advantech FWA-3051-20A1R Deployment Charge	Daily Rate based on SFIA Rate Card	£850
Appliance Data Wipe Charge upon device recovery	One Off Charge (SFIA Rate Card)	£230
Cisco 8100L 1N-4T	Rental Charge Per Unit Per Month	£69
Cisco 8100L 1N-4T Deployment Charge	Daily Rate based on SFIA Rate Card	£850
Cisco 8200L 1N-4T	Rental Charge Per Unit Per Month	£75
Cisco 8200 Deployment Charge	Daily Rate based on SFIA Rate Card	£850

Cisco 8200 1N-4T	Rental Charge Per Unit Per Month	£156
Cisco 8200 Deployment Charge	Daily Rate based on SFIA Rate Card	£850
Cisco 8300 1N1S-6T	Rental Charge Per Unit Per Month	£333
Cisco 8300 Deployment Charge	Daily Rate based on SFIA Rate Card	£850
Cisco 8300 1N1S-4T2X	Rental Charge Per Unit Per Month	£443
Cisco 8300 Deployment Charge	Daily Rate based on SFIA Rate Card	£850
Cisco 8300 2N2S 6T (project)	Rental Charge Per Unit Per Month	£455
Cisco 8300 Deployment Charge	Daily Rate based on SFIA Rate Card	£850
Cisco 8300 2N2S 4T2X	Rental Charge Per Unit Per Month	£569
Cisco 8300 Deployment Charge	Daily Rate based on SFIA Rate Card	£850
Cisco 8500 12X4QC	Rental Charge Per Unit Per Month	£3,910
Cisco 8500 Deployment Charge	Daily Rate based on SFIA Rate Card	£1,700
Cisco Additional Power Supply	One Off Charge	£86
CISCO Edge Secure Disposal	One Off Charge	£350
ADVA License Deployment Charge	Daily Rates based on SFIA Rate Card	
ADVA Management for 8 core Appliance	Charge Per Month	£23
ADVA Management for 16 core Appliance	Charge Per Month	£46
Data Centre Services Description	Charge Type	Charge
Shared Orchestration Platform Hosted List X Fujitsu data centres	Charge Per Month	£126,500
Shared Orchestration Platform Hosted Management Charge	Charge Per Month	£73,500
Customer Management Portal per RBAC role assigned to Technical Actors	Charge Per Month	£290
Customer SIEM feeds Per Month.	Charge Per Month	£6,325
Storage retention of all events and configuration changes relating to the Services for six months (rolling)	Charge Per Month	£750
SD-WAN Software subscription charge per site DNA Advantage	Charge Type	Charge
Tier 0 Up to 25 Mbps License	Charge Per Month	£61.00
Tier 1 Up to 200 Mbps License	Charge Per Month	£90.00
Tier 2 Up to 1 Gbps License	Charge Per Month	£207.00
Tier 3 Up to 10 Gbps License	Charge Per Month	£610.00
Optional Services	Charge Type	Charge
LiveNX UK Reporting and Analytics per license	Charge Per Month	£113
AWS Fujitsu management fee per SD-WAN license	Charge Per Month	£150
Pairwise Encryption management per SD-WAN license	Charge Per Month	£80

Cisco IOS Firewall management per SD-WAN license	Charge Per Month	£144
SD-WAN management fee per SD-WAN license (managed service)	Charge Per Month	£87
LiveNX management fee (managed service) per license	Charge Per Month	£144
Enhanced Protective Monitoring (CNI aligned) per SD-WAN tier subscription license	Charge Per Month	£69
Edge Device Break Fix Dell Devices	Charge Per Month	£69
Edge Device Break Fix Cisco Devices	Charge Per Month	£86
Edge Device Break Fix Cisco Devices	Charge Per Month	£98
ISP / MPLS bearer Management charge	Charge Per Month	£35

