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Valcon G-Cloud Lot 3
Service Definition

Portfolio Optimisation

[Set Up and Migration | Project management and governance, Other]

Version 1.0

1. About Us

Valcon is a leading European consultancy specialising in AI and data-driven business transformation, with a growing and established presence in the UK. A trusted partner to major organisations including multiple UK Government departments and public sector agencies. Valcon connects strategy and operations, helping organisations create value in their transformation programmes.

With over 1,750 consultants across Europe, Valcon brings deep expertise across data, AI, technology and consulting. In the UK, Valcon works with clients across financial services, public sector, retail, industrials and infrastructure. Valcon is backed by private equity firm Rivean Capital.

2. Service Description

Valcon will work with you to optimise your portfolio with the detailed analysis of benefit, budget and risk. We support engagement with the business and clear definition of demand and adopt advanced data analysis techniques to prioritise delivery. We provide independent scrutiny and assurance of the portfolio.

Features

- Conducts assurance of the existing Portfolio Model
- Building of benefit model and KPIs to deliver organisational strategy
- Assurance of project and programme level Business Cases against cost/benefit/risk
- Provide business case analysis (cost/benefit/risk) at project and programme level
- Optimisation using cost, benefit and risk expressed as Portfolio Scenarios
- Building the Projects Delivery Plan for the optimised portfolio
- Conduct objective assessment of the viability of Portfolio Delivery
- Conduct objective assessment of the capacity/capability need of Portfolio Delivery
- Implement outcome-based assessment of business readiness
- Manage portfolio-level Quantitative Risk Analysis

Benefits

- Increased transparency and accountability of Portfolio
- Increases confidence around Portfolio health based multiple measures
- Aligns organisational strategy to change benefits and KPIs
- Optimises Portfolio based on cost, benefit and risk to delivery
- Reduces complexity in reporting by using cutting-edge technology
- Ability to quickly mobilise consultants using our in-house toolset
- Maximises delivery by focusing senior executives on critical risks/actions
- Maximises organisational engagement using clear roadmaps based on Portfolio Scenarios

3. Approach

Valcon approach to Portfolio Optimisation involves understanding benefit, cost and risk. Benefit will include strategic and operational value and alignment to those drivers. Cost will include the business case cost 3 Valcon G Cloud and true risk-adjusted cost, and risk will include organisational risk appetite for your projects based on their scope, capacity and capability. Our approach allows you to prioritise your organisation’s unique needs. Valcon understands optimisation is a continuous process of shaping and refining as the portfolio adapts to internal and external changes.

Valcon brings a bespoke Portfolio Approach that has been tried and tested across a range of sectors and portfolios. We are tool agnostic but bring extensive knowledge of good practice tools and techniques from full-spectrum ePPM tools to cloud-based niche portfolio analysis tools. Our optimisation approach is one part of our wider Portfolio support offering so both your present and future needs are supported. Valcon will work with you, through our structured Valcon Portfolio Approach, to present a series of portfolio scenarios based on different risk-profiles and future direction. Ultimately, we will define an optimal portfolio that increases the rate of project and programme success, and the alignment to business benefit, leaving you with an achievable delivery approach.

4. Effort and Cost

Effort will be determined collaboratively between the Valcon and the client based on the skills mix and scope required.
Please refer to the Pricing Document for current rates.

- Rate card prices are exclusive of VAT.
- Expenses are recharged at cost and supported by receipts.
- Expenses may include reasonable travel, accommodation, and subsistence costs.
- The payment schedule will follow milestone completions as agreed in the Statement of Work.

5. Assumptions

The successful delivery of the engagement depends on assumptions and dependencies jointly agreed between the Valcon and the client.

- These may include (but are not limited to):
- Access to required stakeholders, systems, or information
- Timely decisions and approvals
- Availability of resources and infrastructure
- Defined governance and communication processes

All assumptions and dependencies will be recorded and validated as part of the Statement of Work (SoW).