

Valcon G-Cloud Lot 3 Service Definition

Teams/professionals as a Service in Mendix, Databricks, Python, Java, .NET

[Set Up and Migration | Data/Information structure design, Engagement and communication planning, Project management and governance, Mobilisation coordination, Other]

Version 1.0

1. About Us

Valcon is a leading European consultancy specialising in AI and data-driven business transformation, with a growing and established presence in the UK. A trusted partner to major organisations including multiple UK Government departments and public sector agencies. Valcon connects strategy and operations, helping organisations create value in their transformation programmes.

With over 1,750 consultants across Europe, Valcon brings deep expertise across data, AI, technology and consulting. In the UK, Valcon works with clients across financial services, public sector, retail, industrials and infrastructure. Valcon is backed by private equity firm Rivean Capital.

2. Service Description

Teams and Professionals as a Service is an on-demand delivery model providing dedicated, scalable expert optimise specialists in Mendix, Databricks, Python, Java, and .NET to design, build, operate, and optimise solutions without long hiring cycles.

Features

- Pre-vetted Valcon's experts across Mendix, Databricks, Python, Java, .NET
- Rapid onboarding within days
- Scalable teams adjusted –up and down- to project demand
- Integrated with client agile and delivery models
- End-to-end delivery or specialized role support
- Flexible engagement and consumption-based pricing
- Proven accelerators, frameworks, and best practices
- Strong governance, quality, and delivery oversight
- Knowledge transfer and capability uplift support

Benefits:

- Faster time to market and responsiveness
- Reduced hiring time and costs
- Immediate access to scarce skills
- Flexible scaling up or down
- Lower delivery and operational risk
- Predictable costs and outcomes
- Focus on core business priorities
- Improved delivery quality and consistency
- Accelerated innovation and modernization

3. Approach

This service and mode provides pre-vetted experts in Mendix, Databricks, Python, Java, and .NET which can be onboarded in a short period of time (days). Teams scale up or down on demand, integrate with your delivery model, and accelerate outcomes without recruitment overhead or long-term commitments.

The service starts with a focused assessment of the client's business objectives, delivery timelines, and technology needs across Mendix, Databricks, Python, Java, and .NET. This ensures the right skills, roles, and capacity are defined upfront, aligned to outcomes rather than just resources.

Based on this assessment, an optimal team model is designed, combining architects, engineers, and specialists as needed. Pre-vetted professionals are onboarded rapidly, typically within days, minimizing delays associated with traditional recruitment and enabling immediate progress.

Once onboarded, the team integrates seamlessly with the client's existing delivery model, governance, and DevOps practices. Work is executed iteratively using agile methods, with clear milestones, KPIs, and quality controls to ensure transparency and predictable results.

As priorities evolve, the team can scale up or down to match demand, maintaining flexibility and cost efficiency. Throughout the engagement, strong oversight, security, and compliance are enforced, while continuous knowledge transfer helps build long-term client capability and sustainability.

In addition, Valcon can leverage nearshore delivery teams from our colleagues in South Eastern Europe (SEE), providing access to highly skilled professionals in a similar time zone and cultural context. This enables real-time collaboration, faster communication, and cost efficiency while maintaining high quality, strong governance, and seamless integration with onshore client teams.

4. Effort and Cost

Effort will be determined collaboratively between the Valcon and the client based on the skills mix and scope required.

Please refer to the Pricing Document for current rates.

- Rate card prices are exclusive of VAT.
- Expenses are recharged at cost and supported by receipts.
- Expenses may include reasonable travel, accommodation, and subsistence costs.
- The payment schedule will follow milestone completions as agreed in the Statement of Work.

5. Assumptions

The successful delivery of the engagement depends on assumptions and dependencies jointly agreed between the Valcon and the client.

- These may include (but are not limited to):
- Access to required stakeholders, systems, or information
- Timely decisions and approvals
- Availability of resources and infrastructure
- Defined governance and communication processes

All assumptions and dependencies will be recorded and validated as part of the Statement of Work (SoW).