G-Cloud Rate Card – UK Onshore

Job family	Job role	Role level	Maximum Day Rate
Architecture roles	Business architect	1. Trainee business architect	£ 680
		2. Associate business architect	£ 1,240
		3. Business architect	£ 1,580
		4. Lead business architect	£ 2,180
	Data architect	1. Data architect	£ 1,240
		2. Senior data architect	£ 1,500
		3. Chief data architect	£ 1,750
	Enterprise architect	1. Enterprise architect	£ 1,290
		2. Senior enterprise architect	£ 1,640
		3. Lead enterprise architect	£ 1,970
		4. Principal enterprise architect	£ 2,050
	Network architect	1. Associate network architect	£ 1,290
		2. Network architect	£ 1,680
		3. Lead network architect	£ 2,050
	Security architect	1. Security architect	£ 1,310
		2. Lead security architect	£ 1,610
		3. Principal security architect	£ 2,140
	Solution architect	1. Associate solution architect	£ 920
		2. Solution architect	£ 1,290
		3. Senior solution architect	£ 1,680
		4. Lead solution architect	£ 2,050
		5. Principal solution architect	£ 2,400
	Technical architect	1. Associate technical architect	£ 980
		2. Technical architect	£ 1,170
		3. Senior technical architect	£ 1,310
		4. Lead technical architect	£ 1,610
		5. Principal technical architect	£ 2,140
Chief digital and data roles	Chief data officer	1. Chief data officer	£ 2,750
	Chief information security officer	1. Chief information security officer	£ 2,400
	Chief technology officer	1. Chief technology officer	£ 2,860
Cyber security roles	Cyber security audit and assurance	1. Lead cyber security audit and assurance	£ 1,440
		2. Principal cyber security audit and assurance	£ 1,660
	Cyber security governance and risk management	1. Associate cyber security governance and risk manager	£ 920

		2. Lead cyber security governance and risk manager	£	1,440
		3. Principal cyber security governance and risk manager	£	1,660
	Cyber security monitoring	1. Associate cyber security monitoring	£	920
		2. Lead cyber security monitoring	£	1,440
		3. Principal cyber security monitoring	£	1,660
	Cyber security incident response	1. Associate cyber incident response	£	920
		2. Lead cyber security incident response	£	1,440
		3. Principal cyber security incident response	£	1,660
	Cyber security vulnerability management	1. Associate cyber security vulnerability management	£	920
		2. Lead cyber security vulnerability management	£	1,440
		3. Principal cyber security vulnerability management	£	1,660
	Cyber security digital forensics	1. Associate cyber security digital forensics	£	920
		2. Lead cyber security digital forensics	£	1,440
		3. Principal cyber security digital forensics	£	1,660
	Cyber security testing	1. Associate cyber security testing	£	920
		2. Lead cyber security penetration testing	£	1,440
		3. Principal cyber security testing	£	1,660
	Cyber security secure design	1. Associate cyber security secure systems architecture and design	£	920
		2. Lead cyber security secure systems architecture and design	£	1,440
		3. Principal cyber security secure systems architecture and design	£	1,660
Data roles	Analytics engineer	1. Trainee analytics engineer	£	730
		2. Analytics engineer	£	960
		3. Senior analytics engineer	£	1,240
		4. Lead analytics engineer	£	1,580

