

Valcon G-Cloud Lot 3 Service Definition

Project & Programme Recovery

[Set Up and Migration | Project management and governance]

Version 1.0

1. About Us

Valcon is a leading European consultancy specialising in AI and data-driven business transformation, with a growing and established presence in the UK. A trusted partner to major organisations including multiple UK Government departments and public sector agencies. Valcon connects strategy and operations, helping organisations create value in their transformation programmes.

With over 1,750 consultants across Europe, Valcon brings deep expertise across data, AI, technology and consulting. In the UK, Valcon works with clients across financial services, public sector, retail, industrials and infrastructure. Valcon is backed by private equity firm Rivean Capital.

2. Service Description

Valcon understand that getting cloud programmes back under control needs people with real delivery experience and insight. We are skilled at turning around in-flight programmes and averting the high cost of failure. We adopt experience and risk based rapid diagnostic tools, focussing on stabilising fast and building sustained evidence-based improvement.

Features

- Focus on business outcomes and critical success factors
- Governance of the full supply chain and initiative environment
- Experience and tool-based assessment to establish the status
- Creates an environment that allows teams to confront reality
- Uses risk-based approaches for data collection to deliver control
- Proactively hunts down risks to success
- Actively involves stakeholders in the development of the recovery plan
- Establishes 'Proof Points' to provide objective evidence of recovery
- Drives recovery activity against predefined success criteria

Benefits

- Reduced complexity, fact-based approach, cutting through the fog of opinion
- Fast stabilisation avoiding further delays and benefit erosion
- Increased confidence by re-establishing and demonstrating baselines and controls
- Improved action tracking and management systems that assure the future

3. Approach

Typically the recovery process starts with a rapid assessment of the current situation including auditing the programme or project material and meeting with key stakeholders. The reasons for the recovery request may be varied, but could include reasons such as lack of confidence in stakeholders or partners, governance and controls, schedule, quality or cost aspects of the programme or project. The assessment will understand the key risks, interdependencies, business change readiness, confidence in the solution and suppliers, and any quality or cost concerns. Depending on the situation, the incumbent programme or project leadership, and the priority issues facing the project, there will be a number of short term

interventions suggested. Once agreed by senior leaders, these will be actioned and as the programme or project starts to stabilise additional improvements will be identified and made.

Our approach for cloud project and programme recovery is to have experienced delivery professionals take on the leadership and to get to work quickly on an assessment and action a plan. Taking the reins of a programme or project will typically involve identifying and allowing critical activity to proceed, alongside the assessment and transition of leadership, although there will be some situations where the activity has to be paused or stopped altogether. In these situations there will be a short planning and remobilising phase, with the appropriate Go/No-Go decision points.

It is important that the sponsor navigate the politics of the replacement of leadership teams appropriately and establish a transition plan explaining how all elements should be handed over. They should communicate to the team and introduce the recovery leadership. Valcon can help to outline this communication and transition plan.

Valcon have a long and well-established credibility in Programme Leadership, Design & Mobilisation, Governance, Recovery and Delivery. With our extensive experience and tool sets we are well placed to help your programme to recover.

4. Effort and Cost

Effort will be determined collaboratively between the Valcon and the client based on the skills mix and scope required.

Please refer to the Pricing Document for current rates.

- Rate card prices are exclusive of VAT.
- Expenses are recharged at cost and supported by receipts.
- Expenses may include reasonable travel, accommodation, and subsistence costs.
- The payment schedule will follow milestone completions as agreed in the Statement of Work.

5. Assumptions

The successful delivery of the engagement depends on assumptions and dependencies jointly agreed between the Valcon and the client.

- These may include (but are not limited to):
- Access to required stakeholders, systems, or information
- Timely decisions and approvals
- Availability of resources and infrastructure
- Defined governance and communication processes

All assumptions and dependencies will be recorded and validated as part of the Statement of Work (SoW).