

Valcon G-Cloud Lot 3 Service Definition

Mendix Low Code Definition

[Ongoing support | End user training coordination]

Version 1.0

1. About Us

Valcon is a leading European consultancy specialising in AI and data-driven business transformation, with a growing and established presence in the UK. A trusted partner to major organisations including multiple UK Government departments and public sector agencies. Valcon connects strategy and operations, helping organisations create value in their transformation programmes.

With over 1,750 consultants across Europe, Valcon brings deep expertise across data, AI, technology and consulting. In the UK, Valcon works with clients across financial services, public sector, retail, industrials and infrastructure. Valcon is backed by private equity firm Rivean Capital.

2. Service Description

Our Mendix Low-Code Definition service empowers organizations to leverage the full potential of the Mendix low-code platform for rapid application development and digital innovation. As Valcon specialising in Mendix, we collaborate closely with your team to define tailored strategies, frameworks, and guidelines for successful implementation of Mendix low-code solutions.

Features

- **Architecture:** Define vision, design, feasibility, platform, IT strategy
- **Innovation:** Manage portfolio, design thinking, prototypes, UX, proof-of-concepts
- **Delivery:** Agile project management, development, front-end, integration, APIs
- **Application Management:** DevOps, incident handling, lifecycle, CI/CD, automation, delivery
- **Capability Build:** Training, agile coaching, maturity assessment, CoE, quality assurance

Benefits:

- Accelerates application development and deployment (2x to 5x times)
- Reduces development costs and effort
- Improves business agility and responsiveness
- Enables rapid prototyping and innovation
- Ensures scalable and flexible solutions
- Enhances governance and process control
- Streamlines low-code adoption and integration
- Optimises use of Mendix platform capabilities
- Improves user experience through faster iterations
- Provides competitive advantage in digital transformation

3. Approach

Our approach at Valcon to implementing Mendix low-code definition involves a systematic and collaborative process aimed at maximizing the value of Mendix low-code development within an organization.

Discovery & Assessment:

We begin by conducting a thorough assessment of the organisation's IT landscape and strategic objectives, followed by engaging key stakeholders to gather insights and define clear business goals. Through collaborative workshops and interviews, we gather detailed requirements and evaluate the organisation's readiness for Mendix adoption.

Governance:

With a clear initial view on the needs, challenges and goals, we build the governance for the project. Valcon's preference is an agile approach. We map the stakeholders, create the best practices and ways of working before commencing the project.

Solution Design & Architecture:

In this phase, we start the design of the solution. We build a scalable architecture and the platform setup. The solution blueprint is agreed upon and we checked the feasibility of the implementation.

Implementation

Valcon will design the delivery methodology to implement the solution. Through iterative cycles value is delivered and tested before a final testing cycle to certify the whole solution against requirements and goals.

Change Management and Training

Our approach includes actions to ensure the effective adoption of the solution designed. Valcon conducts training to trainers (and end users), we coach the team to adopt the technology and help identify new opportunities where the technology can have a positive business impact. We also gather feedback to improve the solution in future iterations whilst also supporting the customer to track value realisation, KPIs and ROI of the solution.

4. Effort and Cost

Effort will be determined collaboratively between the Valcon and the client based on the skills mix and scope required.

Please refer to the Pricing Document for current rates.

- Rate card prices are exclusive of VAT.
- Expenses are recharged at cost and supported by receipts.
- Expenses may include reasonable travel, accommodation, and subsistence costs.
- The payment schedule will follow milestone completions as agreed in the Statement of Work.

5. Assumptions

The successful delivery of the engagement depends on assumptions and dependencies jointly agreed between the Valcon and the client.

- These may include (but are not limited to):
- Access to required stakeholders, systems, or information
- Timely decisions and approvals
- Availability of resources and infrastructure
- Defined governance and communication processes

All assumptions and dependencies will be recorded and validated as part of the Statement of Work (SoW).