		5. Head of analytics engineering	£	2,180
	Data analyst	1. Associate analyst	£	960
		2. Data analyst	£	1,240
		3. Senior data analyst	£	1,580
		4. Principal data analyst	£	2,180
	Data engineer	1. Data engineer	£	1,010
		2. Senior data engineer	£	1,210
		3. Lead data engineer	£	1,370
		4. Head of data engineering	£	1,580
	Data ethicist	1. Data ethics lead	£	1,580
		2. Head of data ethics	£	2,180
	Data governance manager	1. Data governance manager	£	1,580
		2. Lead data governance manager	£	1,890
		3. Head of data governance	£	2,180
	Data scientist	1. Trainee data scientist	£	770
		2. Associate data scientist	£	920
		3. Data scientist	£	960
		4. Principal data scientist	£	1,580
		5. Lead data scientist	£	1,890
		6. Head of data science	£	2,180
	Machine learning engineer	1. Senior machine learning engineer	£	1,580
		2. Lead machine learning engineer	£	1,890
	Performance analyst	1. Associate performance analyst	£	830
		2. Performance analyst	£	960
		3. Senior performance analyst	£	1,580
		4. Lead performance analyst	£	1,890
		5. Head of performance analysis	£	2,270
IT operations roles	Application operations engineer	1. Associate application operations engineer	£	710
		2. Application operations engineer	£	780
		3. Senior application operations engineer	£	1,000
		4. Lead application operations engineer	£	1,220
		5. Principal application operations engineer	£	1,400

	Business relationship manager	1. Business relationship manager	£	780
		2. Senior business relationship manager	£	1,030
		3. Lead business relationship manager	£	1,320
	Change and release manager	1. Configuration analyst	£	710
		2. Change and release analyst	£	780
		3. Change and release manager	£	1,000
	Command and control centre manager	1. Operations analyst	£	780
		2. Senior operations analyst	£	1,000
		3. Operational control manager	£	1,290
		4. Head of command and control	£	1,820
	End user computing engineer	1. Associate end user computing engineer	£	710
		2. End user computing engineer	£	780
		3. Senior end user computing engineer	£	1,000
		4. Lead end user computing engineer	£	1,220
		5. Principal end user computing engineer	£	1,400
	IT service manager	1. IT service analyst	£	710
		2. IT service manager	£	780
		3. Senior IT service manager	£	1,000
		4. Head of IT service management	£	1,280
	Incident manager	1. Incident manager	£	780
		2. Major incident manager	£	1,000
	Infrastructure engineer	1. Associate infrastructure engineer	£	820
		2. Infrastructure engineer	£	1,000
		3. Senior infrastructure engineer	£	1,200
		4. Lead infrastructure engineer	£	1,440
		5. Principal infrastructure engineer	£	1,730
	Infrastructure operations engineer	1. Associate infrastructure operations engineer	£	820

		2. Infrastructure operations engineer	£	1,000
		3. Senior infrastructure operations engineer	£	1,200
		4. Lead infrastructure operations engineer	£	1,440
		5. Principal infrastructure operations engineer	£	1,730
	Problem manager	1. Problem analyst	£	900
		2. Problem manager	£	780
	Service desk manager	1. Service desk analyst	£	710
		2. Senior service desk analyst	£	780
		3. Service desk manager	£	1,000
		4. Head of service desk	£	1,580
	Service transition manager	1. Service acceptance analyst	£	710
		2. Service readiness analyst	£	780
		3. Service transition manager	£	1,000
		4. Lead service transition manager	£	1,580
Product and delivery roles	Business analyst	1. Trainee business analyst	£	810
		2. Junior business analyst	£	940
		3. Business analyst	£	1,070
		4. Senior business analyst	£	1,210
		5. Lead business analyst	£	1,400
		6. Head of business analysis	£	1,680
	Delivery manager	1. Associate delivery manager	£	1,070
		2. Delivery manager	£	1,210
		3. Senior delivery manager	£	1,400
		4. Head of (Agile) delivery management	£	1,680
	Digital portfolio manager	1. Digital portfolio analyst	£	1,070
		2. Digital portfolio manager	£	1,310
		3. Senior digital portfolio manager	£	1,400
		4. Head of portfolio	£	1,680
	Product manager	1. Associate product manager	£	940
		2. Product manager	£	1,070
		3. Senior product manager	£	1,310
		4. Lead product manager	£	1,400

