



G-CLOUD 15

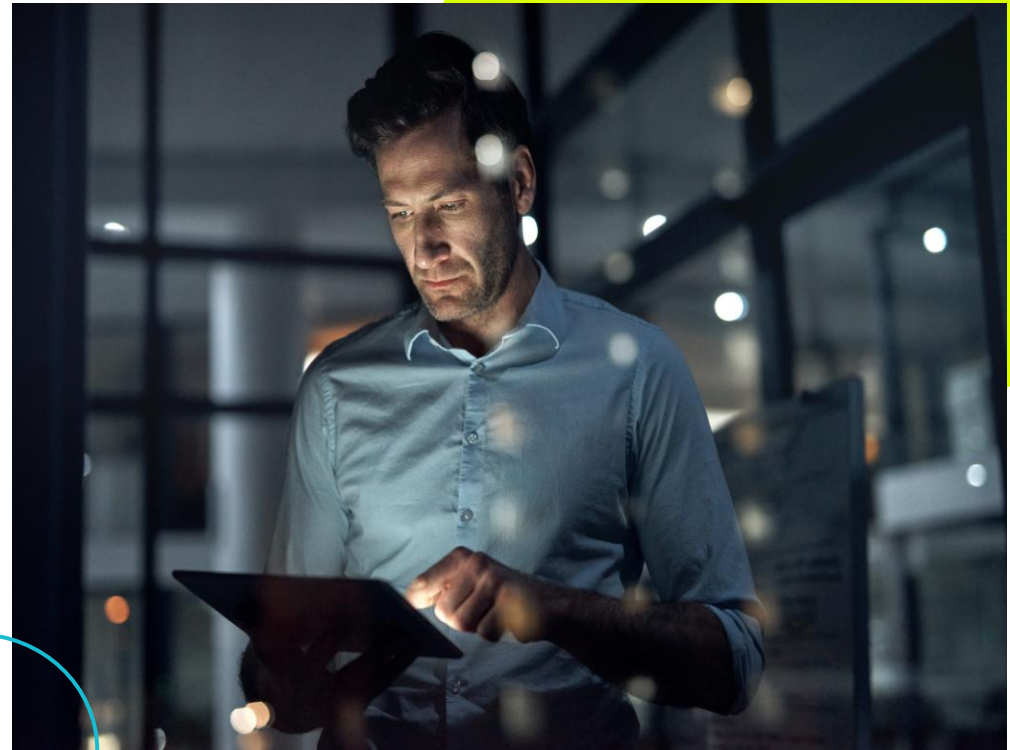
Service Definition

Microsoft Dynamics 365 Services

its.

Dynamics 365 Services

- Solution Overview
- Solution Detail
- Business Need
- Case Study
- Our Services And Assurances



Solution Overview

ITS provides implementation services for Dynamics 365 & Power Platform which encompass all activities including:

- ✓ **Business Analysis**
- ✓ **Technical Architecture**
- ✓ **Solution Architecture**
- ✓ **Development**
- ✓ **Quality Assurance**
- ✓ **Project Management Services**

We work across Dynamics 365 (including CRM, Case Management and Customer Service) and Power Platform (including Power BI, Power Apps, Power Automate, Power Pages and Power Portal).

We have the expertise to implement any project on a Dynamics / Power Platform. Dynamics 365 and Power Platform are versatile and can be utilised for a wide range of organisational requirements.

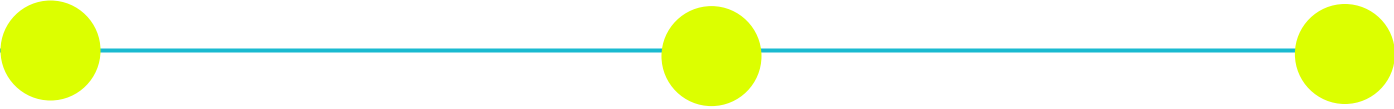
ITS specialises in working in partnership with our clients to help them leverage the platform to provide a broad range of requirements.

Solution Detail

Specific services available from ITS in relation to Dynamics 365 and Power Platform include:

- Discovery exercises focused on client requirements and how or if Dynamics / Power Platform can be used to fulfil requirements.
- Road-mapping and GAP analysis in relation to Dynamics / Power Platform usage and current manual or On-Prem processes.
- CRM, Sales and Marketing project delivery. Complete solutions delivered utilising Agile or waterfall methodologies.
- Case management project delivery. Encompassing Complaints, grant management, inspection and investigation management.
- Supplemental resourcing. Need a Technical solutions architect, development resource, testers? We have the resource and expertise to work side by side with your organisation at any stage of the project lifecycle.
- Agnostic advice on plugins or toolsets suitable for your requirements. We believe in utilising out of the box functionality wherever possible and will give you a clear, no nonsense view on development or product needed to fulfil client requirements.



