

Valcon G-Cloud Lot 3 Service Definition

Data & AI Literacy

[Training|Other]

Version 1.0

1. About Us

Valcon is a leading European consultancy specialising in AI and data-driven business transformation, with a growing and established presence in the UK. A trusted partner to major organisations including multiple UK Government departments and public sector agencies. Valcon connects strategy and operations, helping organisations create value in their transformation programmes.

With over 1,750 consultants across Europe, Valcon brings deep expertise across data, AI, technology and consulting. In the UK, Valcon works with clients across financial services, public sector, retail, industrials and infrastructure. Valcon is backed by private equity firm Rivean Capital.

2. Service Description

Valcon's Data & AI Literacy service equips organisations with the skills and judgement to use data and AI responsibly and effectively. We deliver tailored, role-based training combining core concepts, practical application, and continuous learning to boost productivity, ensure compliance, and enable confident, data-driven decision-making.

Features

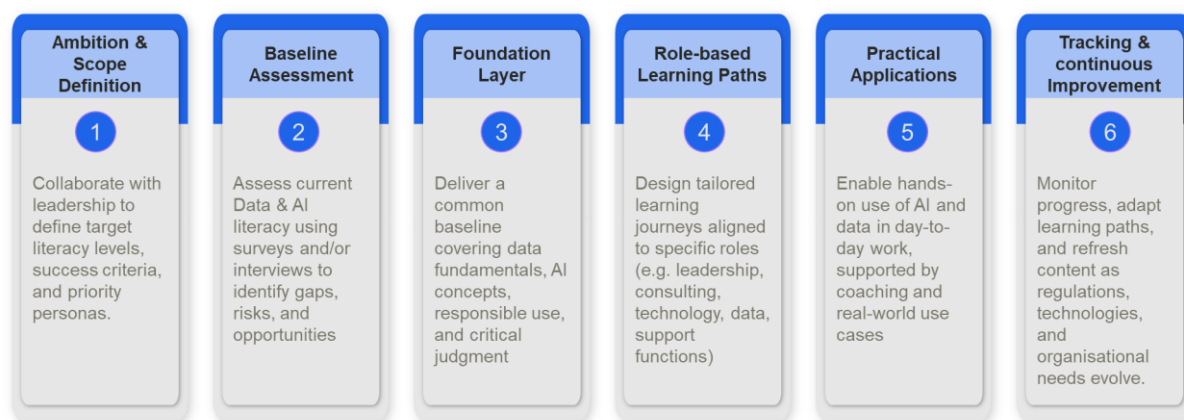
- Skills assessment and maturity benchmarking
- Organisation-wide Data & AI literacy foundation
- Role-based and persona-driven learning pathways
- Responsible AI and EU AI Act awareness
- Data literacy and hands on skills training
- Tiered training for specialists and non-specialists, from awareness to expertise
- Customised learning journeys by role and sector
- Supports ISO 42001, ISO 8000 and NIST standards
- Continuous learning and capability evolution
- Vendor-agnostic and technology-independent approach

Benefits

- Improved productivity through effective AI usage
- Shared language and understanding across the organisation
- Faster, higher-quality decision-making using data
- Increased confidence working with AI tools
- Better alignment between business and technology teams
- Stronger governance and ethical AI awareness
- Enhanced readiness for future AI initiatives
- Compliance with EU AI Act and ISO42001 training requirements

3. Approach

Valcon delivers Data & AI Literacy through a structured, pragmatic approach aligned to organisational objectives and roles



4. Effort and Cost

Effort and cost are determined based on the agreed scope, scale, target audiences, and delivery model. Valcon will agree on the delivery approach (fixed price or time and materials), resourcing, and timeline with the customer following an initial scoping phase.

Rate cards will be provided separately for reference.

Please refer to the Pricing Document for current rates.

- Rate card prices are exclusive of VAT.
- Expenses are recharged at cost and supported by receipts.
- Expenses may include reasonable travel, accommodation, and subsistence costs.
- The payment schedule will follow milestone completions as agreed in the Statement of Work.

5. Assumptions

The successful delivery of the engagement depends on assumptions and dependencies jointly agreed between the Valcon and the client.

These may include (but are not limited to):

- Access to required stakeholders, systems, or information
- Timely decisions and approvals
- Availability of resources and infrastructure
- Defined governance and communication processes
- Participants allocate sufficient time for learning activities
- Learning platforms and tools are available or agreed
- Change management and communications are supported internally

All assumptions and dependencies will be recorded and validated as part of the Statement of Work (SoW).