

Valcon G-Cloud Lot 3 Service Definition

Agile Delivery

[Set Up and Migration | Project management and governance]

Version 1.0

1. About Us

Valcon is a leading European consultancy specialising in AI and data-driven business transformation, with a growing and established presence in the UK. A trusted partner to major organisations including multiple UK Government departments and public sector agencies. Valcon connects strategy and operations, helping organisations create value in their transformation programmes.

With over 1,750 consultants across Europe, Valcon brings deep expertise across data, AI, technology and consulting. In the UK, Valcon works with clients across financial services, public sector, retail, industrials and infrastructure. Valcon is backed by private equity firm Rivean Capital.

2. Service Description

Valcon delivers cloud services using agile methods, as Bronze SAFe partners. We provide expert Agile leaders and practitioners, assessing capability, identifying training needs, and offering coaching to accelerate Agile maturity and cloud migration, ensuring measurable benefits, value, and successful adoption through tailored, pragmatic delivery approaches.

Features

- Specialists in Agile and Cloud delivery across various sectors
- Outcome-focused and benefits-driven approach to all engagements
- Proven lean portfolio management and agile delivery methodologies
- Quickly implement dashboards to monitor progress and support future planning.
- Project planning and programme mobilisation as a service
- Project financial, risk and resource management as a service
- Implementation and use of Jira, Azure DevOps and others
- Definition and maintenance of fit for purpose Roadmaps
- Establishing/coaching new teams, enabling rapid uptake of Agile practice
- Scrum, Kanban, Scaled Agile Framework (SAFe), PI Planning and backlog management

Benefits

- Successfully delivering agile benefits such as early return on investment
- Facilitates rapid decision-making through agile, responsive techniques
- Enable rapid decision-making based on value and agile techniques
- Tailored Agile implementation to suit individual teams and projects
- Accelerate delivery using best of breed tools and agile expertise
- Drive continuous improvement and learning culture through coaching and retrospectives
- Deliver knowledge/skills transfer to civil servants and permanent teams
- Facilitate collaboration and effective working between teams and external suppliers
- We provide access to highly experienced Agile qualified consultants

3. Approach

Valcon can support at all stages of an agile initiative, from Feasibility study and selection, through to kick off, Sprint 0, establishing all the Sprints, scoping Minimal Viable Product (MVP) and the release approach and transition planning. Valcon Agile experts work collaboratively with the Product Owner, architects, developers, testers, and Service Management to ensure the mobilisation, delivery and transition to operations works well. The Valcon approach provides visibility to leadership that the value is being delivered, as well as identifying and overcoming road blocks to success.

In devising the agile approach, Valcon gain an understanding of the environment and help to provide skilled practitioners, either individuals or teams, who can service the transformation and agile need. Valcon can also utilise more traditional delivery methods, and importantly, hybrid approaches which elicit value from change programmes, such as their Adaptive Delivery approach. Embedding Business Value throughout the lifecycle.

Valcon can help to devise the approach to migrating users to new cloud services or between services. This involves all aspects of the process redesign, test planning and user acceptance testing, data clean up, migration and archiving, transition planning, business change management, communication and leadership and governance. Our experienced practitioners ensure that all these activities are orchestrated in such a way as to minimise disruption to operations and optimise the adoption of the new cloud services.

4. Effort and Cost

Effort will be determined collaboratively between the Valcon and the client based on the skills mix and scope required.

Please refer to the Pricing Document for current rates.

- Rate card prices are exclusive of VAT.
- Expenses are recharged at cost and supported by receipts.
- Expenses may include reasonable travel, accommodation, and subsistence costs.
- The payment schedule will follow milestone completions as agreed in the Statement of Work.

5. Assumptions

The successful delivery of the engagement depends on assumptions and dependencies jointly agreed between the Valcon and the client.

- These may include (but are not limited to):
- Access to required stakeholders, systems, or information
- Timely decisions and approvals
- Availability of resources and infrastructure
- Defined governance and communication processes

All assumptions and dependencies will be recorded and validated as part of the Statement of Work (SoW).