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- For organisations who need assistance with their business requirements and associated technology roadmap.

- For any organisation that needs to capture their business process flows and requirements.

- For organisations that need expertise in Microsoft Dynamics or Power Platform across the full range of resource types

- For organisations that want to make use of already existing platforms and technology solutions, rather than adding to their technology landscape

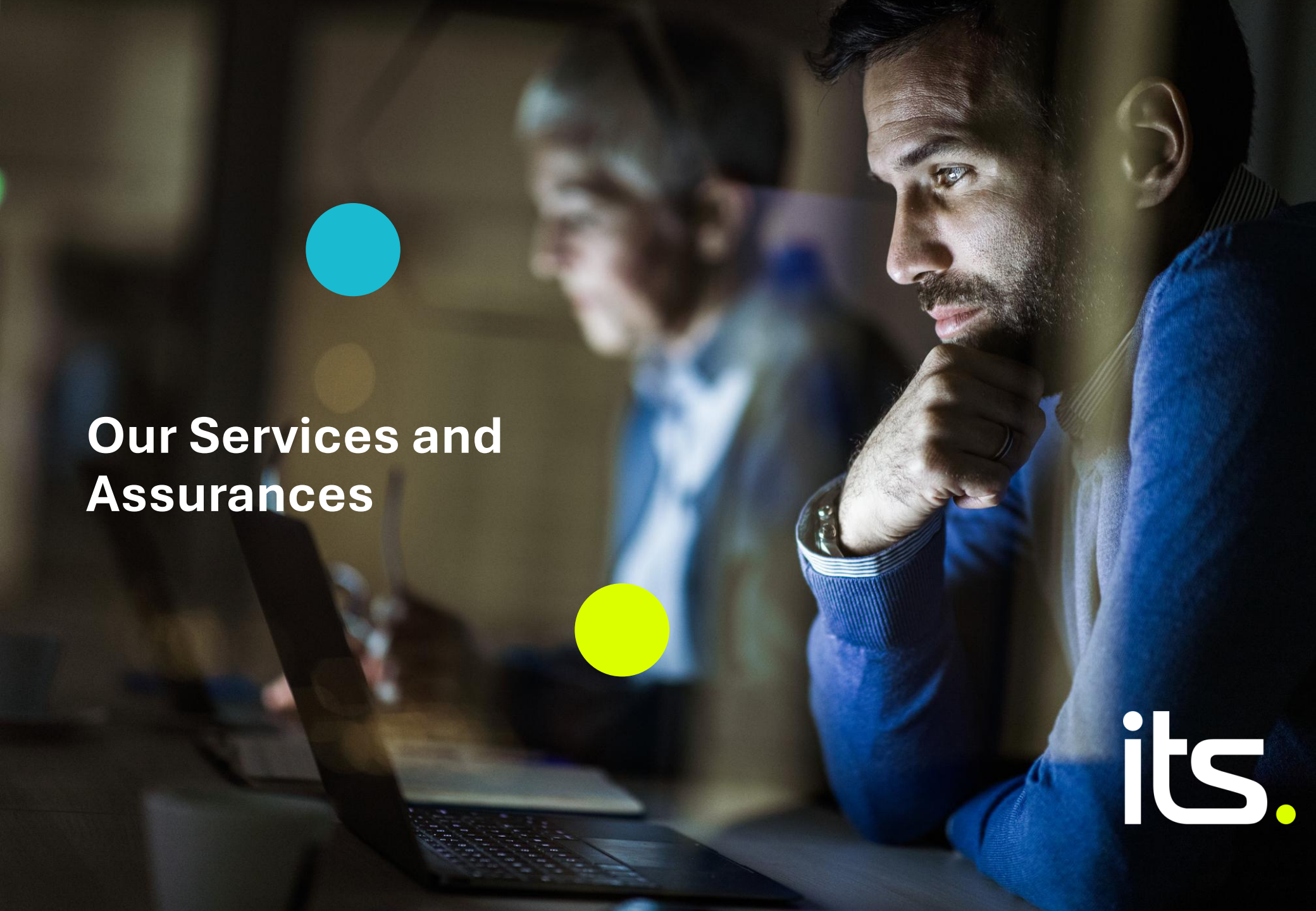
- For organisations wishing to streamline and automate process whilst remaining accountable

- For organisations that want to achieve a single citizen view across single or numerous public bodies or departments

- For organisations that want an effective and modern user interface, in line with the Microsoft digital office experience that millions of staff already use on a daily basis.