		5. Head of product	£	1,680
	Programme delivery manager	1. Programme delivery manager	£	1,580
	Service owner	1. Service owner	£	1,610
Quality assurance testing (QAT) roles	Quality assurance testing (QAT) analyst	1. Tester (QAT)	£	740
		2. QAT analyst	£	840
		3. Senior QAT analyst	£	1,080
		4. Lead QAT analyst	£	1,130
	Test engineer	1. Tester (test engineer)	£	980
		2. Test engineer	£	1,310
		3. Senior test engineer	£	1,560
		4. Lead test engineer	£	1,610
	Test manager	1. Test manager	£	1,130
		2. Head of test	£	1,470
Software development roles	Development operations (DevOps) engineer	1. Apprentice DevOps engineer	£	690
		2. Junior DevOps engineer	£	860
		3. DevOps engineer	£	970
		4. Senior DevOps engineer	£	1,110
		5. Senior DevOps engineer - management	£	1,110
		6. Lead DevOps engineer	£	1,320
		7. Lead DevOps engineer - management	£	1,320
		8. Principal DevOps engineer	£	1,570
		9. Principal DevOps engineer - management	£	1,570
	Frontend developer	1. Apprentice frontend developer	£	740
		2. Junior frontend developer	£	860
		3. Frontend developer	£	970
		4. Senior frontend developer	£	1,110
		5. Lead frontend developer	£	1,320
		6. Head of frontend development	£	1,570
	Software developer	1. Apprentice developer	£	690
		2. Junior developer	£	860
		3. Developer	£	970
		4. Senior developer	£	1,110

		5. Senior developer - management	£	1,110
		6. Lead developer	£	1,320
		7. Lead developer - management	£	1,320
		8. Principal developer	£	1,570
		9. Principal developer - management	£	1,570
User-centred design roles	Accessibility specialist	1. Junior accessibility specialist	£	930
		2. Accessibility specialist	£	1,090
		3. Senior accessibility specialist	£	1,290
		4. Head of accessibility	£	1,610
	Content designer	1. Associate content designer	£	690
		2. Junior content designer	£	810
		3. Content designer	£	930
		4. Senior content designer	£	1,090
		5. Lead content designer	£	1,290
		6. Head of content design	£	1,610
	Content strategist	1. Content strategist	£	1,290
	Graphic designer	1. Associate graphic designer	£	610
		2. Junior graphic designer	£	810
		3. Graphic designer	£	930
		4. Senior graphic designer	£	1,090
		5. Lead graphic designer	£	1,290
		6. Head of graphic design	£	1,610
	Interaction designer	1. Associate interaction designer	£	610
		2. Junior interaction designer	£	810
		3. Interaction designer	£	930
		4. Senior interaction designer	£	1,090
		5. Lead interaction designer	£	1,290
		6. Head of interaction design	£	1,610
	Service designer	1. Associate service designer	£	610
		2. Junior service designer	£	810
		3. Service designer	£	930
		4. Senior service designer	£	1,090

		5. Lead service designer	£	1,290
		6. Head of service design	£	1,610
	Technical writer	1. Technical writer	£	1,090
		2. Lead technical writer	£	1,290
	User researcher	1. Associate user researcher	£	610
		2. Junior user researcher	£	810
		3. User researcher	£	930
		4. Senior user researcher	£	1,090
		5. Lead user researcher	£	1,290
		6. Head of user research	£	1,610

The rates are exclusive of VAT at the prevailing rate.

Offshore rates are available on request for the appropriate solution.

Should any further consultation or design work be needed to tailor the solution for the Buyer, this will be charged based on the above SFIA rates. This includes any extra workshops or consultation to ascertain system integration suitability for external Buyer owned systems.

Standards for Day Rate Cards:

- Working day: 8 hours exclusive of travel and lunch.
- Working week: Monday to Friday excluding national holidays.
- Office hours: 9:00am to 5:00pm Monday to Friday.
- Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25.
- Mileage: As for travel, mileage subsistence.
- Professional indemnity insurance: included in day rate.