- For any organisation looking to replace or automate and streamline processes

- For organisations, departments or public bodies who have a presence on the Microsoft Cloud or a roadmap to get there

A photograph of two men in a dimly lit office. In the foreground, a man with a beard and mustache, wearing a blue sweater, is looking intently at a laptop screen. His hand is resting on his chin. In the background, another man is blurred, also working on a laptop. The scene is lit with warm, low-key lighting, creating a professional and focused atmosphere. Two solid circles, one cyan and one yellow, are overlaid on the image.

Our Services and Assurances

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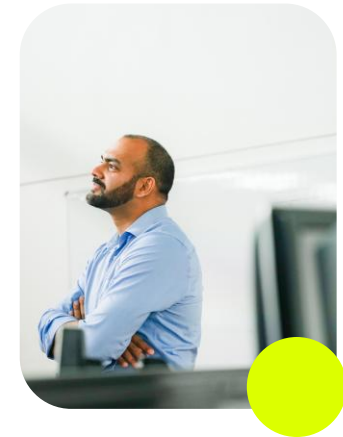
What we do

ITS specialises in delivering secure, robust digital solutions for the UK public sector, with deep expertise in case management, citizen-facing portals, and workflow optimisation. With over 60 years' experience, we help public bodies manage complex information, streamline processes, and improve outcomes for both staff and citizens.

Our strengths include:

- **Specialist Solutions:** We design and implement advanced case management systems, intuitive public portals, and digital workflows tailored to the needs of government, regulatory, and justice organisations.
- **Trusted Track Record:** Our solutions are trusted by leading bodies including the Insolvency Service, Land & Property Services, and the General Optical Council—supporting the secure handling of sensitive, high-volume data.
- **End-to-End Service:** From requirements discovery and system migration to implementation, user training, and ongoing support, we deliver a complete service focused on operational efficiency and compliance.
- **Security and Compliance:** All ITS solutions are aligned to ISO/IEC 27001, Cyber Essentials, and UK data protection standards, and offer flexible deployment options to meet government requirements.

ITS is the trusted partner for public sector organisations seeking to modernise services, enhance citizen engagement, and achieve measurable improvements in efficiency and transparency.



Who We Work With

We deliver transformation to key government departments and public sector bodies and agencies across the UK and Ireland, including:



Transforming Public Services Through Digital Solutions

ITS enables public sector organisations to deliver accessible, efficient, and compliant digital services that make a tangible difference to citizens and staff.

What we do:

- **Modernise legacy systems:** Replace manual and paper-based processes with secure, digital workflows that reduce errors and administrative burden.
- **Enhance citizen engagement:** Build intuitive, user-centred portals for public access, case tracking, self-service, and digital communications.
- **Optimise staff productivity:** Automate repetitive tasks, streamline approvals, and provide real-time case oversight, enabling staff to focus on complex, value-added work.
- **Strengthen compliance and auditability:** Ensure every step of a process is traceable, auditable, and aligned with regulatory and security standards.
- **Integrate and connect:** Seamlessly connect with existing systems, data sources, and external agencies to support joined-up public services.
- **Adapt to changing needs:** Rapidly implement new policies, statutory requirements, or service improvements with flexible, configurable digital solutions.



Our Specialist Services



1. Design & Consultancy

- **Solution and Technical Architecture:** Our architects work with you to design secure, scalable cloud solutions that align with your operational, policy, and regulatory needs.
- **Business Analysis & Process Redesign:** Experienced business analysts use workshops, user stories, and process mapping to ensure digital services are user-centred, efficient, and future-proof.



2. Implementation & Integration

- **Application Development & Configuration:** We build, customise, and integrate applications on leading cloud platforms, including Microsoft Azure, Dynamics 365, and SharePoint. Our solutions support a wide range of business needs, from case management to citizen portals.
- **Data Migration & Legacy Modernisation:** Specialist consultants use best-practice ETL processes to migrate data securely and accurately from legacy systems, ensuring continuity and data quality.
- **System Integration:** Seamless integration with third-party systems and government platforms to support end-to-end workflows and information sharing.
- **Testing & Quality Assurance:** Accredited testers apply manual and automated testing methodologies to ensure security, performance, and regulatory compliance.

Our Specialist Services



3. Transition, Service Management and Support

- **Project & Transition Management:** Projects are managed using a combination of Agile and PRINCE2 frameworks, ensuring projects are delivered on time, within budget, and with strong governance.
- **Service Management:** Our ITIL-aligned service desk provides responsive incident, change, and problem management. Regular reviews, reporting, and proactive improvements help ensure service reliability and alignment with business objectives.
- **Planned Maintenance & Continuous Improvement:** We schedule maintenance to minimise impact and continuously review performance to optimise value, resilience, and user experience.

How We Work With Customers

ITS is committed to building lasting partnerships with our customers—delivering secure, modern solutions that create public value and support your long-term goals.

- **Collaborative Partnership:** We work as an extension of your team, taking time to understand your challenges, priorities, and policy context. Early engagement, workshops, and regular communication ensure shared understanding and alignment from day one.
- **User-Centred Design:** Our solutions are shaped by the needs of end users—citizens, staff, and stakeholders. We use a mix of agile and structured methods to co-design services that are accessible, efficient, and compliant.
- **Experienced Teams:** ITS brings together specialists in business analysis, technical architecture, cloud engineering, project delivery, and support. Our teams are experienced in regulated, high-volume environments and deliver practical, evidence-led solutions.



How We Work With Customers

- **Agile and Flexible Delivery:** We adapt our delivery approach (agile, hybrid, or waterfall) to fit your organisation's culture and project needs, providing early visibility, rapid feedback, and smooth change management.
- **Transparent Project Management:** Projects are governed using established frameworks (PRINCE2, Agile), with clear milestones, risk management, and progress reporting. We prioritise open communication and “no surprises” delivery.
- **Focus on Outcomes:** Every project is measured by tangible results—improved processes, measurable efficiencies, better user experiences, and compliance with government and legislative standards.
- **Long-Term Support:** Our engagement doesn't end at go-live. We provide proactive service management, continuous improvement, and regular service reviews to ensure your digital services evolve with your needs.



Secure, Flexible Hosting to Meet Public Sector Needs

ITS solutions are designed to support a full range of deployment options - including secure cloud, on-premise, and hybrid models, to align with each organisation's security, compliance, and operational requirements.

Hosting options we support:

- **Cloud-Based Hosting**

- ITS is a Microsoft Azure specialist, offering secure, scalable solutions hosted in UK/EU data centres, compliant with public sector security and data residency requirements.
- Our Azure-based services benefit from advanced security, resilience, disaster recovery, and business continuity options.
- Cloud hosting supports rapid scaling, regular feature updates, and secure remote access for distributed teams.

- **On-Premise Hosting**

- For clients with specific data residency, integration, or security requirements, ITS provides fully supported on-premise deployments.
- We work collaboratively with your IT team to design, configure, and manage the required infrastructure, ensuring robust security, resilience, and compliance.
- On-premise options allow organisations to retain full control over their environment and integration with existing local systems.

Service Management and Support

Service Management

ITS provides dedicated Service Managers who act as a single point of contact for each service, ensuring clear accountability, effective communication, and consistent service delivery. Our Service Managers manage the day-to-day coordination of the ITS support function, oversee incident resolution, and provide regular status updates alongside comprehensive monthly service reports.

Our service management approach is aligned with ITIL best practices and places strong emphasis on incident, problem, and change management, ensuring services are stable, resilient, and well governed. ITS coordinates the scoping, planning, costing, and delivery of change in a controlled manner, supporting service improvement while minimising risk and disruption.

Continuous improvement is central to our service model, Service Managers identify opportunities to optimise performance, resilience, and value over time. Monthly reporting includes service availability, incident summaries, major incidents, providing full transparency and insight. Regular review meetings are held to agree priorities and actions for future service periods. This collaborative, proactive approach ensures services remain aligned with business objectives while continually evolving to meet changing needs.

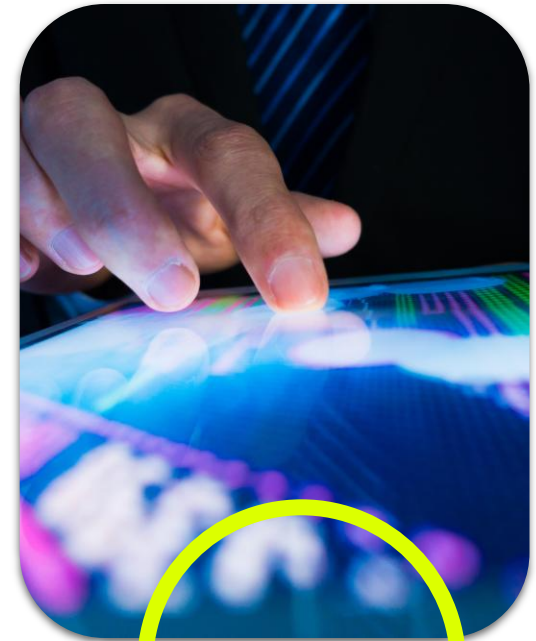
Planned Maintenance and Service Interruptions

Planned maintenance may be carried out by either ITS or the client in accordance with any pre-agreed maintenance timetable, and will, where possible, only be carried out during periods where the availability or performance of the relevant service elements will not be affected.

The pre-agreed timetable can be updated according to requirements at service review meetings. Scheduled interruptions to the agreed service hours will be either standing or ad-hoc arrangements, both of which will be agreed between us.

Service Levels

Service hours will be defined and agreed in line with your operational requirements and required service availability. Service availability will be measured as a percentage of the total time within each service period and reported through the monthly service performance report. Service levels, including response and resolution targets, will be aligned to the agreed priority of incidents to ensure that issues impacting critical services are addressed appropriately. ITS will work collaboratively with you to agree appropriate service schedules and management information, including meaningful performance measures.



Accreditations and Memberships

We deliver transformation
to key government
departments and public
sector bodies and agencies
across the UK, including:



Case Studies

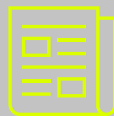


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DIGITALLY TRANSFORMING CITIZEN SERVICES FOR A ○ BETTER FUTURE.

Land and Property Services

Land and Property Services (LPS) partnered with ITS to implement a fully managed service and customised rate collection system which includes software provision, hosting, disaster recovery, printing, payments handling and debt collection.



900,000

Rates are collected on properties across Northern Ireland.



84.5%

We verified and traced 84.5% of end dated accounts.



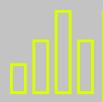
700,000

From 700,000 rate payers.



27,478

Helping to generate new rate demands for 27,478 properties.



£1.2 billion

Generating in revenues for the Northern Irish Executive.



£13.5 million

Generating an extra £13.5 million in revenue for the Northern Irish Executive.



DIGITALLY TRANSFORMING CITIZEN SERVICES FOR A BETTER FUTURE.

UK Central Government

ITS created a document and records management solution for a UK central government department, with the dual aims of increasing collaboration and meeting compliance obligations. This would be followed by the management of the overarching document and record Management capability and use of SharePoint across the department's tenant.

- ITS's fully managed EDM solution replaced the HP TRIM platform and included migration of all retained records to a MS SharePoint environment – Data is now managed and retained data to **IL3 (Restricted)**
- Utilisation of Office 365 components in a controlled manner to provide a departmental wide content management solution scalable to **80,000 users**
- **60TB** of information successfully migrated from file shares to SharePoint online
- Utilisation of repeatable template based Information Architecture designs in conjunction with RecordPoint Records 365 for flexibility and comprehensive record management.
- Digital content management Strategy implemented – further rollout of portals and templates across its HQ user base of **37,000 users**
- Increased usage of the core EDM solution **1,500 to 37,000** Users due to a simpler platform and classification



UK Investigation Body

ITS partnered with a UK Investigative office to develop a complaints management system, enabling for the efficient management of complaints from receipt through to resolution and reporting.

- ITS developed a comprehensive case management solution leveraging the power of the customised Dynamics 365 cloud based customer service portal.
- The construction of an online platform permitted members of the public who wished to make a complaint to register and lodge their grievance. Once submitted, complainants were able to check on the progress of a complaint and receive regular updates on the status of their complaint via the organisations online portal or through email updates as the case progresses.
- Workflows helped automate tasks such as document and email generation, document approval cycles, automatic upload of documents from Dynamics 365 to SharePoint Online and various key performance indicators (KPI).
- The custom-built platform written within the confines of Microsoft code, allowed for the flexibility of the prerequisites to be linked into a fully functional Dynamics 365 solution from Microsoft allowing for the successful launch of an online portal where members of the public could submit complaints with ease and be led through a transparent process to resolution.

Ordering and invoicing

We ask our clients to complete a standard registration/order form. Standard invoicing is on a quarterly-in-advance basis with 30-day payment terms by bank transfer.

Indexation is applied to all Service Management and Support charges upon the first anniversary of the Contract commencing. Indexation will be calculated using the relevant framework specified index, using the difference of the latest 12 months data available or 3.5%, whichever is higher.

A signed call off contract and valid Purchase Order must be received in advance of any work being scheduled or commencing.

While these are our standard terms, we are focused on making engaging with us as simple as possible so can agree other terms if required. If you would like to discuss further options, please contact us.





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